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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended **June 30, 2023**

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: **001-36788**

**EXELA TECHNOLOGIES, INC.**

(Exact Name of Registrant as Specified in its Charter)

**Delaware**  
(State of or other Jurisdiction  
Incorporation or Organization)

**47-1347291**  
(I.R.S. Employer  
Identification No.)

**2701 E. Grauwlyer Rd.**  
**Irving, TX**  
(Address of Principal Executive  
Offices)

**75061**  
(Zip Code)

Registrant's Telephone Number, Including Area Code: **(844) 935-2832**

Securities Registered Pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, Par Value \$0.0001 per share	XELA	The Nasdaq Stock Market LLC
6.00% Series B Cumulative Convertible Perpetual Preferred Stock, par value \$0.0001 per share	XELAP	The Nasdaq Stock Market LLC
Tandem Preferred Stock, par value of \$0.0001 per share		

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer   
Non-Accelerated Filer

Accelerated Filer   
Smaller Reporting Company   
Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 30, 2023, the registrant had 6,365,353 shares of Common Stock outstanding.

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**Exela Technologies, Inc.**

**Form 10-Q**

**For the quarterly period ended June 30, 2023**

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**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Balance Sheets**  
**As of June 30, 2023 and December 31, 2022**  
*(in thousands of United States dollars except share and per share amounts)*

	June 30, 2023 (Unaudited)	December 31, 2022 (Audited)
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 10,718	\$ 15,073
Restricted cash	42,792	29,994
Accounts receivable, net of allowance for credit losses of \$6,927 and \$6,402, respectively	106,831	101,616
Related party receivables and prepaid expenses	463	759
Income tax receivable	539	—
Inventories, net	11,055	16,848
Prepaid expenses and other current assets	21,463	26,206
<b>Total current assets</b>	<b>193,861</b>	<b>190,496</b>
Property, plant and equipment, net of accumulated depreciation of \$214,611 and \$207,520, respectively	62,972	71,694
Operating lease right-of-use assets, net	37,400	40,734
Goodwill	170,391	186,802
Intangible assets, net	182,350	200,982
Deferred income tax assets	1,584	1,483
Other noncurrent assets	26,785	29,721
<b>Total assets</b>	<b>\$ 675,343</b>	<b>\$ 721,912</b>
<b>Liabilities and Stockholders' Equity (Deficit)</b>		
<b>Liabilities</b>		
Current liabilities		
Accounts payable	\$ 64,105	\$ 79,249
Related party payables	1,773	2,473
Income tax payable	—	2,045
Accrued liabilities	69,324	61,340
Accrued compensation and benefits	50,691	54,143
Accrued interest	60,103	60,901
Customer deposits	15,906	16,955
Deferred revenue	12,039	16,405
Obligation for claim payment	62,294	44,380
Current portion of finance lease liabilities	5,469	5,485
Current portion of operating lease liabilities	11,079	11,867
Current portion of long-term debt	103,409	154,802
<b>Total current liabilities</b>	<b>456,192</b>	<b>510,045</b>
Long-term debt, net of current maturities	960,968	942,035
Finance lease liabilities, net of current portion	7,745	9,448
Pension liabilities, net	17,732	16,917
Deferred income tax liabilities	11,968	11,180
Long-term income tax liabilities	3,801	2,742
Operating lease liabilities, net of current portion	27,991	31,030
Other long-term liabilities	5,955	6,104
<b>Total liabilities</b>	<b>1,492,352</b>	<b>1,529,501</b>
Commitments and Contingencies (Note 8)		
<b>Stockholders' equity (deficit)</b>		
Common Stock, par value of \$0.0001 per share; 1,600,000,000 shares authorized; 6,365,965 shares issued and 6,365,353 shares outstanding at June 30, 2023 and 1,393,889 shares issued and 1,393,276 shares outstanding at December 31, 2022	261	162
Preferred stock, \$0.0001 par value per share, 20,000,000 shares authorized at June 30, 2023 and December 31, 2022, respectively		
Series A Preferred Stock, 2,778,111 shares issued and outstanding at June 30, 2023 and December 31, 2022	1	1
Series B Preferred Stock, 3,029,900 shares issued and outstanding at June 30, 2023 and December 31, 2022	—	—
Additional paid in capital	1,169,517	1,102,619
Less: Common Stock held in treasury, at cost; 612 shares at June 30, 2023 and December 31, 2022	(10,949)	(10,949)
Equity-based compensation	57,272	56,958
Accumulated deficit	(2,024,331)	(1,948,009)
Accumulated other comprehensive loss:		
Foreign currency translation adjustment	(4,992)	(4,788)
Unrealized pension actuarial losses, net of tax	(3,788)	(3,583)
Total accumulated other comprehensive loss	(8,780)	(8,371)
<b>Total stockholders' deficit</b>	<b>(817,009)</b>	<b>(807,589)</b>
<b>Total liabilities and stockholders' deficit</b>	<b>\$ 675,343</b>	<b>\$ 721,912</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Operations**  
**For the three and six months ended June 30, 2023 and 2022**  
*(in thousands of United States dollars except share and per share amounts)*  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Revenue	\$ 272,938	\$ 266,770	\$ 546,558	\$ 546,168
Cost of revenue (exclusive of depreciation and amortization)	212,059	217,277	428,526	440,781
Selling, general and administrative expenses (exclusive of depreciation and amortization)	32,026	50,195	76,407	93,235
Depreciation and amortization	14,890	17,993	31,450	36,205
Related party expense	2,739	2,186	5,851	4,173
<b>Operating profit (loss)</b>	<b>11,224</b>	<b>(20,881)</b>	<b>4,324</b>	<b>(28,226)</b>
<b>Other expense (income), net:</b>				
Interest expense, net	45,092	42,271	89,272	82,031
Debt modification and extinguishment costs (gain), net	(6,785)	8,117	(15,558)	9,001
Sundry expense (income), net	1,500	(741)	2,248	(434)
Other expense (income), net	(232)	7,375	(514)	13,534
<b>Net loss before income taxes</b>	<b>(28,351)</b>	<b>(77,903)</b>	<b>(71,124)</b>	<b>(132,358)</b>
Income tax expense	(2,535)	(1,296)	(5,198)	(3,797)
<b>Net loss</b>	<b>\$ (30,886)</b>	<b>\$ (79,199)</b>	<b>\$ (76,322)</b>	<b>\$ (136,155)</b>
Cumulative dividends for Series A Preferred Stock	(967)	(876)	(1,921)	(1,740)
Cumulative dividends for Series B Preferred Stock	(1,171)	(1,317)	(2,324)	(1,392)
<b>Net loss attributable to common stockholders</b>	<b>\$ (33,024)</b>	<b>\$ (81,392)</b>	<b>\$ (80,567)</b>	<b>\$ (139,287)</b>
<b>Loss per share:</b>				
Basic and diluted	\$ (5.19)	\$ (643.71)	\$ (14.40)	\$ (1,310.32)

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Comprehensive Loss**  
**For the three and six months ended June 30, 2023 and 2022**  
*(in thousands of United States dollars except share and per share amounts)*  
(Unaudited)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
<b>Net loss</b>	\$ (30,886)	\$ (79,199)	\$ (76,322)	\$ (136,155)
<b>Other comprehensive income (loss), net of tax</b>				
Foreign currency translation adjustments	1,901	1,133	(204)	2,610
Unrealized pension actuarial gains (losses), net of tax	(116)	802	(205)	1,110
<b>Total other comprehensive loss, net of tax</b>	<u>\$ (29,101)</u>	<u>\$ (77,264)</u>	<u>\$ (76,731)</u>	<u>\$ (132,435)</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Stockholders' Deficit**  
**For the three and six months ended June 30, 2023 and 2022**  
*(in thousands of United States dollars except share and per share amounts)*  
(Unaudited)

	Common Stock		Series A Preferred Stock		Series B Preferred Stock		Treasury Stock		Additional Paid in Capital	Equity-Based Compensation	Foreign Currency Translation Adjustment	Accumulated Other Comprehensive Loss		Accumulated Deficit	Total Stockholders Deficit
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount				Unrealized Pension Actuarial Losses, net of tax	Deficit		
<b>Balances at January 1, 2022</b>	<b>66,300</b>	<b>\$ 37</b>	<b>2,778,111</b>	<b>\$ 1</b>			<b>612</b>	<b>\$(10,949)</b>	<b>\$ 838,853</b>	<b>\$ 56,123</b>	<b>\$ (7,463)</b>	<b>\$ (10,946)</b>	<b>\$(1,532,428)</b>	<b>\$(666,772)</b>	
Net loss													(56,956)	(56,956)	
Equity-based compensation									302					302	
Foreign currency translation adjustment										1,477				1,477	
Net realized pension actuarial gains, net of tax												308		308	
Common Stock exchanged for Series B Preferred Stock	(4,502)	(2)			900,328				2						
Issuance of Common Stock from at the market offerings, net of offering costs	59,070	24							114,509					114,533	
Withholding of employee taxes on vested RSUs										(190)				(190)	
Common Stock issued for vested RSUs	272														
<b>Balances at March 31, 2022</b>	<b>121,140</b>	<b>\$ 59</b>	<b>2,778,111</b>	<b>\$ 1</b>	<b>900,328</b>	<b>\$ —</b>	<b>612</b>	<b>\$(10,949)</b>	<b>\$ 953,364</b>	<b>\$ 56,235</b>	<b>\$ (5,986)</b>	<b>\$ (10,638)</b>	<b>\$(1,589,384)</b>	<b>\$(607,298)</b>	
Net loss													(79,199)	(79,199)	
Equity-based compensation									528					528	
Foreign currency translation adjustment										1,133				1,133	
Net realized pension actuarial gains, net of tax												802		802	
Dividend declared and paid on Series B Preferred Stock (\$0.46 per share)									(1,396)					(1,396)	
Common Stock exchanged for Series B Preferred Stock	(10,648)	(4)			2,129,572				4						
Issuance of Common Stock from at the market offerings, net of offering costs	90,948	36							56,328					56,364	
Withholding of employee taxes on vested RSUs										(2)				(2)	
Common Stock issued for vested RSUs	12														
Agreed cancellation of Common Stock issued for Director's vested RSUs	(155)														
<b>Balances at June 30, 2022</b>	<b>201,297</b>	<b>\$ 91</b>	<b>2,778,111</b>	<b>\$ 1</b>	<b>3,029,900</b>	<b>\$ —</b>	<b>612</b>	<b>\$(10,949)</b>	<b>\$ 1,008,300</b>	<b>\$ 56,761</b>	<b>\$ (4,853)</b>	<b>\$ (9,836)</b>	<b>\$(1,668,583)</b>	<b>\$(629,068)</b>	

**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Stockholders' Deficit**  
**For the three and six months ended June 30, 2023 and 2022**  
*(in thousands of United States dollars except share and per share amounts)*  
(Unaudited)

	Common Stock		Series A Preferred Stock		Series B Preferred Stock		Treasury Stock		Additional Paid in Capital	Equity-Based Compensation	Accumulated Other Comprehensive Loss		Accumulated Deficit	Total Stockholders' Deficit
	Shares	Amount	Shares	Amount	Shares	Amount	Shares	Amount			Foreign Currency Translation Adjustment	Unrealized Pension Losses, net of tax		
<b>Balances at January 1, 2023</b>	<b>1,393,276</b>	<b>\$ 162</b>	<b>2,778,111</b>	<b>\$ 1</b>	<b>3,029,900</b>	<b>\$ —</b>	<b>612</b>	<b>\$(10,949)</b>	<b>\$ 1,102,619</b>	<b>\$ 56,958</b>	<b>\$ (4,788)</b>	<b>\$ (3,583)</b>	<b>\$ (1,948,009)</b>	<b>\$ (807,589)</b>
Net loss	—	—	—	—	—	—	—	—	—	—	—	—	(45,436)	(45,436)
Equity-based compensation	—	—	—	—	—	—	—	—	—	111	—	—	—	111
Foreign currency translation adjustment	—	—	—	—	—	—	—	—	—	—	(2,105)	—	—	(2,105)
Net realized pension actuarial loss, net of tax	—	—	—	—	—	—	—	—	—	—	—	(89)	—	(89)
Issuance of Common Stock from at the market offerings, net of offering costs	4,977,744	99	—	—	—	—	—	—	66,929	—	—	—	—	67,028
<b>Balances at March 31, 2023</b>	<b>6,371,020</b>	<b>\$ 261</b>	<b>2,778,111</b>	<b>\$ 1</b>	<b>3,029,900</b>	<b>\$ —</b>	<b>612</b>	<b>\$(10,949)</b>	<b>\$ 1,169,548</b>	<b>\$ 57,069</b>	<b>\$ (6,893)</b>	<b>\$ (3,672)</b>	<b>\$ (1,993,445)</b>	<b>\$ (788,080)</b>
Net loss	—	—	—	—	—	—	—	—	—	—	—	—	(30,886)	(30,886)
Equity-based compensation	—	—	—	—	—	—	—	—	—	203	—	—	—	203
Foreign currency translation adjustment	—	—	—	—	—	—	—	—	—	—	1,901	—	—	1,901
Net realized pension actuarial loss, net of tax	—	—	—	—	—	—	—	—	—	—	—	(116)	—	(116)
Payment for fractional shares on reverse stock split in May 2023	(5,667)	—	—	—	—	—	—	—	(31)	—	—	—	—	(31)
<b>Balances at June 30, 2023</b>	<b>6,365,353</b>	<b>\$ 261</b>	<b>2,778,111</b>	<b>\$ 1</b>	<b>3,029,900</b>	<b>\$ —</b>	<b>612</b>	<b>\$(10,949)</b>	<b>\$ 1,169,517</b>	<b>\$ 57,272</b>	<b>\$ (4,992)</b>	<b>\$ (3,788)</b>	<b>\$ (2,024,331)</b>	<b>\$ (817,009)</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Exela Technologies, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows**  
**For the six months ended June 30, 2023 and 2022**  
*(in thousands of United States dollars except share and per share amounts)*  
(Unaudited)

