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Technology | Insight | Innovation

Third Quarter 2017 Financial Results

November 9, 2017

Disclaimer

Forward Looking Statements

Certain statements included in this presentation are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as "may", "should", "would", "plan", "intend", "anticipate", "believe", "estimate", "predict", "potential", "seem", "seek", "continue", "future", "will", "expect", "outlook" or other similar words, phrases or expressions. These forward-looking statements include statements regarding our industry, future events, the estimated or anticipated future results and benefits of the recently consummated transaction between Exela Technologies, Inc., SourceHOV Holdings, Inc., and Novitex Holdings, Inc. (including the related transactions, the "Business Combination"), future opportunities for the combined company, and other statements that are not historical facts. These statements are based on the current expectations of Exela management and are not predictions of actual performance. These statements are based on the current expectations of Exela management and are not predictions of actual performance. These statements are subject to a number of risks and uncertainties regarding Exela's businesses, and actual results may differ materially. These risks and uncertainties include, but are not limited to, changes in the business environment in which Exela operates and general financial, economic, regulatory and political conditions affecting the industries in which Exela operates; changes in taxes, governmental laws, and regulations; competitive product and pricing activity; failure to realize the anticipated benefits of the Business Combination, including as a result of a delay or difficulty in integrating the businesses of SourceHOV and Novitex or the inability to realize the expected amount and timing of cost savings and operating synergies of the Business Combination; and those factors discussed under the heading "Risk Factors" in Exela's Proxy Statement dated June 26, 2017 (the "Proxy Statement") filed with the Securities and Exchange Commission ("SEC"). In addition, forward-looking statements provide Exela's expectations, plans or forecasts of future events and views as of the date of this communication. Exela anticipates that subsequent events and developments will cause Exela's assessments to change. These forward-looking statements should not be relied upon as representing Exela's assessments as of any date subsequent to the date of this presentation.

Pro Forma Financial Information

This presentation includes unaudited pro forma financial information for the three and nine months ended September 30, 2017, as if the Business Combination had been consummated on January 1, 2016, based on certain estimates and assumptions that Exela management deems to be reasonable. This pro forma financial information may be revised as additional information becomes available. Therefore, it is possible that the actual adjustments will differ from the pro forma adjustments and it is possible that the difference may be material. The unaudited pro forma condensed combined financial statements are not necessarily indicative of what the actual results of operations would have been had the Business Combination taken place on the date indicated, nor are they indicative of the future consolidated results of operations of Exela.

Non-GAAP Financial Measure and Related Information

This presentation includes EBITDA, Further Adjusted EBITDA, and Further Adjusted Free Cash Flow – each of which is a financial measure that is not prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Exela believes that these non-GAAP measures of financial results provide useful information to management and investors regarding certain financial and business trends relating to Exela's financial condition and results of operations. Exela does not consider these non-GAAP measures in isolation or as an alternative to liquidity or financial measures determined in accordance with GAAP. A limitation of these non-GAAP financial measures is that they exclude significant expenses and income that are required by GAAP to be recorded in Exela's financial statements. In addition, they are subject to inherent limitations as they reflect the exercise of judgments by management about which expenses and income are excluded or included in determining these non-GAAP financial measures and therefore the basis of presentation for these measures may not be comparable to similarly-titled measures used by other companies. These non-GAAP measures should not be considered in isolation of, or as an alternative to, GAAP financial measures. For reconciliation of the comparable GAAP measures to these non-GAAP financial measures, see the Appendix to this presentation. Optimization & restructuring expenses and merger adjustments are primarily related to the implementation of strategic actions and initiatives related to the business combination completed on July 12th 2017. All of these costs are variable and dependent upon the nature of the actions being implemented and can vary significantly driven by business needs. Accordingly, due to that significant variability, we exclude these charges since we do not believe they truly reflect our past, current or future operating performance.

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Exela Technologies Introduction

“Our mission is to drive exceptional client experiences and create lasting value through the acceleration of businesses’ digital transformation by enabling people to innovate with data-driven insights and technologies.”