	Six Months Ended June 30,	
	2023	2022
<b>Cash flows from operating activities</b>		
Net loss	\$ (76,322)	\$ (136,155)
Adjustments to reconcile net loss		
Depreciation and amortization	31,450	36,205
Original issue discount and debt issuance cost amortization	16,064	5,804
Debt modification and extinguishment costs (gain), net	(16,964)	3,533
Credit loss expense	2,865	285
Deferred income tax provision	776	1,383
Share-based compensation expense	314	836
Unrealized foreign currency losses (gain)	521	(989)
Loss (gain) on sale of assets	(5,831)	508
Change in operating assets and liabilities		
Accounts receivable	(7,703)	80,674
Prepaid expenses and other current assets	6,495	(10,870)
Accounts payable and accrued liabilities	(639)	45,148
Related party payables	(403)	(23)
Additions to outsource contract costs	(298)	(199)
<b>Net cash (used in) provided by operating activities</b>	<b>(49,675)</b>	<b>26,140</b>
<b>Cash flows from investing activities</b>		
Purchase of property, plant and equipment	(3,357)	(10,689)
Additions to patents	—	(15)
Additions to internally developed software	(1,976)	(1,736)
Proceeds from sale of assets	29,811	194
<b>Net cash provided by (used in) investing activities</b>	<b>24,478</b>	<b>(12,246)</b>
<b>Cash flows from financing activities</b>		
Proceeds from issuance of Common Stock from the market offerings	69,260	177,388
Cash paid for equity issuance costs from at the market offerings	(2,232)	(6,493)
Dividend paid on Series B Preferred Stock	—	(1,396)
Payment for fractional shares on reverse stock split	(31)	—
Borrowings under factoring arrangement and Securitization Facility	62,858	69,143
Principal repayment on borrowings under factoring arrangement and Securitization Facility	(63,577)	(160,684)
Cash paid for withholding taxes on vested RSUs	—	(195)
Lease terminations	—	(15)
Cash paid for debt issuance costs	(6,398)	(7,125)
Principal payments on finance lease obligations	(2,150)	(2,884)
Borrowings from senior secured revolving facility and BRCC revolver	9,600	12,500
Repayments on senior secured revolving facility	—	(49,477)
Proceeds from issuance of 2026 Notes	—	56,583
Borrowings from other loans	24,289	5,491
Cash paid for debt repurchases	(11,858)	—
Proceeds from Second Lien Note	31,500	—
Repayment of BRCC term loan	(44,775)	(46,202)
Principal repayments on senior secured term loans and other loans	(32,991)	(15,007)
<b>Net cash provided by financing activities</b>	<b>33,495</b>	<b>31,627</b>
Effect of exchange rates on cash, restricted cash and cash equivalents	145	(404)
<b>Net increase in cash, restricted cash and cash equivalents</b>	<b>8,443</b>	<b>45,117</b>
Cash, restricted cash, and cash equivalents		
Beginning of period	45,067	48,060
End of period	<u>\$ 53,510</u>	<u>\$ 93,177</u>
<b>Supplemental cash flow data:</b>		
Income tax payments, net of refunds received	\$ 2,898	\$ 4,453
Interest paid	72,608	19,103
<b>Noncash investing and financing activities:</b>		
Assets acquired through right-of-use arrangements	405	231
Accrued capital expenditures	\$ 2,167	\$ 1,400

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Exela Technologies, Inc. and Subsidiaries**  
**Notes to the Condensed Consolidated Financial Statements**

*(in thousands of United States dollars except share and per share amounts or unless otherwise noted)*  
(Unaudited)

**1. General**

These condensed consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements as of and for the year ended December 31, 2022 included in the Exela Technologies, Inc. (the “Company,” “Exela,” “we,” “our” or “us”) annual report on Form 10-K for such period (as amended, the “2022 Form 10-K”), filed with the Securities and Exchange Commission (“SEC”) on April 3, 2023 and May 1, 2023 and available at the SEC’s website at <http://www.sec.gov>.

The accompanying condensed consolidated financial statements have been prepared using accounting principles generally accepted in the United States of America (“GAAP”) and in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X under the Securities Act of 1933, as amended (the “Securities Act”), as they apply to interim financial information. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements. These accounting principles require us to use estimates and assumptions that impact the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. Actual results may differ from our estimates.

The condensed consolidated financial statements are unaudited, but in our opinion include all adjustments (consisting of normal recurring adjustments) necessary for a fair statement of the results for the interim period. The interim financial results are not necessarily indicative of results that may be expected for any other interim period or the fiscal year.

On May 12, 2023, we effected a one-for-two hundred reverse stock split (the “Reverse Stock Split”) of our issued and outstanding shares of common stock, par value \$0.0001 per share (“Common Stock”). As a result of the Reverse Stock Split, every two hundred (200) shares of Common Stock issued and outstanding were automatically combined into one (1) share of issued and outstanding Common Stock, without any change in the par value per share. All information related to Common Stock, stock options, restricted stock units, warrants and earnings per share have been retroactively adjusted to give effect to the Reverse Stock Split for all periods presented.

*Going Concern*

In accordance with ASC Subtopic 205-40, *Presentation of Financial Statements—Going Concern* (“ASC 205-40”), the Company has the responsibility to evaluate whether conditions and/or events raise substantial doubt about its ability to meet its obligations as they become due within one year after the date that the financial statements are issued. As required under ASC 205-40, management’s evaluation should initially not take into consideration the potential mitigating effects of management’s plans that have not been fully implemented as of the date the financial statements are issued. The accompanying financial statements have been prepared assuming that the Company will continue as a going concern.

In performing this evaluation, the Company concluded that under the standards of ASC 205-40 the following conditions raised substantial doubt about its ability to continue as a going concern:

- history of net losses, including net losses of \$76.3 million for the six months ended June 30, 2023;
- net operating cash outflow of \$49.7 million for the six months ended June 30, 2023;
- working capital deficits of \$262.3 million as of June 30, 2023; and
- an accumulated deficit of \$2,024.3 million as of June 30, 2023.

The Company has undertaken and/or completed the following plans and actions to improve its available cash balances, liquidity or cash generated from operations:

- identified and in the process of executing on significant cost savings for fiscal year 2024;
- issued approximately \$764.8 million aggregate principal amount of New Notes (as defined in Note 14 – *Subsequent Events*) in exchange for \$956.0 million aggregate principal amount of existing 2026 Notes that provide flexibility to pay up to 50% of the interest payments in 2024 in New Notes.
- executed a \$40.0 million financing agreement with certain lenders with Blue Torch Finance LLC acting as an administrative agent and used proceeds to repay existing debt;
- fully discharged \$47.3 million of outstanding principal amount of 2023 Term Loans by issuing \$3.0 million aggregate principal amount of New Notes and making cash payments for the remainder;
- fully repaid \$9.0 million of outstanding principal amount of 2023 Notes in cash (see Note 14 – *Subsequent Events* for further details); and
- completed the merger of its European business with CFFE on November 29, 2023 (see Note 14 – *Subsequent Events* for further details)

In addition to these actions, management has reviewed the Company's operational plans which include executing on price increases, acquisition of new customers, projected growth of margins and cost containment activities. The Company will have to restore positive operating cash flows and profitability over the next twelve months and/or raise additional capital to fund its operational plans and otherwise execute its business plan. There can be no assurance that it will be successful in restoring positive cash flows, or that it can raise additional financing when needed, and obtain it on terms acceptable or favorable to the Company.

The Company's plans to further enhance liquidity include the potential sale of certain non-core assets that are not central to the Company's long-term strategic vision, and any potential action with respect to these operations would be intended to allow the Company to better focus on its core businesses. The Company has retained financial advisors to assist with the sale of select assets. The Company expects to use the potential net proceeds from this initiative for the pay down of debt. These plans are subject to inherent risks and uncertainties and subject to several factors, including market and economic conditions that are outside of the Company's control. Accordingly, there can be no assurance that these plans can be effectively implemented and, therefore, that the conditions can be effectively mitigated.

#### *Net Loss per Share*

Earnings per share ("EPS") is computed by dividing net loss attributable to common stockholders by the weighted average number of shares of common stock outstanding during the period, excluding the effects of any potentially dilutive securities. Diluted EPS gives effect to the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, using the more dilutive of the two-class method and the if-converted method in the period of earnings. The two class method is an earnings allocation method that determines earnings per share (when there are earnings) for common stock and participating securities. The if-converted method assumes all convertible securities are converted into common stock. Diluted EPS excludes all dilutive potential shares of common stock if their effect is anti-dilutive.

As the Company experienced net losses for the periods presented, the impact of the Company's Series A Perpetual Convertible Preferred Stock ("Series A Preferred Stock") and Series B Cumulative Convertible Perpetual Preferred Stock (the "Series B Preferred Stock"), was calculated using the if-converted method. As of June 30, 2023, the outstanding shares of the Company's Series A Preferred Stock and Series B Preferred Stock, if converted would have resulted in an additional 384 shares and 15,842 shares of our Common Stock outstanding, respectively, however, they were not included in the computation of diluted loss per share as their effects were anti-dilutive (i.e., if included, would reduce the net loss per share).

Similarly, the Company also did not include the effect of 2,433 shares of Common Stock issuable upon exercise of 9,731,819 warrants sold in a private placement of securities on March 18, 2021 or the effect of the aggregate number of shares issuable pursuant to outstanding restricted stock units, performance units and options (2,472 and 2,487 as of

June 30, 2023 and 2022, respectively) in the calculation of diluted loss per share for the three and six months ended June 30, 2023 and 2022, because their effects were also anti-dilutive.

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Net loss attributable to common stockholders (A)	\$ (33,024)	\$ (81,392)	\$ (80,567)	\$ (139,287)
Weighted average common shares outstanding – basic and diluted (B)	6,367,969	126,442	5,595,352	106,300
<b>Loss Per Share:</b>				
Basic and diluted (A/B)	\$ (5.19)	\$ (643.71)	\$ (14.40)	\$ (1,310.32)

#### *Merger Agreement*

On October 9, 2022, the Company entered into a definitive merger agreement to merge its European business with CF Acquisition Corp. VIII (“CFFE”), a special purpose acquisition company, to form a new publicly-traded company which will be called XBP Europe, Inc. (“XBP Europe”). Following the closing of the transaction, which occurred on November 29, 2023, the Company indirectly owns a majority of the outstanding capital stock of XBP Europe. The effects of these transactions are not reflected in these condensed consolidated financial statements (see Note 14 – *Subsequent Events* for further details).

#### *Sale of Non-core Assets*

On June 8, 2023, the Company completed the sale of its high-speed scanner business, which was a part of its ITPS segment (as defined in Note 13 – *Segment and Geographic Area Information*), for a purchase price of approximately \$30.1 million, subject to final working capital adjustments. The sale of the high-speed scanner business does not represent a strategic shift that will have a major effect on the Company’s operations and financial results. As a result of this transaction, the Company disposed of \$16.5 million of goodwill based on the relative fair value of the high-speed scanner business to the total fair value of the ITPS reporting unit. This transaction resulted in a total pre-tax gain of \$7.2 million, of which \$6.5 million was recorded in June 2023 and included in selling, general and administrative expenses (exclusive of depreciation and amortization) in the condensed consolidated statements of operations for the three and six months ended June 30, 2023. The remaining pre-tax gain of \$0.7 million was recorded subsequent to June 30, 2023. Per the terms of the sales agreement, the Company may receive additional cash consideration (“Contingent Consideration”) upon the future occurrence of certain earn out events described in the sales agreement. The Contingent Consideration, if any, will be recognized in the period the earn out event occurs, and the Contingent Consideration is realizable.

## **2. New Accounting Pronouncements**

### **Recently Adopted Accounting Pronouncements**

Effective January 1, 2023, the Company adopted Accounting Standards Update (“ASU”) No. 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, to replace the incurred loss impairment methodology under current GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The Company is required to use a forward-looking expected credit loss model for accounts receivables, loans, and other financial instruments. This ASU along with related additional clarificatory guidance in the ASU No. 2019-05, “*Financial Instruments—Credit Losses (Topic 326)*” and ASU No. 2019-11, “*Codification Improvements to Topic 326, Financial Instruments—Credit Losses*”, was also adopted. Adoption of the standard was applied using a modified retrospective approach through a cumulative-effect adjustment to retained earnings as of the effective date. The Company has performed its analysis of the impact on its financial instruments that are within the scope of this guidance, primarily cash and cash equivalents, restricted cash and accounts receivable, based on class of financing receivables which share the same or similar risk characteristics such as customer type and geographic location, among others. For accounts receivable, the Company applied this methodology using aging schedules reflecting how long the receivables have been outstanding, historical collection experience, current and future economic and market conditions. There was

no impact to the Company's opening retained earnings or its condensed consolidated balance sheet upon adoption and as a result, the balances presented for December 31, 2022, which were derived under the incurred loss model, are comparable to June 30, 2023.

The following table describes the changes in the allowance for expected credit losses for the six months ended June 30, 2023 (all related to accounts receivables):

Balance at January 1, 2023 of the allowance for expected credit losses	\$	6,402
Change in the provision for expected credit losses for the period		525
Balance at June 30, 2023 of the allowance for expected credit losses	\$	<u>6,927</u>

Effective January 1, 2023, the Company adopted ASU No. 2021-08, *Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers*. The ASU amends ASC 805 to add contract assets and contract liabilities to the list of exceptions to the recognition and measurement principles that apply to business combinations and to require that an entity (acquirer) recognize and measure contract assets and contract liabilities acquired in a business combination in accordance with Topic 606. While primarily related to contract assets and contract liabilities that were accounted for by the acquiree in accordance with ASC 606, the amendments also apply to contract assets and contract liabilities from other contracts to which the provisions of Topic 606 apply, such as contract liabilities from the sale of nonfinancial assets within the scope of Subtopic 610-20. The ASU was applied prospectively. The adoption had no material impact on the Company's consolidated results of operations, cash flows, financial position or disclosures.

### Recently Issued Accounting Pronouncements

In March 2023, the Financial Accounting Standards Board ("FASB") issued ASU No. 2023-01, *Leases (Topic 842): Common Control Arrangements*. The FASB-issued guidance clarifies the accounting for leasehold improvements associated with common control leases by requiring that leasehold improvements associated with common control leases be amortized by the lessee over the useful life of the leasehold improvements to the common control group (regardless of the lease term), as long as the lessee controls the use of the underlying asset through a lease. Additionally, leasehold improvements associated with common control leases should be accounted for as a transfer between entities under common control through an adjustment to equity, if, and when, the lessee no longer controls the use of the underlying asset. The amendments in this ASU are effective for annual and interim periods beginning after December 15, 2023. The Company is currently evaluating the impact that adopting this standard will have on its consolidated financial statements.

### 3. Significant Accounting Policies

The information presented below supplements the Significant Accounting Policies information presented in the 2022 Form 10-K.

#### Revenue Recognition

We account for revenue in accordance with ASC 606, *Revenue from Contracts with Customers*. A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account in ASC 606. Revenue is measured as the amount of consideration we expect to receive in exchange for transferring goods or providing services. The contract transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. All of our material sources of revenue are derived from contracts with customers, primarily relating to the provision of business and transaction processing services within each of our segments. We do not have any significant extended payment terms, as payment is received shortly after goods are delivered or services are provided.

#### *Nature of Services*

Our primary performance obligations are to stand ready to provide various forms of business processing services, consisting of a series of distinct services, but that are substantially the same, and have the same pattern of

transfer over time, and accordingly are combined into a single performance obligation. Our promise to our customers is typically to perform an unknown or unspecified quantity of tasks and the consideration received is contingent upon the customers' use (i.e., number of transactions processed, requests fulfilled, etc.); as such, the total transaction price is variable. We allocate variable fees to the single performance obligation charged to the distinct service period in which we have the contractual right to bill under the contract.

**Disaggregation of Revenues**

The Company is organized into three segments: Information & Transaction Processing Solutions ("ITPS"), Healthcare Solutions ("HS"), and Legal & Loss Prevention Services ("LLPS") (See Note 13 – *Segment and Geographic Area Information*). The following tables disaggregate revenue from contracts by segment and by geographic region for the three and six months ended June 30, 2023 and 2022:

Three Months Ended June 30,								
	2023				2022			
	ITPS	HS	LLPS	Total	ITPS	HS	LLPS	Total
U.S.A.	\$ 137,498	\$ 63,608	\$ 24,340	\$ 225,446	\$ 139,732	\$ 56,390	\$ 20,375	\$ 216,497
EMEA	42,294	—	—	42,294	45,691	—	—	45,691
Other	5,198	—	—	5,198	4,582	—	—	4,582
Total	<u>\$ 184,990</u>	<u>\$ 63,608</u>	<u>\$ 24,340</u>	<u>\$ 272,938</u>	<u>\$ 190,005</u>	<u>\$ 56,390</u>	<u>\$ 20,375</u>	<u>\$ 266,770</u>

Six Months Ended June 30,								
	2023				2022			
	ITPS	HS	LLPS	Total	ITPS	HS	LLPS	Total
U.S.A.	\$ 283,523	\$ 126,650	\$ 41,210	\$ 451,383	\$ 288,076	\$ 112,986	\$ 38,170	\$ 439,232
EMEA	85,072	—	—	85,072	97,669	—	—	97,669
Other	10,103	—	—	10,103	9,267	—	—	9,267
Total	<u>\$ 378,698</u>	<u>\$ 126,650</u>	<u>\$ 41,210</u>	<u>\$ 546,558</u>	<u>\$ 395,012</u>	<u>\$ 112,986</u>	<u>\$ 38,170</u>	<u>\$ 546,168</u>

**Contract Balances**

The following table presents contract assets, contract liabilities and contract costs recognized at June 30, 2023 and December 31, 2022:

	June 30, 2023	December 31, 2022	January 1, 2022
Accounts receivable, net	\$ 106,831	\$ 101,616	\$ 184,102
Deferred revenues	13,262	17,585	17,518
Customer deposits	15,906	16,955	17,707
Costs to obtain and fulfill a contract	\$ 1,563	\$ 1,674	\$ 2,328

Accounts receivable, net includes \$30.8 million and \$25.7 million as of June 30, 2023 and December 31, 2022, respectively, representing amounts not yet billed to customers. We have accrued the unbilled receivables for work performed in accordance with the terms of contracts with customers.

Deferred revenues relate to payments received in advance of performance under a contract. A significant portion of this balance relates to maintenance contracts or other service contracts where we received payments for upfront conversions or implementation activities which do not transfer a service to the customer but rather are used in fulfilling the related performance obligations that transfer over time. The advance consideration received from customers is deferred over the contract term. We recognized revenue of \$8.0 million and \$14.8 million during the three and six months ended June 30, 2023, respectively that had been deferred as of December 31, 2022. We recognized revenue of \$4.8 million and \$13.5 million during the three and six months ended June 30, 2022, respectively that had been deferred

as of January 1, 2022. We recognized revenue of \$16.5 million during the year ended December 31, 2022 that had been deferred as of January 1, 2022.

Costs incurred to obtain and fulfill contracts are deferred and presented as part of intangible assets, net and expensed on a straight-line basis over the estimated benefit period. We recognized \$0.2 million and \$0.3 million of amortization for these costs for the three months ended June 30, 2023 and 2022, respectively, within depreciation and amortization expense. We recognized \$0.4 million and \$0.6 million of amortization for these costs for the six months ended June 30, 2023 and 2022, respectively, within depreciation and amortization expense. We recognized \$1.1 million of amortization for these costs in 2022 within depreciation and amortization expense. These costs represent incremental external costs or certain specific internal costs that are directly related to the contract acquisition or fulfillment and can be separated into two principal categories: contract commissions and fulfillment costs. Applying the practical expedient in ASC 340-40-25-4, we recognize the incremental costs of obtaining contracts as an expense when incurred, if the amortization period would have been one year or less. These costs are included in selling, general and administrative expenses. The effect of applying this practical expedient was not material.

Customer deposits consist primarily of amounts received from customers in advance for postage. These advanced postage deposits are used to cover the costs associated with postage, with the corresponding postage revenue being recognized as services are performed.

### ***Performance Obligations***

At the inception of each contract, we assess the goods and services promised in our contracts and identify each distinct performance obligation. The majority of our contracts have a single performance obligation, as the promise to transfer the individual goods or services is not separately identifiable from other promises in the contracts. For the majority of our business and transaction processing service contracts, revenues are recognized as services are provided based on an appropriate input or output method, typically based on the related labor or transactional volumes.

Certain of our contracts have multiple performance obligations, including contracts that combine software implementation services with post-implementation customer support. For contracts with multiple performance obligations, we allocate the contract's transaction price to each performance obligation using our best estimate of the standalone selling price of each distinct good or service in the contract. The primary method used to estimate standalone selling price is the expected cost plus a margin approach, under which we estimate our expected costs of satisfying a performance obligation and add an appropriate margin for that distinct good or service. We also use the adjusted market approach whereby we estimate the price that customers in the market would be willing to pay. In assessing whether to allocate variable consideration to a specific part of the contract, we consider the nature of the variable payment and whether it relates specifically to its efforts to satisfy a specific part of the contract. Certain of our software implementation performance obligations are satisfied at a point in time, typically when customer acceptance is obtained.

When evaluating the transaction price, we analyze, on a contract-by-contract basis, all applicable variable consideration. The nature of our contracts gives rise to variable consideration, including volume discounts, contract penalties, and other similar items that generally decrease the transaction price. We estimate these amounts based on the expected amount to be provided to customers and reduce revenues recognized. We do not anticipate significant changes to our estimates of variable consideration.

We include reimbursements from customers, such as postage costs, in revenue, while the related costs are included in cost of revenue.

**Transaction Price Allocated to the Remaining Performance Obligations**

In accordance with optional exemptions available under ASC 606, we did not disclose the value of unsatisfied performance obligations for (a) contracts with an original expected length of one year or less, and (b) contracts for which variable consideration relates entirely to an unsatisfied performance obligation, which comprise the majority of our contracts. We have certain non-cancellable contracts where we receive a fixed monthly fee in exchange for a series of distinct services that are substantially the same and have the same pattern of transfer over time, with the corresponding remaining performance obligations as of June 30, 2023 in each of the future periods below:

**Estimated Remaining Fixed Consideration for Unsatisfied Performance Obligations**

Remainder of 2023	\$ 20,596
2024	35,340
2025	30,139
2026	3,520
2027	2,014
2028 and thereafter	1,217
Total	<u>\$ 92,826</u>

**4. Intangible Assets and Goodwill**

**Intangible Assets**

Intangible assets are stated at cost or acquisition-date fair value less accumulated amortization and consists of the following:

	June 30, 2023		
	Gross Carrying Amount (a)	Accumulated Amortization	Intangible Asset, net
Customer relationships	\$ 507,889	\$ (366,998)	\$ 140,891
Developed technology	88,553	(87,967)	586
Patent	15	(6)	9
Trade names (b)	8,400	(3,106)	5,294
Outsource contract costs	17,489	(15,926)	1,563
Internally developed software	54,210	(38,927)	15,283
Purchased software	26,749	(8,025)	18,724
Intangibles, net	<u>\$ 703,305</u>	<u>\$ (520,955)</u>	<u>\$ 182,350</u>
	December 31, 2022		
	Gross Carrying Amount (a)	Accumulated Amortization	Intangible Asset, net
Customer relationships	\$ 507,723	\$ (351,240)	\$ 156,483
Developed technology	88,553	(88,000)	553
Patent	15	(6)	9
Trade names (b)	8,400	(3,100)	5,300
Outsource contract costs	17,184	(15,509)	1,675
Internally developed software	52,441	(35,095)	17,346
Purchased software	26,749	(7,133)	19,616
Intangibles, net	<u>\$ 701,065</u>	<u>\$ (500,083)</u>	<u>\$ 200,982</u>

(a) Amounts include intangible assets acquired in business combinations and asset acquisitions.

(b) The carrying amount of trade names for 2023 and 2022 is net of accumulated impairment losses of \$44.1 million. Carrying amount of \$5.3 million as at June 30, 2023 represents indefinite-lived intangible assets.

## Goodwill

The Company's operating segments are significant strategic business units that align its products and services with how it manages its business, approaches the markets and interacts with customers. The Company is organized into three segments: ITPS, HS, and LLPS (See Note 13 – *Segment and Geographic Area Information*).

Goodwill by reporting segment consists of the following:

	Balances as at January 1, 2023 (a)	Additions	Deletions	Impairments	Currency Translation Adjustments	Balances as at June 30, 2023 (a)
ITPS	\$ 81,151	\$ —	\$ (16,500)(b)	\$ —	\$ 89	\$ 64,740
HS	86,786	—	—	—	—	86,786
LLPS	18,865	—	—	—	—	18,865
<b>Total</b>	<b>\$ 186,802</b>	<b>\$ —</b>	<b>\$ (16,500)</b>	<b>\$ —</b>	<b>\$ 89</b>	<b>\$ 170,391</b>

  

	Balances as at January 1, 2022 (a)	Additions	Deletions	Impairments	Currency Translation Adjustments	Balances as at December 31, 2022 (a)
ITPS	\$ 252,672	\$ —	\$ —	\$ (171,182)	\$ (339)	\$ 81,151
HS	86,786	—	—	—	—	86,786
LLPS	18,865	—	—	—	—	18,865
<b>Total</b>	<b>\$ 358,323</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ (171,182)</b>	<b>\$ (339)</b>	<b>\$ 186,802</b>

(a) The goodwill amount for all periods presented is net of accumulated impairment amounts. Accumulated impairment relating to ITPS was \$487.7 million, \$487.7 million and \$316.5 million as at June 30, 2023, December 31, 2022 and December 31, 2021, respectively. Accumulated impairment relating to LLPS was \$243.4 million as at June 30, 2023, December 31, 2022 and December 31, 2021.

(b) The deletion in goodwill is due to derecognition of allocated goodwill on sale of the high-speed scanner business in the second quarter of 2023. Refer to *Note 1—General*.

The Company tests for goodwill impairment at the reporting unit level on October 1 of each year and on an interim basis, between annual tests, if a triggering event indicates the possibility of an impairment. The Company monitors changing business conditions as well as industry and economic factors, among others, for events which could trigger the need for an interim impairment analysis. During the third quarter of 2022, the Company evaluated factors such as changes in the Company's growth rate and recent trends in the Company's market capitalization, and concluded that a triggering event for an interim impairment analysis had occurred. As part of that assessment, long-term projections were revised resulting in lower than previously projected long-term future cash flows for the reporting units which reduced the estimated fair value to below the carrying value. As a result of the interim impairment analysis at September 30, 2022, the Company recorded an impairment charge of \$29.6 million, including taxes, to goodwill relating to ITPS.

Additionally, later during the fourth quarter of 2022, the Company conducted its annual budgeting process along with an update to its long-range plan. Following the completion of that process, the Company made an evaluation based on factors such as changes in the Company's growth rate and recent trends in the Company's market capitalization, concluding that a third triggering event for an impairment analysis had occurred. Revised long-term projections coupled with a decline in the market capitalization, resulted in lower than previously projected long-term future cash flows for the reporting units which reduced the estimated fair value to below carrying value. Accordingly, we performed another quantitative impairment test as of December 31, 2022, resulting in an additional impairment charge of \$141.6 million, including taxes, to goodwill relating to ITPS. Therefore, as a result of these two interim impairment assessments in the third and fourth quarters of 2022, impairment charges totaling \$171.2 million, including taxes, were recorded to goodwill for the year ended December 31, 2022.