Ron Cogburn

Chief Executive Officer

Q3 2017 Highlights

- Pro forma revenue of $358.2 million, up $39.1 million or 12.2% compared to Q3 2016
- Further adjusted EBITDA of $88.0 million, up $8.0 million or 10.0% compared to Q3 2016
- Further adjusted free cash flow of $80.3 million, representing a further adjusted free cash flow conversion rate of 91.2%
- On-track to deliver identified business combination savings

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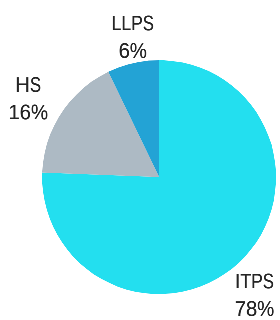
Exela at a Glance

Exela Technologies Overview

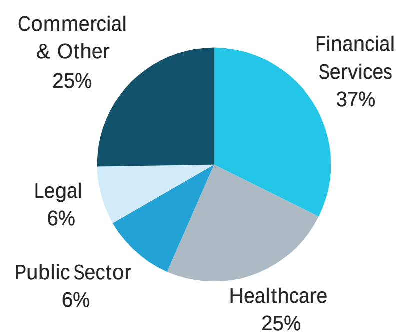
- Leading global information and transaction processing service provider operating in the BPO industry
- Experienced, tenured management team that has successfully led the business for many years
- 8 member board of directors with deep industry and corporate governance experience
- Exela started trading on the NASDAQ Capital Market under the ticker "XELA" on July 13, 2017
- Reorganization, reporting and integration of legal, management, sales, marketing, operations, technology, and human resources functions completed
- Available liquidity of 123.8 million as of September 30, 2017

YTD Q3 2017 Adj. Revenue by Segment



- YTD Q3 2017 Adj. Revenue[1]: $1.1 billion
- YTD Q3 2017 Further Adj. EBITDA[1][2]: $269.3 million / 25.2% margin

YTD Q3 2017 Revenue by End-market



- 3,500+ customers
- >60% of Fortune® 100
- Presence in 50+ countries

Note: "LLPS" refers to Legal and Loss Prevention Services, "HS" refers to Healthcare Solutions and "ITPS" refers to Information and Transaction Processing Solutions
(1) Includes adjustment for the merger with Novitex as if it had closed on 1/1/2017
(2) Includes pro forma adjustments, actioned and in process adjustments and company synergies

Exela Technologies Multi-industry Solutions

Exela uses a combination of data-driven processes, technology, and human capital, delivered through integrated, Enterprise Information Management and Transaction Processing Solutions platforms to enable mission-critical industry solutions

Enterprise Information Management

Facilitate the exchange, consolidation, organization, analysis, and presentment of large amounts of structured and unstructured data

Transaction Processing Solutions

Payment Solutions

- Retail & Wholesale Remittance Processing
- Electronic Bill Payment & Presentment
- Remote, Mobile, and Paper Payments
- Payment Gateway & Exception Handling
- Liquidity Solutions

Healthcare Solutions

- Enrollments & Policy Management
- Scheduling & Prescription Management
- Medical Coding & Auditing
- Claims Processing & Adjudication
- Revenue Integrity & Payment Solutions
- Medical Records Management

Banking Solutions

- Loan Origination & Servicing
- Cross Border Clearing & Settlements
- Sanctions, KYC, AML & Fraud Detection
- Mobile Banking Platforms
- Multi-Network Gateways

F&A Solutions

- Integrated Accounts Payable & Receivable
- Expense Management
- Supplier/Buyer Management
- Contract Management
- Journaling & Reconciliation

Public Sector Solutions

- Tax Return Processing
- Benefits Administration
- Fraud, Waste & Abuse Detection
- Big Data Mining & Analytics
- Records Management

Legal & Loss Prevention Solutions

- Class Action Settlement Administration
- eDiscovery & Litigation Support
- Data Breach & Identity Theft Management
- Risk Management & Preventative Remediation

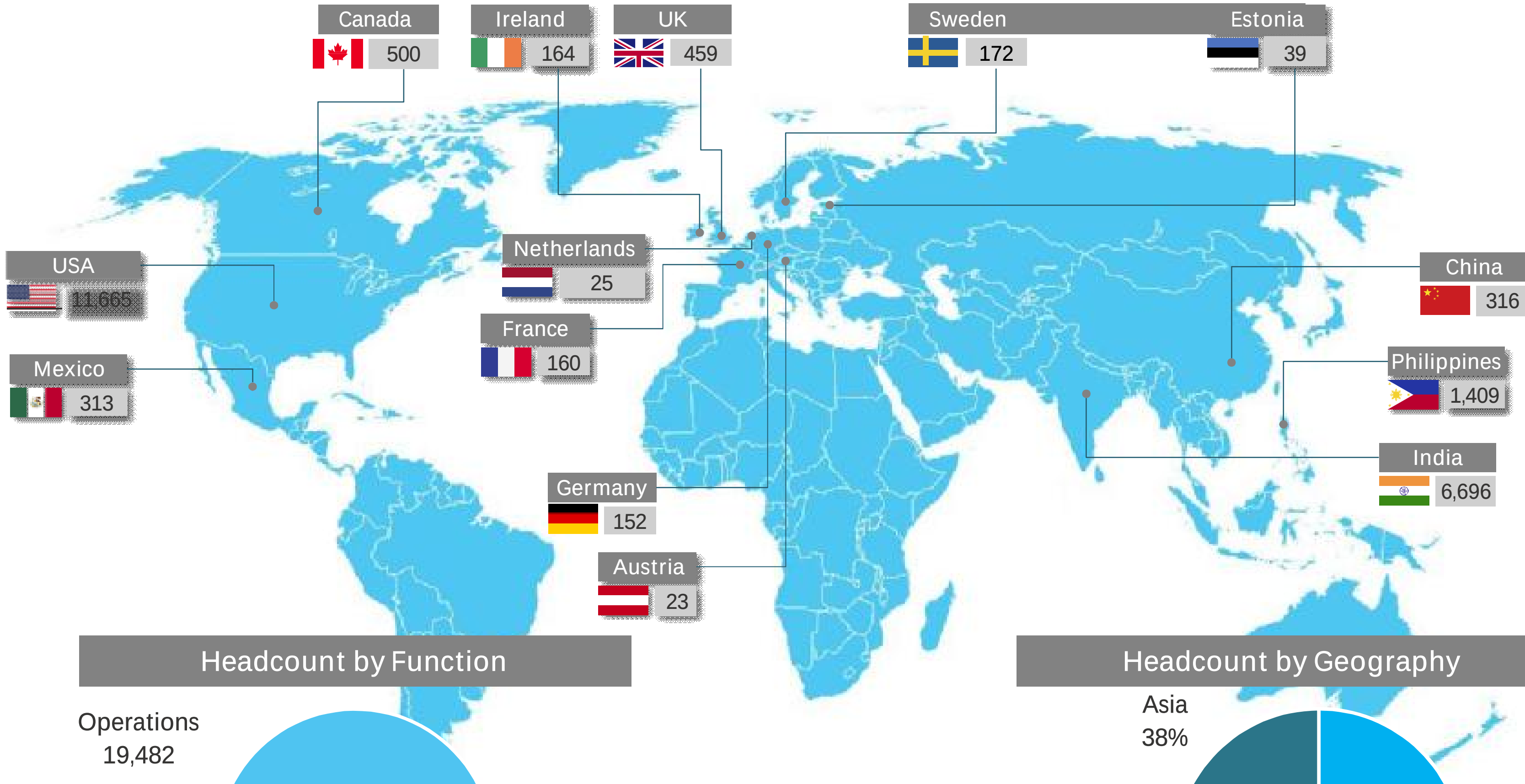
Apply industry and customer specific rules-based data validation, management of exceptions, business automation and outcome resolutions to complete transactions