## 5. Long-Term Debt and Credit Facilities

### Senior Credit Facilities

On July 12, 2017, subsidiaries of the Company entered into a First Lien Credit Agreement with Royal Bank of Canada, Credit Suisse AG, Cayman Islands Branch, Natixis, New York Branch and KKR Corporate Lending LLC (the “Credit Agreement”) providing Exela Intermediate LLC, a wholly owned subsidiary of the Company, upon the terms and subject to the conditions set forth in the Credit Agreement, (i) a \$350.0 million senior secured term loan maturing July 12, 2023 with an original issue discount of \$7.0 million, and (ii) a \$100.0 million senior secured revolving facility scheduled to mature on July 12, 2022 (the “Revolving Credit Facility”).

#### *Term Loan Repricing*

On July 13, 2018, subsidiaries of the Company executed a transaction to reprice the \$343.4 million of term loans outstanding under its senior secured credit facilities (the “Repricing”). The Repricing was accomplished pursuant to a First Amendment to the Credit Agreement (the “First Amendment”), dated as of July 13, 2018, by and among the Company’s subsidiaries Exela Intermediate Holdings LLC, Exela Intermediate, LLC, each “Subsidiary Loan Party” listed on the signature pages thereto, Royal Bank of Canada, as administrative agent, and each of the lenders party thereto, whereby such subsidiaries borrowed \$343.4 million of refinancing term loans (the “Repricing Term Loans”) to refinance their existing senior secured term loans.

The Repricing Term Loans bore interest at a rate per annum of, at the borrower’s option, either (a) a LIBOR rate determined by reference to the costs of funds for Eurodollar deposits for the interest period relevant to such borrowing, adjusted for certain additional costs, subject to a 1.0% floor, or (b) a base rate determined by reference to the highest of (i) the federal funds rate plus 0.5%, (ii) the prime rate and (iii) the one-month adjusted LIBOR plus 1.0%, in each case plus an applicable margin of 6.5% for LIBOR loans and 5.5% for base rate loans. The interest rates applicable to the Repricing Term Loans are 100 basis points lower than the interest rates applicable to the senior secured term loans that were incurred on July 12, 2017 pursuant to the Credit Agreement. The Repricing Term Loans were also scheduled to mature on July 12, 2023, the same maturity date as the prior senior secured term loans.

#### *2018 Incremental Term Loans*

On July 13, 2018, the Company’s subsidiaries borrowed an additional \$30.0 million pursuant to incremental term loans (the “Incremental Term Loans”) under the First Amendment. The proceeds of the Incremental Term Loans were used for general corporate purposes and to pay fees and expenses in connection with the First Amendment. The interest rates applicable to the Incremental Term Loans are the same as those for the Repricing Term Loans.

The borrower may voluntarily repay the Repricing Term Loans and the Incremental Term Loans at any time, without prepayment premium or penalty, subject to customary “breakage” costs with respect to LIBOR rate loans. The Incremental Term Loans were scheduled to mature on July 12, 2023, the same maturity date as the Repricing Term Loans and prior senior secured term loans.

Other than as described above, the terms, conditions and covenants applicable to the Repricing Term Loans and the Incremental Term Loans are consistent with the terms, conditions and covenants that were applicable to the existing senior secured loans under the Credit Agreement.

#### *2019 Incremental Term Loan*

On April 16, 2019, the Company’s subsidiaries borrowed an additional \$30.0 million pursuant to incremental term loans (the “2019 Incremental Term Loans”) under the Second Amendment to Credit Agreement (the “Second Amendment”). The proceeds of the 2019 Incremental Term Loans were used to replace the cash spent for acquisitions, pay related fees, expenses and related borrowings and for general corporate purposes. The 2019 Incremental Term Loans

matured on July 12, 2023, the same maturity date as the Incremental Term Loans, Repricing Term Loans and prior senior secured term loans under the Credit Agreement (collectively, the “2023 Term Loans”).

The 2019 Incremental Term Loans bore interest at a rate per annum that is the same as the Repricing Term Loans under the senior credit facility. The borrower may voluntarily repay the 2019 Incremental Term Loans at any time, without prepayment premium or penalty, subject to customary “breakage” costs with respect to LIBOR rate loans.

Other than as described above, the terms, conditions and covenants applicable to the 2019 Incremental Term Loans are consistent with the terms, conditions and covenants that are applicable to the Repricing Term Loans and the 2018 Incremental Term Loans under the Credit Agreement.

#### *Third Amendment*

On May 18, 2020, subsidiaries of the Company amended the Credit Agreement (the “Third Amendment”) to, among other things, extend the time for delivery of its audited financial statements for the year ended December 31, 2019 and its financial statements for the quarter ended March 31, 2020. Upon delivery of the Company’s annual and quarterly financial statements within the time frames stated therein (which were satisfied during the month of June 2020), the borrower became in compliance with respect to the financial statement delivery requirements set forth in the Credit Agreement. Pursuant to the Third Amendment, the borrowers also amended the Credit Agreement to, among other things: restrict the borrower and its subsidiaries’ ability to designate or invest in unrestricted subsidiaries; incur certain debt; create certain liens; make certain investments; pay certain dividends or other distributions on account of its equity interests; make certain asset sales or other dispositions (or utilize the proceeds of certain asset sales to reinvest in the business); or enter into certain affiliate transactions pursuant to the negative covenants under the Credit Agreement. Further, pursuant to the Third Amendment, the borrower was also required to maintain a minimum Liquidity (as defined in the amendment) of \$35.0 million. In connection with the Third Amendment, the borrower paid a forbearance fee of \$5.0 million to the consenting lenders. The Company concluded that the amendment represents modification of debt under ASC 470-50. Accordingly, the forbearance fee paid was added to unamortized debt issuance cost which shall be amortized using updated effective interest rate based on modified cash flows.

#### *Private Exchange*

On December 9, 2021, in a separate transaction referred to here as the “Private Exchange” (as distinguished from the “Public Exchange” described below), subsidiaries of the Company agreed with three (3) of their 2023 Term Loan lenders to exchange \$212.1 million of 2023 Term Loans under the Credit Agreement for \$84.3 million in cash and in \$127.8 million principal amount of new 11.500% First-Priority Senior Secured Notes due 2026 (the “2026 Notes”). In connection with the Private Exchange, the exchanging lenders provided consents to amend the Credit Agreement to (i) eliminate all affirmative covenants, (ii) eliminate all negative covenants and (iii) eliminate certain events of default (other than events of default relating to payment obligations).

As a result of the Private Exchange, repurchases and periodic principal repayments, \$47.2 million aggregate principal amount of the 2023 Term Loans maturing July 12, 2023 remained outstanding as of June 30, 2023.

#### *Revolving Credit Facility; Letters of Credit*

As of December 31, 2021, our \$100 million Revolving Credit Facility was fully drawn taking into account letters of credit issued thereunder. As of December 31, 2021, there were outstanding irrevocable letters of credit totaling approximately \$0.5 million under the Revolving Credit Facility. As of December 31, 2022, the Revolving Credit Facility had been prepaid and terminated as described below.

On March 7, 2022, subsidiaries of the Company entered into a Revolving Loan Exchange and Prepayment Agreement with Royal Bank of Canada, Credit Suisse AG, Cayman Islands Branch, KKR Corporate Lending LLC, Granite State Capital Master Fund LP, Credit Suisse Loan Funding LLC and Revolvercap Partners Fund LP exchanging \$100.0 million of outstanding Revolving Credit Facility owed by Exela Intermediate LLC, upon the terms and subject to the conditions set forth in the Revolver Exchange agreement, for (i) \$50.0 million in cash, and (ii) \$50.0 million of 2026

Notes (such exchange, the “Revolver Exchange” and such 2026 Notes, the “Exchange Notes”). Prepayment of Revolving Credit Facility was treated as an extinguishment of debt under ASC 470-50. Accordingly, the Company wrote off the unamortized balance of \$0.2 million of debt issuance costs related to Revolving Credit Facility and reported it within debt modification and extinguishment costs (gain), net in our condensed consolidated statements of operations for the six months ended June 30, 2022.

The Exchange Notes were subject to a guarantee in the form of a true-up mechanism whereby subsidiaries of the Company were responsible to make a payment to the holders of the Exchange Notes to true-up the shortfall below certain agreed thresholds, if holders of the Exchange Notes sold their notes at a price below that threshold during agreed periods in 2022. As security for the true-up obligation under the Revolver Exchange, subsidiaries of the Company issued \$10.0 million of principal amount of 2026 Notes as collateral (the “Collateral Notes”). The Collateral Notes were not reflected in the consolidated financial statements unless and until they were sold to third parties. On March 7, 2022, we recognized \$17.4 million (the fair value of the true-up obligation as accounted for under ASC 450, *Contingencies* and ASC 460, *Guarantees*) as a true-up liability with an offsetting debit to the original issuance discount of the issued Exchange Notes on the closing date of the Revolver Exchange. On May 6, 2022, subsidiaries of the Company amended the true-up mechanism and placed an additional \$20.0 million of principal amount of Collateral Notes and paid \$5.0 million against the true-up amount payable. We remeasured our obligation under the true-up mechanism as of June 30, 2022 and accrued an additional \$13.6 million of true-up liability based on the fair value of our obligation in other expense, net on the condensed consolidated statements of operations for the six months ended June 30, 2022.

In July 2022, \$9.0 million of principal amount of the Collateral Notes were sold by the holders of the Exchange Notes for net proceeds of \$2.6 million and the proceeds were applied against the true-up amount payable. Additionally, in July 2022, the Company made a cash payment of \$2.1 million which was applied against the true-up amount payable. In August 2022, the remaining balance of \$20.2 million of net true-up liability was settled with cash payments of \$9.9 million and by permitting the holders of the Exchange Notes to keep the \$21.0 million of principal amount of 2026 Notes previously placed as Collateral Notes constituting an issuance. The Company made a net reversal of \$1.1 million of accrued true-up liability during third quarter of 2022.

#### **Senior Secured 2023 Notes**

On July 12, 2017, subsidiaries of the Company issued \$1.0 billion in aggregate principal amount of 10.0% First Priority Senior Secured Notes due 2023 (the “2023 Notes”). The 2023 Notes are guaranteed by nearly all U.S. subsidiaries of Exela Intermediate LLC. The 2023 Notes bear interest at a rate of 10.0% per year. The issuers pay interest on the 2023 Notes on January 15 and July 15 of each year, commencing on January 15, 2018. The 2023 Notes matured on July 15, 2023. As a result of the Public Exchange and repurchases (as discussed below), \$9.0 million aggregate principal amount of the 2023 Notes remained outstanding as of June 30, 2023 maturing on July 15, 2023.

#### *Public Exchange*

On October 27, 2021, subsidiaries of the Company launched an offer to exchange (the “Public Exchange”) up to \$225.0 million in cash and new 2026 Notes for the outstanding 2023 Notes. The Public Exchange was for \$900 in cash per \$1,000 principal amount of 2023 Notes tendered subject to proration. The maximum amount of cash to be paid was \$225.0 million and the offer was not subject to any minimum participation condition. In case of oversubscription to the cash offer, tendered 2023 Notes would be accepted for cash on a pro rata basis (as a single class). The balance of any tendered 2023 Notes not accepted for cash would be exchanged into 2026 Notes on the basis of \$1,000 principal amount of new 2026 Notes for each \$1,000 principal amount of outstanding 2023 Notes tendered.

As of the expiration time of the Public Exchange, \$912.7 million aggregate principal amount, or approximately 91.3%, of the 2023 Notes had been validly tendered pursuant to the Public Exchange. On December 9, 2021, upon the settlement of the Public Exchange, \$662.7 million aggregate principal amount of the 2026 Notes were issued and an aggregate \$225.0 million in cash (plus accrued but unpaid interest) was paid to participating holders in respect of the validly tendered 2023 Notes. The Company concluded that the exchange of notes under Public Exchange represented modification of debt under ASC 470-50.

### *Third Supplemental Indenture*

In conjunction with the Public Exchange, subsidiaries of the Company also solicited consents to amend certain provisions in the indenture governing the 2023 Notes (“Notes Amendments”). On December 1, 2021, on receipt of the requisite consents to the Notes Amendments, subsidiaries of the Company, and Wilmington Trust, National Association, as trustee (the “2023 Notes Trustee”), entered into a third supplemental indenture (the “Third Supplemental Indenture”) to the indenture, dated as of July 12, 2017 (as amended and supplemented by (i) the first supplemental indenture, dated as of July 12, 2017 and (ii) the second supplemental indenture, dated as of May 20, 2020, the “2023 Notes Indenture”) governing the outstanding 2023 Notes. The Third Supplemental Indenture amends the 2023 Notes Indenture and the 2023 Notes to eliminate substantially all of the restrictive covenants, eliminate certain events of default, modify covenants regarding mergers and consolidations and modify or eliminate certain other provisions, including certain provisions relating to future guarantors and defeasance, contained in the 2023 Notes Indenture and the 2023 Notes. In addition, all of the collateral securing the 2023 Notes was released pursuant to the Third Supplemental Indenture.

### **Senior Secured 2026 Notes**

As of December 31, 2022, subsidiaries of the Company had \$980.0 million aggregate principal amount of the 2026 Notes outstanding, including \$790.5 million in aggregate principal amount issued under the Public Exchange and Private Exchange transactions described above.