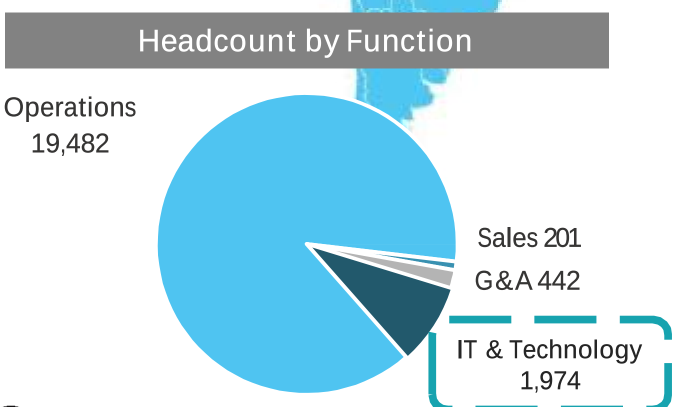
Unified Communication Services

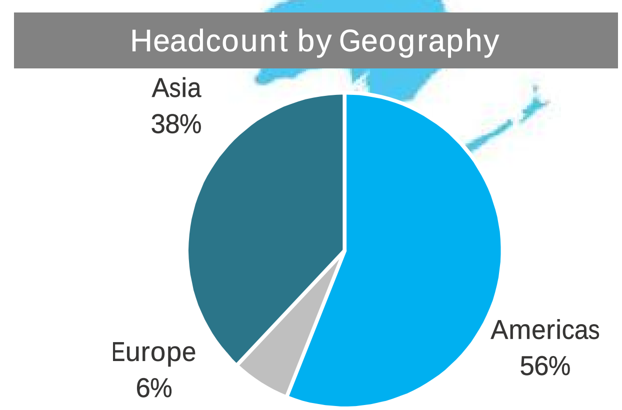
Provide intelligent communication and presentment for automated engagement and response through any media channel

Global Presence

22,100 employees leveraging global presence to deliver mission critical services and solutions







Presence in Puerto Rico, Spain, Hungary, and Finland not depicted.
Headcount is as of 9/30/17.

Key Management Initiatives

Whitespace	Leverage existing customer relationships, full-cycle service offering and enhanced global footprint
Accretive M&A	Fragmented industry allows for tuck-in opportunities to drive value creation in addition to organic revenue growth
Cost Rationalization	Focus on delivering the identified savings
Improved Client Engagement	Enhance client experience and increase operational leverage through scale
Bundle Suite of Complementary Solutions	Scale bundled service offerings through seamless platform connectivity to offer clients one-stop-shop experience and drive higher margins

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Financial Performance and Business Strategy

“Our mission is to drive exceptional client experiences and create lasting value through the acceleration of businesses’ digital transformation by enabling people to innovate with data-driven insights and technologies.”

Jim Reynolds

Chief Financial Officer

Q3 2016 vs. Q3 2017 Performance

($ in millions)	Pro Forma Q3 2016[1]	Pro Forma Q3 2017	% Change
Revenue			
Information and Transaction Processing Solutions	$230.2	$279.8	
Healthcare Solutions	60.7	56.4	
Legal and Loss Prevention Services	28.3	22.0	
Total Revenue	$319.1	$358.2	***12.2%***
Cost of Revenue (excluding D&A)	$229.7	$271.1	
Gross Profit	$89.5	$87.1	
Gross Margin	*28.0%*	*24.3%*	
SG&A (excluding D&A)	$41.5	$106.5	
Further Adjusted EBITDA[2]	$80.0	$88.0	***10.0%***
% Margin	*25.1%*	*24.6%*	

Note: Pro Forma Q3 2017 SG&A (excluding D&A) of $106.5 million includes one-time, non-recurring transaction related expenses of $79.1 million. Refer to page 21 for reconciliation.

(1) Financial results for Pro Forma Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

(2) For additional information refer to Further Adjusted EBITDA Reconciliations on slides 20 and 21.

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YTD Q3 2016 vs. YTD Q3 2017 Performance

($ in millions)	Pro Forma YTD Q3 2016[(1)]	Pro Forma YTD Q3 2017	% Change
Revenue			
Information and Transaction Processing Solutions	$712.2	$829.5	
Healthcare Solutions	189.0	173.5	
Legal and Loss Prevention Services	79.4	66.9	
Total Revenue	$980.6	$1,070.0	***9.1%***
Cost of Revenue (excluding D&A)	$701.1	$790.0	
Gross Profit	$279.5	$280.0	
Gross Margin	*28.5%*	*26.2%*	
SG&A (excluding D&A)	$133.4	$207.4	
Further Adjusted EBITDA[(2)]	$265.9	$269.3	***1.3%***
% Margin	*27.1%*	*25.2%*	

Note: Pro Forma YTD Q3 2017 SG&A (excluding D&A) of $207.4 million includes one-time, non-recurring transaction related expenses of $96.6 million. Refer to page 23 for reconciliation.

(1) Financial results for Pro Forma YTD Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

(2) For additional information refer to Further Adjusted EBITDA Reconciliations on slide 22 and 23.