During the six months ended June 30, 2023, no 2026 Notes were sold by subsidiaries of the Company. The 2026 Notes are guaranteed by nearly all U.S. subsidiaries of Exela Intermediate LLC. The 2026 Notes bear interest at a rate of 11.5% per year. We are required to pay interest on the 2026 Notes on January 15 and July 15 of each year, and commenced such interest payments on July 15, 2022. The 2026 Notes mature on July 12, 2026.

The subsidiaries of the Company may redeem the 2026 Notes in whole or in part from time to time, at a redemption price of 100%, plus accrued and unpaid interest, if any, but excluding, the applicable redemption date.

\$980.0 million aggregate principal amount of 2026 Notes were outstanding as of June 30, 2023.

### **Repurchases**

In July 2021, the Company commenced a debt buyback program to repurchase senior secured indebtedness, which is ongoing. During the year ended December 31, 2022, we repurchased \$15.0 million principal amount of the Exchange Notes issued under the Revolver Exchange (as discussed above) for a net cash consideration of \$4.7 million. These repurchases resulted in an early extinguishment of the Exchange Notes.

During the six months ended June 30, 2023, we repurchased \$13.8 million principal amount of 2023 Notes for a cash consideration of \$4.4 million. The gain on early extinguishment of debt for the 2023 Notes during the six months ended June 30, 2023 totaled \$9.9 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs. During the six months ended June 30, 2023, we repurchased \$15.1 million principal amount of the 2023 Term Loans outstanding under the Credit Agreement for a cash consideration of \$8.0 million. The gain on early extinguishment of debt for the 2023 Term Loans during the six months ended June 30, 2023 totaled \$7.1 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs. Gain on the early extinguishment of debt during the six months ended June 30, 2023 is reported within debt modification and extinguishment costs (gain), net within our condensed consolidated statements of operations.

### **BRCC Facility**

On November 17, 2021, GP2 XCV, LLC, a subsidiary of the Company (“GP2 XCV”), entered into a borrowing facility with B. Riley Commercial Capital, LLC (which was subsequently assigned to BRF Finance Co., LLC (“BRF Finance”)) pursuant to which such subsidiary was able to borrow an original principal amount of \$75.0 million, which was later increased to \$115.0 million as of December 7, 2021 (as the same may be amended from time to time, the “BRCC Term Loan”). On March 31, 2022, GP2 XCV entered into an amendment to the borrowing facility with B. Riley

Commercial Capital, LLC pursuant to which GP2 XCV was able to borrow up to \$51.0 million under a separate revolving loan (the “BRCC Revolver”, collectively with the BRCC Term Loan, the “BRCC Facility”).

The BRCC Facility is secured by a lien on all the assets of GP2 XCV and by a pledge of the equity of GP2 XCV. GP2 XCV is a bankruptcy-remote entity and as such its assets are not available to other creditors of the Company or any of its subsidiaries other than GP2 XCV. Interest under the BRCC Facility accrues at a rate of 11.5% per annum (13.5% per annum default rate) and is payable quarterly on the last business day of each March, June, September and December. The purpose of BRCC Term Loan was to fund certain repurchases of the secured indebtedness and to provide funding for the Public Exchange transaction and Private Exchange transaction described above. The purpose of BRCC Revolver is to fund general corporate purposes.

During the six months ended June 30, 2023, we repaid \$44.8 million of outstanding principal amount under the BRCC Term Loan along with \$1.4 million of exit fees and borrowed \$9.6 million of principal amount under the BRCC Revolver. The exit fees paid on the partial prepayment of the BRCC Term Loan were treated as a debt extinguishment cost under ASC 470-50 and reported within debt modification and extinguishment costs (gain), net in our condensed consolidated statements of operations. As of June 30, 2023, there were borrowings of \$3.8 million and \$29.6 million outstanding under the BRCC Term Loan and the BRCC Revolver, respectively. The BRCC Facility matured on June 10, 2023 and the BRCC Revolver became payable in twelve (12) monthly installments of approximately \$2.5 million and the BRCC Term Loan became payable in three (3) monthly installments of approximately \$1.3 million in each case commencing July 31, 2023.

### **Securitization Facility**

On December 17, 2020, certain subsidiaries of the Company entered into a \$145.0 million securitization facility with a five year term (the “Securitization Facility”). Borrowings under the Securitization Facility were subject to a borrowing base definition that consists of receivables and, subject to contribution, further supported by inventory and intellectual property, in each case, subject to certain eligibility criteria, concentration limits and reserves.

The Securitization Facility provided for an initial funding of approximately \$92.0 million supported by the receivables portion of the borrowing base and, subject to contribution, a further funding of approximately \$53.0 million supported by inventory and intellectual property. On December 17, 2020, Exela Receivables 3, LLC (the “Securitization Borrower”) made the initial borrowing of approximately \$92.0 million under the Securitization Facility and used a portion of the proceeds to repay \$83.0 million of the aggregate outstanding principal amount of loans as of December 17, 2020 under a previous \$160.0 million accounts receivable securitization facility (“A/R Facility”) and used the remaining proceeds for general corporate purposes. On April 11, 2021, the Company amended the Securitization Loan Agreement and agreed to, among other things, extend the option to access further funding of approximately \$53.0 million in additional borrowings from April 10, 2021 to September 30, 2021 upon the contribution of inventory and intellectual property to support the borrowing base.

The documentation for the Securitization Facility included (i) a Loan and Security Agreement (the “Securitization Loan Agreement”), dated as of December 10, 2020, by and among the Securitization Borrower, a wholly-owned indirect subsidiary of the Company, the lenders (each, a “Securitization Lender” and collectively the “Securitization Lenders”), Alter Domus (US), LLC, as administrative agent (the “Securitization Administrative Agent”) and the Company, as initial servicer, pursuant to which the Securitization Lenders will make loans to the Securitization Borrower to be used to purchase receivables and related assets from the Securitization Parent SPE (as defined below), (ii) a First Tier Receivables Purchase and Sale Agreement (dated as of December 17, 2020, by and among Exela Receivables 3 Holdco, LLC (the “Securitization Parent SPE”), a wholly-owned indirect subsidiary of the Company, and certain other indirect, wholly-owned subsidiaries of the Company listed therein (collectively, the “Securitization Originators”), and the Company, as initial servicer, pursuant to which each Securitization Originator has sold or contributed and will sell or contribute to the Securitization Parent SPE certain receivables and related assets in consideration for a combination of cash and equity in the Securitization Parent SPE, (iii) a Second Tier Receivables Purchase and Sale Agreement, dated as of December 17, 2020, by and among, the Securitization Borrower, the Securitization Parent SPE and the Company, as initial servicer, pursuant to which Securitization Parent SPE has sold or contributed and will sell or contribute to the Securitization Borrower certain receivables and related assets in

consideration for a combination of cash and equity in the Securitization Borrower, (iv) the Sub-Servicing Agreement, dated as of December 17, 2020, by and among the Company and each Securitization Originator, (v) the Pledge and Guaranty, dated as of the December 10, 2020, between the Securitization Parent SPE and the Administrative Agent, and (vi) the Performance Guaranty, dated as of December 17, 2020, between the Company, as performance guarantor, and the Securitization Administrative Agent (and together with all other certificates, instruments, UCC financing statements, reports, notices, agreements and documents executed or delivered in connection with the Securitization Loan Agreement, the “Securitization Agreements”).

The Securitization Borrower, the Company, the Securitization Parent SPE and the Securitization Originators provide customary representations and covenants under the Securitization Agreements. The Securitization Loan Agreement provides for certain events of default upon the occurrence of which the Securitization Administrative Agent may declare the facility’s termination date to have occurred and declare the outstanding Securitization Loan and all other obligations of the Securitization Borrower to be immediately due and payable, however the Securitization Facility does not include an ongoing liquidity covenant like the A/R Facility and aligns reporting obligations with the Company’s other material indebtedness agreements.

The Securitization Borrower and Securitization Parent SPE were formed in December 2020, and are identified as variable interest entities (“VIE”) and consolidated into the Company’s financial statements following VIE consolidation model under ASC 810. The Securitization Borrower and Securitization Parent SPE are bankruptcy remote entities and as such their assets are not available to creditors of the Company or any of its subsidiaries. Each loan under the Securitization Facility bears interest on the unpaid principal amount as follows: (i) if a Base Rate Loan, at a rate per annum equal to (x) the greatest of (a) the Prime Rate in effect on such day, (b) the Federal Funds Effective Rate in effect on such day plus 0.50% and (c) the Adjusted LIBOR Rate (as defined in the Securitization Loan Agreement) plus 1.00%, plus (y) 8.75%; or (ii) if a LIBOR Rate Loan, at the Adjusted LIBOR Rate plus 9.75%.

On June 17, 2022, the Company repaid in full the loans outstanding under the Securitization Facility. The aggregate outstanding principal amount of loans under the Securitization Facility as of such date was approximately \$91.9 million. The early termination of the Securitization Facility triggered a prepayment premium of \$2.7 million and required payment of approximately \$0.5 million and \$1.3 million in respect of accrued interest and fees, respectively. All obligations under the Securitization Facility (other than contingent indemnification obligations that expressly survive termination) terminated upon repayment. The Securitization Facility was replaced by the Amended Receivables Purchase Agreement described below. Repayment of the Securitization Facility was treated as an extinguishment of debt under ASC 470-50. Accordingly, the Company wrote off the unamortized balance of \$3.3 million of debt issuance costs related to the Securitization Facility.

On June 17, 2022, the Company entered into an amended and restated receivables purchase agreement (the “Amended Receivables Purchase Agreement”) under its accounts receivable securitization facility among certain of the Company’s subsidiaries, its wholly-owned, “bankruptcy remote” special purpose subsidiaries (“SPEs”) and certain global financial institutions (“Purchasers”). The Amended Receivables Purchase Agreement extends the term of the securitization facility such that the SPE may sell certain receivables to the Purchasers until June 17, 2025. Under the Amended Receivables Purchase Agreement, transfers of accounts receivable from the SPEs are treated as sales and are accounted for as a reduction in accounts receivable because the agreement transfers effective control over and risk related to the accounts receivable to the Purchasers. The Company and related subsidiaries have no continuing involvement in the transferred accounts receivable, other than collection and administrative responsibilities and, once sold, the accounts receivable are no longer available to satisfy creditors of the Company or the related subsidiaries. On June 17, 2022, the Company sold \$85.0 million of its accounts receivable and used the whole proceeds from this sale to repay part of the borrowings from the Securitization Facility (as discussed above). These sales were transacted at 100% of the face value of the relevant accounts receivable, resulting in derecognition of the accounts receivable from the Company’s consolidated balance sheet. The Company de-recognized \$408.9 million of accounts receivable under this agreement during the year ended December 31, 2022. The amount remitted to the Purchaser during fiscal year 2022 was \$308.7 million. The Company de-recognized \$122.9 million and \$262.9 million of accounts receivable under this agreement during the three and six months ended June 30, 2023, respectively. The amount remitted to the Purchasers during the three and six months ended June 30, 2023 was \$125.2 and \$266.5 million, respectively. Unsold accounts receivable of \$49.4 million and \$46.5 million were pledged by the SPEs as collateral to the Purchasers as of June 30,

2023 and December 31, 2022, respectively. These pledged accounts receivables are included in accounts receivable, net in the condensed consolidated balance sheets. The program resulted in a pre-tax loss of \$2.0 million and \$3.9 million for the three and six months ended June 30, 2023, respectively.

The fair value of the sold accounts receivable approximated their book value due to their short-term nature. Sold accounts receivable are presented as a change in receivables within operating activities in the condensed consolidated statements of cash flows.

### Second Lien Note

On February 27, 2023, Exela Receivables 3 Holdco, LLC and its subsidiary, the Securitization Borrower, and B. Riley Commercial Capital, LLC entered into a new Secured Promissory Note (which was subsequently assigned to BRF Finance) pursuant to which B. Riley Commercial Capital, LLC agreed to lend up to \$35.0 million secured by a second lien pledge of the Securitization Borrower (the "Second Lien Note"). The Second Lien Note matures on June 17, 2025 and bears interest at a per annum rate of one-month Term SOFR plus 7.5%. Both subsidiaries are party to the Amended Receivables Purchase Agreement with PNC Bank, thus the transactions necessitated amendments to that agreement and related documents to permit the addition of subordinated debt and additional borrowing capacity into that transaction structure, in addition to providing for a \$5.0 million fee to PNC for facilitating the transaction. In connection with the above-described facility, we also amended the BRCC Term Loan and BRCC Revolver to provide for \$9.6 million of borrowing capacity, which was drawn as described above.

As of June 30, 2023, there were borrowings of \$31.5 million outstanding under the Second Lien Note.

### Long-Term Debt Outstanding

As of June 30, 2023 and December 31, 2022, the following long-term debt instruments were outstanding:

	June 30, 2023	December 31, 2022
Other (a)	\$ 31,780	\$ 25,117
Term loan under first lien credit agreement (b)	47,239	71,470
2023 notes (c)	9,012	22,762
2026 notes (d)	916,725	908,959
Secured borrowings under BRCC Facility	33,354	68,529
Second Lien Note (e)	26,267	—
Total debt	<u>1,064,377</u>	<u>1,096,837</u>
Less: Current portion of long-term debt	(103,409)	(154,802)
Long-term debt, net of current maturities	<u>\$ 960,968</u>	<u>\$ 942,035</u>

- (a) Other debt represents outstanding loan balances associated with various hardware, software purchases, maintenance and leasehold improvements along with loans and receivables factoring arrangement entered into by subsidiaries of the Company.
- (b) Net of unamortized original issue discount and debt issuance costs of less than \$0.1 million each as of June 30, 2023, and \$0.2 million and \$0.9 million as of December 31, 2022.
- (c) Net of unamortized original issue discount and debt issuance costs of less than \$0.1 million each as of June 30, 2023, and \$0.1 million and less than \$0.1 million as of December 31, 2022.
- (d) Net of unamortized net original issue discount and debt issuance costs of \$52.4 million and \$10.8 million as of June 30, 2023, respectively; and unamortized net original issue discount and debt issuance costs of \$58.8 million and \$12.1 million as of December 31, 2022, respectively.
- (e) Net of unamortized debt issuance costs of \$5.2 million as of June 30, 2023.