Pro Forma Cash Flow Profile

Low capital expenditure enables strong free cash flow generation[(1)]

($ in millions)

	Q3 2016[(2)]	Q3 2017	YTD Q3 2016[(2)]	YTD Q3 2017
Revenue	$319.1	$358.2	$980.6	$1,070.0
Capital expenditures	$8.0	$7.7	$36.1	$26.3
Capital expenditures as a percentage of revenue	*2.5%*	*2.1%*	*3.7%*	*2.5%*
Further adjusted free cash flow[3]	$72.0	$80.3	$229.8	$243.0
Further adjusted free cash flow conversion rate[4]	***90.0%***	***91.2%***	***86.4%***	***90.2%***

- High further adjusted free cash flow conversion rate
- Low intensity CAPEX business model
- Available liquidity of 123.8 million as of September 30, 2017

(1) All financial information presented herein is on a pro forma basis. Refer to page 25 for reconciliation.

(2) Financial results for Pro Forma Q3 2016 and YTD Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

(3) Further Adjusted Free Cash Flow defined as Further Adjusted EBITDA less Capital Expenditures. For additional information refer to Further Adjusted Free Cash Flow Reconciliation From Net Loss on slide 24.

(4) Further Adjusted Free Cash Flow Conversion Rate defined as Further Adjusted Free Cash Flow divided by Further Adjusted EBITDA.

Strategic priorities – Near and long term

High cash flow conversion and low intensity CapEx model

M&A	§ Consider acquisitions if leverage accretive
Long term leverage target	§ Leverage target of under 3.0x on a pro forma basis
Share buy-back authorization	§ Board has authorized a share buy-back program of up to 5 million shares and Company may execute the buy-back under the right market conditions
Dividend distribution	§ Consider dividend distribution to shareholders based on internal hurdle rate of return once leverage target of 3.0x is achieved

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Conclusion and Q&A

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Further Adjusted EBITDA Reconciliation – Q3 2016

($ in millions)	As Reported Q3 2016[(1)]	Novitex Q3 2016	Pro Forma Q3 2016[(1)]
Net loss	($11.8)	($4.9)	($16.7)
Taxes	(3.8)	(3.3)	(7.1)
Interest expense	27.4	12.2	39.6
Depreciation and amortization	18.8	10.3	29.1
EBITDA	$30.6	$14.2	$44.8
Loss on extinguishment of debt	-	-	-
Optimization and restructuring expenses	4.9	(0.2)	4.7
Transaction and integration costs	0.7	-	0.7
Non-cash charges	1.8	-	1.8
New contract setup	-	2.0	2.0
Oversight and management fee	1.7	0.4	2.1
Adjusted EBITDA	$39.8	$16.4	$56.3
Foreign exchange gains / losses	0.7	-	0.7
Combined merger adjustments			23.0
Further Adjusted EBITDA			$80.0

(1) Financial results as reported for Q3 2016 and Pro Forma Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

Note: Net loss for the period January 1- July 12 is presented on the basis of the previous debt structure at the respective standalone companies. As of July 12th, the existing debt structures at respective Exela entities have been replaced with a new capital structure consisting of $350 Million Term Loan and $1.0 Billion Senior Secured Notes.

Further Adjusted EBITDA Reconciliation – Q3 2017

($ in millions)	As Reported Q3 2017	Novitex (Jul 1 – Jul 12)[1]	Pro Forma Q3 2017
Net loss	($110.4)	($20.1)	($130.5)
Taxes	(37.0)	0.0	(37.0)
Interest expense	37.7	0.6	38.3
Depreciation and amortization	28.1	1.2	29.2
EBITDA	($81.7)	($18.2)	($100.0)
Loss on extinguishment of debt	35.5	17.5	53.0
Optimization and restructuring expenses	19.7	1.2	20.9
Transaction and integration costs	77.3	2.0	79.3
Non-cash charges	2.3	-	2.3
New contract setup	-	-	-
Oversight and management fee	(0.0)	0.1	0.0
Adjusted EBITDA	$53.0	$2.5	$55.5
Foreign exchange gains / losses	0.7	-	0.7
Combined merger adjustments			31.8
Further Adjusted EBITDA			$88.0

(1) Represents financial performance of Novitex for a 12 day period prior to the transaction closing date of July 12, 2017.

Note: Net loss for the period January 1 - July 12 is presented on the basis of the previous debt structure at the respective standalone companies. As of July 12th, the existing debt structures at respective Exela entities have been replaced with a new capital structure consisting of $350 Million Term Loan and $1.0 Billion Senior Secured Notes.