## **6. Income Taxes**

The Company applies an estimated annual effective tax rate (“ETR”) approach for calculating a tax provision for interim periods, as required under GAAP. The Company recorded an income tax expense of \$2.5 million and \$1.3 million for the three months ended June 30, 2023 and 2022, respectively. The Company recorded an income tax expense of \$5.2 million and \$3.8 million for the six months ended June 30, 2023 and 2022, respectively.

The Company's ETR of (8.9)% and (7.3)% for the three and six months ended June 30, 2023, respectively, differed from the expected U.S. statutory tax rate of 21.0% and was primarily impacted by permanent tax adjustments, state and local current expense, foreign operations, and valuation allowances, including valuation allowances on a portion of the Company's deferred tax assets on U.S. disallowed interest expense carryforwards created by the provisions of The Tax Cuts and Jobs Act (“TCJA”).

For the three and six months ended June 30, 2022, the Company's ETR of (1.7)% and (2.9)%, respectively, differed from the expected U.S. statutory tax rate of 21.0% and was primarily impacted by permanent tax adjustments, state and local current expense, foreign operations, and valuation allowances, including valuation allowances on a portion of the Company's deferred tax assets on U.S. disallowed interest expense carryforwards created by the provisions of the TCJA.

As of June 30, 2023, there were no material changes to either the nature or the amounts of the uncertain tax positions previously determined for the year ended December 31, 2022.

## **7. Employee Benefit Plans**

### **German Pension Plan**

The Company's subsidiary in Germany provides pension benefits to certain retirees. Employees eligible for participation include all employees who started working for the Company or its predecessors prior to September 30, 1987 and have finished a qualifying period of at least 10 years. The Company accrues the cost of these benefits over the service lives of the covered employees based on an actuarial calculation. The Company uses a December 31 measurement date for this plan. The German pension plan is an unfunded plan and therefore has no plan assets. No new employees are registered under this plan and the participants who are already eligible to receive benefits under this plan are no longer employees of the Company.

### **U.K. Pension Plan**

The Company's subsidiary in the United Kingdom provides pension benefits to certain retirees and eligible dependents. Employees eligible for participation include all full-time regular employees who were more than three years from retirement prior to October 2001. A retirement pension or a lump-sum payment may be paid dependent upon length of service at the mandatory retirement age. The Company accrues the cost of these benefits over the service lives of the covered employees based on an actuarial calculation. The Company uses a December 31 measurement date for this plan. No new employees are registered under this plan and the pension obligation for the existing participants of the plan is calculated based on actual salary of the participants as at the earlier of two dates, the participants leaving the Company or December 31, 2015.

### **Norway Pension Plan**

The Company's subsidiary in Norway provides pension benefits to eligible retirees and eligible dependents. Employees eligible for participation include all employees who were more than three years from retirement prior to March 2018. The Company accrues the cost of these benefits over the service lives of the covered employees based on an actuarial calculation. The Company uses a December 31 measurement date for this plan. No new employees are registered under this plan and the pension obligation for the existing participants of the plan is calculated based on actual salary of the participants as at the later of two dates, the participants leaving the Company or April 30, 2018.



**Asterion Pension Plan**

In April 2018, through its acquisition of Asterion International Group, the Company became obligated to provide pension benefits to eligible retirees and eligible dependents of Asterion. Employees eligible for participation include all full-time regular employees who were more than three years from retirement prior to July 2003. A retirement pension or a lump-sum payment may be paid dependent upon length of service at the mandatory retirement age. The Company accrues the cost of these benefits over the service lives of the covered employees based on an actuarial calculation. The Company uses a December 31 measurement date for this plan. No new employees are registered under this plan and the pension obligation for the existing participants of the plan is calculated based on actual salary of the participants as at the earlier of two dates, the participants leaving the Company or April 10, 2018.

**Tax Effect on Accumulated Other Comprehensive Loss**

As of June 30, 2023 and December 31, 2022 the Company recorded actuarial losses of \$3.8 million and \$3.6 million in accumulated other comprehensive loss on the condensed consolidated balance sheets, respectively, which is net of a deferred tax benefit of \$2.0 million for each period.

**Pension Expense**

The components of the net periodic benefit cost are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Service cost	\$ 10	\$ 16	\$ 20	\$ 32
Interest cost	760	501	1,509	1,002
Expected return on plan assets	(676)	(748)	(1,343)	(1,496)
Amortization:				
Amortization of prior service cost	89	55	177	110
Amortization of net loss	391	667	776	1,334
Net periodic benefit cost	<u>\$ 574</u>	<u>\$ 491</u>	<u>\$ 1,139</u>	<u>\$ 982</u>

The Company records pension interest cost within interest expense, net. Expected return on plan assets, amortization of prior service costs, and amortization of net losses are recorded within other expense (income), net. Service cost is recorded within cost of revenue.

**Employer Contributions**

The Company's funding of employer contributions is based on governmental requirements and differs from those methods used to recognize pension expense. The Company made contributions of \$1.2 million and \$1.3 million to its pension plans during the six months ended June 30, 2023 and 2022, respectively. The Company has funded the pension plans with the required contributions for 2023 based on current plan provisions.

**8. Commitments and Contingencies****Adverse Arbitration Order**

In April 2020, one of the Company's Nordic subsidiaries commenced an arbitration in Finland against a customer alleging breach of contract and other damages in connection with an outsourcing services agreement and transition services agreement executed in 2017. In September 2020, the customer submitted counterclaims against the Company in an aggregate amount in excess of €10.0 million. Following an expedited arbitration, in late November 2020, the arbitrator awarded the customer approximately \$13.0 million in the aggregate for the counterclaimed damages and costs. The Company filed an application to annul the award in late January 2021 with the relevant court asserting, among other bases, that the arbitrator violated due process and procedural rules by disallowing the Company's witness and expert testimony and maintaining the expedited format following the assertion of significant counterclaims which would

ordinarily have required the application of normal rather than expedited rules. On May 28, 2021, the parties entered into a settlement agreement resolving this dispute for a total of \$8.8 million including the reimbursement of certain third party charges. As of June 30, 2023, there was a net outstanding balance of \$1.1 million for this matter included in accrued liabilities on the condensed consolidated balance sheet.

### **Class Action**

On March 23, 2020, the Plaintiff, Bo Shen, filed a putative class action against the Company, Ronald Cogburn, the Company's former Chief Executive Officer, and James Reynolds, the Company's former Chief Financial Officer. Plaintiff claims to have been a holder of 4,000 shares of Company stock, purchased on October 4, 2019 at \$1.34/share (in the case of the number of shares and share price without adjusting for any of the reverse stock splits occurring after that date). Plaintiff asserts two claims covering the purported class period of March 16, 2018 to March 16, 2020: (1) a violation of Section 10(b) and Rule 10b-5 of the Exchange Act against all defendants; and (2) a violation of Section 20(a) of the Exchange Act against Mr. Cogburn and Mr. Reynolds. The allegations stem from the Company's press release, dated March 16, 2020 (announcing the postponement of the earnings call and delay in filing of its annual report on Form 10-K for the fiscal year ended December 31, 2019), and press release and related SEC filings, dated March 17, 2020 (announcing its intent to restate its financial statements for 2017, 2018 and interim periods through September 30, 2019) and certain other matters. On July 27, 2023, the parties submitted a settlement agreement to the Court that, if approved, will result in the dismissal of the action with prejudice in exchange for a settlement payment of \$5.0 million, which the Company anticipates will be funded by the Company's insurance carrier to the extent the payment exceeds any remaining deductible under the applicable insurance policy. The settlement agreement was preliminary approved by the Court on August 21, 2023 and the final approval hearing is scheduled for December 7, 2023.

### **Contract-Related Contingencies**

The Company has certain contingent obligations that arise in the ordinary course of providing services to its customers. These contingencies are generally the result of contracts that require the Company to comply with certain performance measurements or the delivery of certain services to customers by a specified deadline. The Company believes the adjustments to the transaction price, if any, under these contract provisions will not result in a significant revenue reversal or have a material adverse effect on the Company's condensed consolidated balance sheets, condensed consolidated statements of operations or condensed consolidated statements of cash flows.

## **9. Fair Value Measurement**

### **Assets and Liabilities Measured at Fair Value**

The carrying amount of assets and liabilities including current portion of other debt approximated their fair value as of June 30, 2023 and December 31, 2022, due to the relative short maturity of these instruments. Management estimates the fair values of the 2023 Term Loans, 2023 Notes and 2026 Notes at approximately 47.0%, 60.0% and 8.0%, respectively, of the respective principal balances outstanding as of June 30, 2023 and approximately 64.0%, 65.0% and 15.5%, respectively, of the respective principal balance outstanding as of December 31, 2022. The fair values of secured borrowings under the Company's securitization facility, BRCC Facility and Second Lien Note are equal to the respective carrying values. Other debt represents the Company's outstanding loan balances associated with various hardware, software purchases, maintenance and leasehold improvements along with loans and receivables factoring arrangement entered into by subsidiaries of the Company and as such, the cost incurred would approximate fair value. Property and equipment, intangible assets, capital lease obligations, and goodwill are not required to be re-measured to fair value on a recurring basis. These assets are evaluated for impairment if certain triggering events occur. If such evaluation indicates that impairment exists, the respective asset is written down to its fair value.

The Company determined the fair value of its long-term debt and current portion of long-term debts using Level 2 inputs, including any recent issuance of the debt, the Company's credit rating, and the current risk-free rate.

The following table provides the carrying amounts and estimated fair values of the Company’s financial instruments as of June 30, 2023 and December 31, 2022:

As of June 30, 2023	Carrying Amount	Fair Value	Fair Value Measurements		
			Level 1	Level 2	Level 3
<b>Recurring assets and liabilities:</b>					
Long-term debt	\$ 960,968	\$ 121,070	\$ —	\$ 121,070	\$ —
Current portion of long-term debts	103,409	76,355	—	76,355	—
<b>Nonrecurring assets and liabilities:</b>					
Goodwill	\$ 170,391	\$ 170,391	\$ —	\$ —	\$ 170,391

  

As of December 31, 2022	Carrying Amount	Fair Value	Fair Value Measurements		
			Level 1	Level 2	Level 3
<b>Recurring assets and liabilities:</b>					
Long-term debt	\$ 942,035	\$ 184,968	\$ —	\$ 184,968	\$ —
Current portion of long-term debts	154,802	121,893	—	121,893	—
<b>Nonrecurring assets and liabilities:</b>					
Goodwill	\$ 186,802	\$ 186,802	\$ —	\$ —	\$ 186,802

## 10. Stock-Based Compensation

### Exela 2018 Stock Incentive Plan

On January 17, 2018, Exela’s 2018 Stock Incentive Plan (the “2018 Plan”) became effective. The 2018 Plan provides for the grant of incentive and nonqualified stock options, restricted stock, restricted stock units, stock appreciation rights, performance awards, and other stock-based compensation to eligible participants. The Company was initially authorized to issue up to 694 shares of Common Stock under the 2018 Plan. On June 27, 2022, the shareholders of the Company approved our Amended and Restated 2018 Stock Incentive Plan increasing the number of shares of Common Stock reserved for issuance from an original 694 shares to 4,462.

### Restricted Stock Unit

Restricted stock unit awards generally vest ratably over a one to two year period. Restricted stock units are subject to forfeiture if employment or service terminates prior to vesting and are expensed ratably over the vesting period.

A summary of restricted stock unit activities under the 2018 Plan for the six months ended June 30, 2023 is summarized in the following table:

	Number of Units	Weighted Average Grant Date Fair Value	Average Remaining Contractual Life (Years)
Outstanding Balance as of December 31, 2022	8	\$ 6,600.00	1.00
Granted	—	—	—
Forfeited	—	—	—
Vested	—	—	—
Outstanding Balance as of June 30, 2023	8	\$ 6,600.00	0.50

### Options

Under the 2018 Plan, stock options are granted at a price per share not less than 100% of the fair market value per share of the underlying stock at the grant date. The vesting period for each option award is established on the grant date, and the options generally expire 10 years from the grant date. Options granted under the 2018 Plan generally

require no less than a two or four year ratable vesting period. Stock option activity for the six months ended June 30, 2023 is summarized in the following table:

	Outstanding	Weighted Average Grant Date Fair Value	Weighted Average Exercise Price	Average Remaining Vesting Period (Years)
Outstanding Balance as of December 31, 2022	352	\$ 22,554.25	\$ 47,117.77	0.20
Granted	—	—	—	—
Exercised	—	—	—	—
Forfeited	(13)	27,559.86	—	—
Expired	—	—	—	—
Outstanding Balance as of June 30, 2023 (1)	339	\$ 22,359.49	\$ 46,602.64	0.07

(1) 248 of the outstanding options are exercisable as of June 30, 2023.

As of June 30, 2023, there was approximately less than \$0.1 million of total unrecognized compensation expense related to non-vested stock unit awards and stock option awards under the 2018 Plan, which will be recognized over the respective service period. Stock-based compensation expense is recorded within selling, general and administrative expenses. The Company recorded net reversal of compensation expense of less than \$0.1 million and \$0.1 million related to stock option awards under the 2018 Plan for the three and six months ended June 30, 2023, respectively, due to forfeiture of options. The Company incurred total compensation expense of \$0.5 million and \$0.8 million related to restricted stock unit awards and stock option awards under the 2018 Plan for the three and six months ended June 30, 2022, respectively.

### Market Performance Units

On September 14, 2021, the Company granted its Executive Chairman performance units with a market performance condition, which are notional units representing the right to receive one share of Common Stock (or the cash value of one share of Common Stock). At the election of the compensation committee of the Company, these performance units might be settled in cash or in shares of Common Stock.