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Further Adjusted EBITDA Reconciliation – YTD Q3 2016

($ in millions)	As Reported YTD Q3 2016[1]	Novitex YTD Q3 2016	Pro Forma YTD Q3 2016[1]
Net loss	($33.4)	($13.9)	($47.3)
Taxes	(10.0)	(8.3)	(18.2)
Interest expense	81.7	35.4	117.1
Depreciation and amortization	58.5	30.6	89.1
EBITDA	$96.8	$43.9	$140.6
Gain on extinguishment of debt	-	(2.3)	(2.3)
Optimization and restructuring expenses	14.4	11.5	25.9
Transaction and integration costs	1.9	(0.1)	1.8
Non-cash charges	6.9	0.1	7.0
New contract setup	-	4.4	4.4
Oversight and management fee	5.4	0.9	6.3
Adjusted EBITDA	$125.4	$58.4	$183.8
Foreign exchange gains / losses	0.3	-	0.3
Combined merger adjustments			81.9
Further Adjusted EBITDA			$265.9

(1) Financial results as reported for YTD Q3 2016 and Pro Forma YTD Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

Note: Net loss for the period January 1 - July 12 is presented on the basis of the previous debt structure at the respective standalone companies. As of July 12th, the existing debt structures at respective Exela entities have been replaced with a new capital structure consisting of $350 Million Term Loan and $1.0 Billion Senior Secured Notes.

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Further Adjusted EBITDA Reconciliation – YTD Q3 2017

($ in millions)	As Reported YTD Q3 2017	Novitex (Jan 1 – Jul 12)[1]	Pro Forma YTD Q3 2017
Net loss	($145.6)	($38.1)	($183.8)
Taxes	(32.9)	(6.9)	(39.9)
Interest expense	91.7	24.9	116.7
Depreciation and amortization	70.8	20.6	91.4
EBITDA	($16.0)	$0.5	($15.5)
Loss on extinguishment of debt	35.5	17.5	53.0
Optimization and restructuring expenses	31.5	5.4	36.9
Transaction and integration costs	86.6	10.0	96.6
Non-cash charges	4.4	-	4.4
New contract setup	-	2.0	2.0
Oversight and management fee	4.1	1.0	5.1
Adjusted EBITDA	$146.1	$36.4	$182.5
Foreign exchange gains / losses	3.0	0.1	3.1
Combined merger adjustments			83.7
Further Adjusted EBITDA			$269.3

(1) *Represents financial performance of Novitex for a year-to-date period ending on the transaction closing date of July 12, 2017.*

Note: Net loss for the period January 1 - July 12 is presented on the basis of the previous debt structure at the respective standalone companies. As of July 12th, the existing debt structures at respective Exela entities have been replaced with a new capital structure consisting of $350 Million Term Loan and $1.0 Billion Senior Secured Notes.

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Further Adjusted Free Cash Flow Reconciliation From Net Loss – YTD Q3 2016 and YTD Q3 2017

($ in millions)

	YTD Q3 2016[1]	YTD Q3 2017
Net Loss	($47.3)	($183.8)
Taxes	(18.2)	(39.9)
Interest expense	117.1	116.7
Depreciation and amortization	89.1	91.4
Loss on extinguishment of debt	(2.3)	53.0
Optimization and restructuring expenses	25.9	36.9
Transaction and integration costs	1.8	96.6
Non-cash charges	7.0	4.4
New contract setup	4.4	2.0
Oversight and management fee	6.3	5.1
Foreign exchange gains / losses	0.3	3.1
Combined merger adjustments	81.9	83.7
Further Adjusted EBITDA	$265.9	$269.3
(-) Capex	(36.1)	(26.3)
Further Adjusted Free Cash Flow	$229.8	$243.0

(1) Financial results for YTD Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

Note: Net loss for the period January 1 - July 12 is presented on the basis of the previous debt structure at the respective standalone companies. As of July 12th, the existing debt structures at respective Exela entities have been replaced with a new capital structure consisting of $350 Million Term Loan and $1.0 Billion Senior Secured Notes.

YTD Q3 2016 and YTD Q3 2017 Pro Forma Revenue and Capital Expenditures

($ in millions)

	As Reported[1]	Novitex	Pro Forma
Revenue - YTD Q3 2017	$766.0	$304.0	$1,070.0
Revenue - YTD Q3 2016	$577.5	$403.1	$980.6
Capital expenditures - YTD Q3 2017	$16.1	$10.2	$26.3
Capital expenditures - YTD Q3 2016	$23.2	$12.9	$36.1

(1) Financial results for YTD Q3 2016 do not include contribution from the TransCentra acquisition which closed on September 28, 2016.

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