Fifty percent of the performance units covered by the award will vest if, at any time during the period commencing September 14, 2021 and ending June 30, 2024, the volume weighted average of the reported closing price of the Common Stock is \$40,000 per share or greater on (x) 60 consecutive trading days or (y) 90 non-consecutive trading days in any 180 day period (the “Tranche 1”). In addition, the remaining 50% of the performance units will vest if, at any time during the period commencing September 14, 2021 and ending June 30, 2025, the volume weighted average of the reported closing prices of the Common Stock is \$80,000 per share or greater on (x) 60 consecutive trading days or (y) 90 non-consecutive trading days in any 180 day period (the “Tranche 2”). Any Tranche 1 and Tranche 2 units that are not earned by June 30, 2024 and June 30, 2025, respectively, will be forfeited for no consideration and will no longer be eligible to vest. In addition, if a change in control occurs prior to the applicable expiration date, if the performance units are assumed by the acquirer, the units will remain outstanding and eligible to vest based solely on his continued service to the Company. If in connection with such change in control the performance units are not assumed by an acquirer, a number of performance units will vest based on the per share price paid in the transaction, with 0% vesting if the per share price is equal to or less than \$8,000 per share, and 100% of the Tranche 1 vesting if the per share price is equal to or greater than \$40,000 and 100% of the Tranche 2 vesting if the per share price is equal to or greater than \$80,000, and a number of Tranche 1 and Tranche 2 vesting determined based on a straight line interpolation if the share price is between \$8,000 and \$40,000 or \$80,000, respectively. In addition, if there is a change in control that is principally negotiated and approved by, and recommended to the Company’s shareholders by, a special committee of independent directors which committee does not include the Executive Chairman, and neither he nor any of his affiliates is directly or indirectly an equity holder of the acquiring Company, and the Tranche 1 are not assumed by an acquirer in connection with such transaction, all of his then unvested Tranche 1 will vest, and the Tranche 2 would be eligible for the pro rata vesting described above. The Executive Chairman will remain eligible to earn his performance units so long as he remains engaged with the Company in any capacity, including as a non-employee director.

The fair value per unit of the awards was determined to be \$5,920 and \$6,040 for Tranche 1 and Tranche 2, respectively, on the grant date by application of the Monte Carlo simulation model. On December 31, 2021, the

modification date fair value per unit of the awards was determined to be \$1,760 and \$1,880 for Tranche 1 and Tranche 2, respectively, by application of the Monte Carlo simulation model.

The following table summarizes the activity for the market performance restricted stock units for the six months ended June 30, 2023:

	Number of Units	Weighted Average Fair Value	Weighted Average Period Over Which Expected to be Recognized
Outstanding Balance as of December 31, 2022	2,125	\$ 1,820.00	2.98
Granted	—	—	
Forfeited	—	—	
Vested	—	—	
Outstanding Balance as of June 30, 2023	2,125	\$ 1,820.00	2.98

As of June 30, 2023, there was approximately \$1.3 million of total unrecognized compensation expense related to non-vested performance unit awards, which will be recognized over the requisite service period. We recognized \$0.2 million and \$0.4 million compensation expense associated with the performance unit award for the three and six months ended June 30, 2023, respectively, and \$0.2 million and \$0.4 million for the three and six months ended June 30, 2022, respectively.

## 11. Stockholders' Equity

The following description summarizes the material terms and provisions of the securities that the Company has authorized.

### Common Stock

The Company is authorized to issue 1,600,000,000 shares of Common Stock. Except as otherwise required by law or as otherwise provided in any certificate of designation for any series of preferred stock, the holders of our Common Stock and Tandem Preferred Stock (that provides a vote to holders of our Series B Preferred Stock, as described below) possess all voting power for the election of our Board of Directors (the "Board") and all other matters requiring stockholder action and will at all times vote together as one class on all matters submitted to a vote of Exela stockholders. Holders of our Common Stock are entitled to one vote per share on matters to be voted on by stockholders. Holders of our Common Stock will be entitled to receive such dividends and other distributions, if any, as may be declared from time to time by the Board in its discretion out of funds legally available therefor and shall share equally on a per share basis in such dividends and distributions. The holders of the Common Stock have no conversion, preemptive or other subscription rights and there are no sinking fund or redemption provisions applicable to the Common Stock. As of June 30, 2023 and December 31, 2022, there were 6,365,353 and 1,393,276 shares of Common Stock outstanding, respectively.

### Reverse Stock Split

On May 12, 2023, we effected the Reverse Stock Split of our issued and outstanding shares of Common Stock. As a result of the Reverse Stock Split every two hundred (200) shares of Common Stock issued and outstanding were automatically combined into one (1) share of issued and outstanding Common Stock, without any change in the par value per share. All information related to Common Stock, stock options, restricted stock units, warrants and earnings per share have been retroactively adjusted to give effect to the Reverse Stock Split for all periods presented.

Giving effect to the Reverse Stock Split issued and outstanding Common Stock decreased from 278,655,235 to 1,393,276 at December 31, 2022.

### Common Stock At-The-Market Sales Program

On May 27, 2021, the Company entered into an At Market Issuance Sales Agreement (“First ATM Agreement”) with B. Riley Securities, Inc. (“B. Riley”) and Cantor Fitzgerald & Co. (“Cantor”), as distribution agents, under which the Company may offer and sell shares of the Common Stock from time to time through the Distribution Agents, acting as sales agent or principal. On September 30, 2021, the Company entered into a second At Market Issuance Sales Agreement with B. Riley, BNP Paribas Securities Corp., Cantor, Mizuho Securities USA LLC and Needham & Company, LLC, as distribution agents (together with the First ATM Agreement, the “ATM Agreement”).

Sales of the shares of Common Stock under the ATM Agreement have been in “at the market offerings” as defined in Rule 415 under the Securities Act, including, without limitation, sales made directly on or through the Nasdaq or on any other existing trading market for the Common Stock, as applicable, or to or through a market maker or any other method permitted by law, including, without limitation, negotiated transactions and block trades. Shares of Common Stock sold under the ATM Agreement have been offered pursuant to the Company’s Registration Statement on Form S-3 (File No. 333-255707), filed with the SEC on May 3, 2021 and declared effective on May 12, 2021, and the Company’s Registration Statement on Form S-3 (File No. 333-263909), filed with the SEC on March 28, 2022 and declared effective on May 10, 2022, and the prospectuses and related prospectus supplements included therein for sales of shares of Common Stock as follows:

Supplement	Period	Number of Shares Sold	Weighted Average Price Per Share	Gross Proceeds	Net Proceeds
Prospectus supplement dated May 27, 2021 with an aggregate offering price of up to \$100.0 million (“Common ATM Program-1”)	May 28, 2021 through July 1, 2021	12,356	\$8,032.74	\$99.3 million	\$95.7 million
Prospectus supplement dated June 30, 2021 with an aggregate offering price of up to \$150.0 million (“Common ATM Program-2”)	June 30, 2021 through September 2, 2021	14,395	\$10,413.79	\$149.9 million	\$144.4 million
Prospectus supplement dated September 30, 2021 with an aggregate offering price of up to \$250.0 million (“Common ATM Program-3”)	October 6, 2021 through March 31, 2022	83,719	\$2,986.18	\$250.0 million	\$241.0 million
Prospectus supplement dated May 23, 2022 with an aggregate offering price of up to \$250.0 million (“Common ATM Program-4”)	May 24, 2022 through March 31, 2023	6,262,182	\$36.15	\$226.4 million	\$219.3 million

Due to the late filing of the 2022 Form 10-K the Company lost eligibility to use Form S-3 (and thereby the ability to conduct at the market offerings) for twelve full calendar months following the date the 2022 Form 10-K was due.

### Share Buyback Program

On August 10, 2022, the Board authorized a share buyback program (the “2022 Share Buyback Program”), pursuant to which the Company is permitted to repurchase up to 50,000 shares of Common Stock over the next two-year period. The 2022 Share Buyback Program does not obligate the Company to repurchase any shares of Common Stock. No shares were repurchased under the 2022 Share Buyback Program during the six months ended June 30, 2023. As of June 30, 2023, we had repurchased and concurrently retired a total of 1,787 shares of Common Stock pursuant to the 2022 Share Buyback Program.

The Company records such stock repurchases as a reduction to stockholders’ equity. The Company allocates the excess of the repurchase price over the par value of shares acquired to accumulated deficit and additional paid-in capital. The portion allocated to additional paid-in capital is determined by dividing the number of shares to be retired by the number of shares issued multiplied by the balance of additional paid-in capital as of the retirement date.

### **Series A Preferred Stock**

The Company is authorized to issue 20,000,000 shares of preferred stock with such designations, voting and other rights and preferences as may be determined from time to time by the Board. The Company has designated 2,800,000 shares of its authorized preferred stock as Series A Preferred Stock. At June 30, 2023 and December 31, 2022, the Company had 2,778,111 shares of Series A Preferred Stock outstanding. The par value of the Series A Preferred Stock is \$0.0001 per share. Each share of Series A Preferred Stock is convertible at the holder's option, at any time into the number of shares of Common Stock determined as of the date of conversion using a certain conversion formula that takes into account the amount of Liquidation Preference per share as adjusted for accrued but unpaid dividends, as described below. As of June 30, 2023, after taking into account the effect of the Reverse Stock Split, each outstanding share of Series A Preferred Stock was convertible into 0.00014 shares of Common Stock using this conversion formula. Accordingly, as of June 30, 2023, 384 shares of Common Stock were issuable upon conversion of 2,778,111 shares of outstanding Series A Preferred Stock.

Holders of the Series A Preferred Stock are entitled to receive cumulative dividends at a rate per annum of 10% of the dollar amount of per share liquidation preference (plus accumulated but unpaid dividends, the "Series A Liquidation Preference") per share of Series A Preferred Stock, paid or accrued quarterly in arrears on the 15<sup>th</sup> day of each March, June, September and December. From the issue date through June 30, 2023, the amount of all accrued but unpaid dividends on the Series A Preferred Stock have been added to the Series A Liquidation Preference. The Company shall add the amount of all accrued but unpaid dividends on each quarterly dividend payment date to the Series A Liquidation Preference, except to the extent the Company elects to make all or any portion of such payment in cash on or prior to the applicable dividend payment date, in which case, the amount of the accrued but unpaid dividends that is added to the Series A Liquidation Preference shall be reduced on a dollar-for-dollar basis by the amount of any such cash payment. The Company is not required to make any payment or allowance for unpaid dividends, whether or not in arrears, on converted shares of Series A Preferred Stock or for dividends on the shares of Common Stock issued upon conversion of such shares. The gross dividend accumulation for the three and six months ended June 30, 2023 was \$1.0 million and \$1.9 million, respectively. The gross dividend accumulation for the three and six months ended June 30, 2022 was \$0.9 million and \$1.7 million, respectively. As of June 30, 2023, the total accumulated but unpaid dividends on the Series A Preferred Stock since inception on July 12, 2017 was \$17.8 million. The per share average of cumulative preferred dividends for the three and six months ended June 30, 2023 was \$0.3 and \$0.7, respectively. The per share average of cumulative preferred dividends for the three and six months ended June 30, 2022 was \$0.3 and \$0.6, respectively.

In addition, holders of the Series A Preferred Stock will participate in any dividend or distribution of cash or other property paid in respect of the Common Stock pro rata with the holders of the Common Stock (other than certain dividends or distributions that trigger an adjustment to the conversion rate, as described in the Certificate of Designations), as if all shares of Series A Preferred Stock had been converted into Common Stock immediately prior to the date on which such holders of the Common Stock became entitled to such dividend or distribution.

### **Series B Preferred Stock and Tandem Preferred Stock**

The Company has designated 8,100,000 shares of its authorized and unissued preferred stock as Series B Preferred Stock. At June 30, 2023 and December 31, 2022, the Company had 3,029,900 shares of Series B Preferred Stock outstanding. The par value of the Series B Preferred Stock is \$0.0001 per share. Each share of Series B Preferred Stock is convertible at the holder's option, at any time into the number of shares of Common Stock determined as of the date of conversion using a certain conversion formula that takes into account the amount of liquidation preference per share as adjusted for accrued but unpaid dividends, as described below. As of June 30, 2023, after taking into account the effect of the Reverse Stock Split and payment of the accrued dividend, each outstanding share of Series B Preferred Stock was convertible into 0.00523 of one share of Common Stock using this conversion formula. Accordingly, as of June 30, 2023, 15,842 shares of Common Stock were issuable upon conversion of 3,029,900 shares of outstanding Series B Preferred Stock. The shares of Series B Preferred Stock are listed on the Nasdaq under the symbol "XELAP."

Holders of the Series B Preferred Stock are entitled to receive cumulative dividends at a rate per annum of 6% of the dollar amount of per share liquidation preference (plus accumulated but unpaid dividends, the "Series B

Liquidation Preference”) per share of Series B Preferred Stock, paid or accrued quarterly in arrears on the last day of each of March, June, September and December. The Company shall add the amount of all accrued but unpaid dividends on each quarterly dividend payment date to the Series B Liquidation Preference, except to the extent the Company elects to make all or any portion of such payment in cash on or prior to the applicable dividend payment date, in which case, the amount of the accrued but unpaid dividends that is added to the Series B Liquidation Preference shall be reduced on a dollar-for-dollar basis by the amount of any such cash payment. The Company is not required to make any payment or allowance for unpaid dividends, whether or not in arrears, on converted shares of Series B Preferred Stock or for dividends on the shares of Common Stock issued upon conversion of such shares. The gross dividend accrued for the three and six months ended June 30, 2023 was \$1.2 million and \$2.3 million, respectively. The gross dividend accrued for the three and six months ended June 30, 2022 was \$1.3 million and \$1.4 million, respectively. As of June 30, 2023, the total accumulated but unpaid dividends on the Series B Preferred Stock since inception on March 23, 2022 was \$3.5 million. The per share average of accrued preferred dividends for the three and six months ended June 30, 2023 was \$0.39 and \$0.77, respectively. The per share average of accrued preferred dividends for the three and six months ended June 30, 2022 was \$0.43 and \$0.46, respectively.

In addition, holders of the Series B Preferred Stock will participate in any dividend or distribution of cash or other property paid in respect of the Common Stock pro rata with the holders of the Common Stock (other than certain dividends or distributions that trigger an adjustment to the conversion rate, as described in the Certificate of Designations), as if all shares of Series B Preferred Stock had been converted into Common Stock immediately prior to the date on which such holders of the Common Stock became entitled to such dividend or distribution. Holders of Series B Preferred Stock also have rights to vote for the election of one additional director to serve on the Board, if dividends on Series B Preferred Stock are in arrears for eight or more consecutive quarters, until all unpaid and accumulated dividends on the Series B Preferred Stock have been paid or declared and a sum sufficient for payment is set aside for such payment.

On May 17, 2022, the Company issued one share of tandem preferred stock, par value \$0.0001 per share (the “Tandem Preferred Stock”), as a dividend on its existing shares of outstanding Series B Preferred Stock. Any issuance of Series B Preferred Stock after this date shall be automatically accompanied by an equal number of shares of Tandem Preferred Stock. Tandem Preferred Stock are embedded in the Series B Preferred Stock and they provide voting rights to the existing shares of Series B Preferred Stock. Each share of Series B Preferred Stock disclosed in the condensed consolidated balance sheet, the condensed consolidated statements of stockholders’ deficit and the notes to the condensed consolidated financial statements embeds one share of Tandem Preferred Stock.

On all matters submitted to a vote of the stockholders of the Company, the holders of the Series B Preferred Stock through their holdings of Tandem Preferred Stock will be entitled to vote with the holders of the Common Stock as a single class. Each share of Tandem Preferred Stock entitles the holder to one vote per share, subject to adjustment for issuance of any shares of Common Stock pursuant to any dividend or distribution on shares of Common Stock, share split or share combination or other transactions as specified in the Certificate of Designation of Tandem Preferred Stock.

Shares of Tandem Preferred Stock are not entitled to receive dividends of any kind. In the case of a transfer of the underlying Series B Preferred Stock by a holder to any transferee, the Tandem Preferred Stock shall be automatically transferred simultaneously to such transferee without any further action by such Holder. Upon the redemption of a holder’s shares of Series B Preferred Stock or the conversion of shares of Series B Preferred Stock into Common Stock, an equal number of such holder’s shares of Tandem Preferred Stock shall, without any further action required by the holder, be automatically transferred to the Company for cancellation without the payment of any additional consideration by the Company. In the event of any liquidation, winding-up or dissolution of the Company each holder of the Tandem Preferred Stock shall be entitled to receive and to be paid out of the assets of the Company available for distribution to its stockholders an amount in cash equal to the par value of such Tandem Preferred Stock with respect to each share of Tandem Preferred Stock held by such holder.



## **Treasury Stock**

As of June 30, 2023, the Company had 612 shares of Common Stock held as treasury stock, 232 shares of which were repurchased under a prior expired share buyback and 380 shares that were returned to the Company pursuant to a contractual obligation. The Company records treasury stock using the cost method.

## **Warrants**

At June 30, 2023, there were warrants outstanding to purchase 2,433 shares of our Common Stock, consisting of 9,731,819 warrants to purchase one-four thousandth of one share of Common Stock from the private placement that was completed in March 2021.

### *Private Placement of Unregistered Shares and Warrants*

On March 15, 2021, the Company, entered into a securities purchase agreement with certain accredited institutional investors pursuant to which the Company issued and sold to ten accredited institutional investors in a private placement an aggregate of 2,433 unregistered shares of the Common Stock at a price of \$11,000.00 per share and an equal number of warrants, generating gross proceeds to the Company of \$26.8 million. Cantor Fitzgerald acted as placement agent in connection with such sale of unregistered securities and received a placement fee of 5.5% of gross proceeds in connection with such service. In selling the shares without registration, the Company relied on exemptions from registration available under Section 4(a)(2) of the Securities Act and Rule 506 promulgated thereunder. The Company filed a registration statement on Form S-3 on May 3, 2021 that registered for resale of these shares and the shares underlying these private placement warrants.

Each private placement warrant entitles the holder to purchase one-four thousandth of one share of Common Stock, at an exercise price of \$16,000.00 per share and will expire on September 19, 2026. The private placement warrants are not listed or traded as of June 30, 2023, and are not subject to mandatory redemption by the Company.

## **12. Related-Party Transactions**

### *Relationship with HandsOn Global Management*

The Company incurred reimbursable travel expenses to HOVS LLC and HandsOn Fund 4 I, LLC (collectively, and together with certain of their affiliated entities managed by HandsOn Global Management LLC, including such entity, "HGM") of \$0 and less than \$0.1 million for the three months ended June 30, 2023 and 2022, respectively, and less than \$0.1 million for each of the six months ended June 30, 2023 and 2022. Certain members of our Board, including our Executive Chairman, Par Chadha, Sharon Chadha, Ron Cogburn, and James Reynolds are or have been affiliated with HGM. Our Executive Chairman, Par Chadha and his wife, Sharon Chadha, are currently affiliated with HGM. Messrs. Cogburn and Reynolds were affiliated with HGM until 2020.

Pursuant to a master agreement dated January 1, 2015 between Rule 14, LLC and a subsidiary of the Company, the Company incurs marketing fees to Rule 14, LLC, a portfolio company of HGM. Similarly, the Company is party to ten master agreements with entities affiliated with HGM's managed funds, each of which were entered into during 2015 and 2016. Each master agreement provides the Company with use of certain technology and includes a reseller arrangement pursuant to which the Company is entitled to sell these services to third parties. Any revenue earned by the Company in such third-party sale is shared 75%/25% with each of HGM's venture affiliates in favor of the Company. The brands Zuma, Athena, Peri, BancMate, Spring, Jet, Teletype, CourtQ and Rewardio are part of the HGM managed funds. The Company has the license to use and resell such brands, as described therein. The Company incurred fees of \$2.1 million and \$1.6 million relating to these agreements for the three months ended June 30, 2023 and 2022, respectively. The Company incurred fees of \$4.5 million and \$3.1 million relating to these agreements for the six months ended June 30, 2023 and 2022, respectively.

Certain operating companies lease their operating facilities from HOV RE, LLC and HOV Services Limited, which are affiliates under common control with HGM. The rental expense for these operating leases was less than \$0.1 million for each of the three months ended June 30, 2023 and 2022, and \$0.1 million for each of the six months ended June 30, 2023 and 2022. In addition, HOV Services, Ltd. provides the Company data capture and technology services. The expense recognized for these services was approximately \$0.5 million and \$0.4 million for the three months ended June 30, 2023 and 2022, respectively, and \$0.8 million and \$0.7 million for the six months ended June 30, 2023 and 2022, respectively. These expenses are included in cost of revenue in the condensed consolidated statements of operations.

#### *Consulting Agreement*

The Company receives services from Oakana Holdings, Inc. The Company and Oakana Holdings, Inc. are related through a family relationship between our Executive Chairman and the president of Oakana Holdings, Inc. The expense recognized for these services was \$0 and less than \$0.1 million for the three months ended June 30, 2023 and 2022, respectively, and less than \$0.1 million for each of the six months ended June 30, 2023 and 2022.

#### *Subscription Agreements*

On July 21, 2022, the Company entered into a subscription agreement with its Executive Chairman. Pursuant to this subscription agreement, on August 11, 2022, the Company issued and sold 355 shares of Common Stock to Par Chadha for an aggregate purchase price of \$0.1 million.

#### **Payable and Receivable/Prepaid Balances with Affiliates**

Payable and receivable/prepaid balances with affiliates as of June 30, 2023 and December 31, 2022 were as follows:

	<b>June 30, 2023</b>		<b>December 31, 2022</b>	
	<b>Receivables and Prepaid Expenses</b>	<b>Payables</b>	<b>Receivables and Prepaid Expenses</b>	<b>Payables</b>
HOV Services, Ltd	\$ 416	\$ —	\$ 412	\$ —
Rule 14	—	1,773	—	2,473
HGM	47	—	347	—
	<u>\$ 463</u>	<u>\$ 1,773</u>	<u>\$ 759</u>	<u>\$ 2,473</u>

### **13. Segment and Geographic Area Information**

The Company's operating segments are significant strategic business units that align its products and services with how it manages its business, approaches the markets and interacts with customers. The Company is organized into three segments: ITPS, HS, and LLPS.

**ITPS:** The ITPS segment provides a wide range of solutions and services designed to aid businesses in information capture, processing, decisioning and distribution to customers primarily in the financial services, commercial, public sector and legal industries.

**HS:** The HS segment operates and maintains an outsourcing business specializing in both the healthcare provider and payer markets.

**LLPS:** The LLPS segment provides a broad and active array of legal services in connection with class action, labor claims adjudication and employment and other legal matters.

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The chief operating decision maker reviews segment profit to evaluate operating segment performance and determine how to allocate resources to operating segments. "Segment profit" is defined as revenue less cost of revenue (exclusive of depreciation and amortization). The Company does not allocate selling, general, and administrative expenses, depreciation and amortization, interest expense and sundry expenses (income), net. The Company manages assets on a total company basis, not by operating segment, and therefore asset information and capital expenditures by operating segments are not presented. A reconciliation of segment profit to net loss before income taxes is presented below.

	Three months ended June 30, 2023			
	I TPS	HS	LLPS	Total
Revenue	\$ 184,990	\$ 63,608	\$ 24,340	\$ 272,938
Cost of revenue (exclusive of depreciation and amortization)	150,035	47,016	15,008	212,059
<b>Segment profit</b>	<b>34,955</b>	<b>16,592</b>	<b>9,332</b>	<b>60,879</b>
Selling, general and administrative expenses (exclusive of depreciation and amortization)				32,026
Depreciation and amortization				14,890
Related party expense				2,739
Interest expense, net				45,092
Debt modification and extinguishment costs (gain), net				(6,785)
Sundry expense, net				1,500
Other income, net				(232)
<b>Net loss before income taxes</b>				<b>\$ (28,351)</b>

	Three months ended June 30, 2022			
	I TPS	HS	LLPS	Total
Revenue	\$ 190,005	\$ 56,390	\$ 20,375	\$ 266,770
Cost of revenue (exclusive of depreciation and amortization)	156,704	45,719	14,854	217,277
<b>Segment profit</b>	<b>33,301</b>	<b>10,671</b>	<b>5,521</b>	<b>49,493</b>
Selling, general and administrative expenses (exclusive of depreciation and amortization)				50,195
Depreciation and amortization				17,993
Related party expense				2,186
Interest expense, net				42,271
Debt modification and extinguishment costs (gain), net				8,117
Sundry income, net				(741)
Other expense, net				7,375
<b>Net loss before income taxes</b>				<b>\$ (77,903)</b>

	Six months ended June 30, 2023			
	ITPS	HS	LLPS	Total
Revenue	\$ 378,698	\$ 126,650	\$ 41,210	\$ 546,558
Cost of revenue (exclusive of depreciation and amortization)	308,546	93,752	26,228	428,526
<b>Segment profit</b>	<b>70,152</b>	<b>32,898</b>	<b>14,982</b>	<b>118,032</b>
Selling, general and administrative expenses (exclusive of depreciation and amortization)				76,407
Depreciation and amortization				31,450
Related party expense				5,851
Interest expense, net				89,272
Debt modification and extinguishment costs (gain), net				(15,558)
Sundry expense, net				2,248
Other income, net				(514)
<b>Net loss before income taxes</b>				<b>\$ (71,124)</b>
	Six months ended June 30, 2022			
	ITPS	HS	LLPS	Total
Revenue	\$ 395,012	\$ 112,986	\$ 38,170	\$ 546,168
Cost of revenue (exclusive of depreciation and amortization)	320,290	92,450	28,041	440,781
<b>Segment profit</b>	<b>74,722</b>	<b>20,536</b>	<b>10,129</b>	<b>105,387</b>
Selling, general and administrative expenses (exclusive of depreciation and amortization)				93,235
Depreciation and amortization				36,205
Related party expense				4,173
Interest expense, net				82,031
Debt modification and extinguishment costs (gain), net				9,001
Sundry income, net				(434)
Other expense, net				13,534
<b>Net loss before income taxes</b>				<b>\$ (132,358)</b>

#### 14. Subsequent Events

The Company has evaluated all events that occurred after the balance sheet date through the date when these condensed consolidated financial statements were issued to determine if they must be reported.

#### 2026 Notes Exchange

On July 11, 2023, Exela Intermediate LLC and Exela Finance Inc. (together, the “Issuers”), wholly-owned subsidiaries of the Company, certain guarantors and U.S. Bank Trust Company, National Association, as trustee (in such capacity, the “New Notes Trustee”), entered into an indenture (the “New Notes Indenture”) governing the Company’s new 11.500% First-Priority Senior Secured Notes due 2026 (the “New Notes”) and issued approximately \$767.8 million aggregate principal amount of the New Notes (which does not take into account \$314.4 million aggregate principal amount of the New Notes issued to affiliates of the Issuers, which will be eliminated for the purpose of consolidated financial statements of the Company, in exchange for 2026 Notes, 2023 Notes and 2023 Term Loans held by them and in satisfaction of amounts owed to such affiliates as a result of prior cash payments made by such affiliates to or on behalf of the Issuers), which includes (i) \$764.8 million aggregate principal amount of the New Notes issued as consideration for the exchange of \$956.0 million aggregate principal amount of the Issuers’ existing 2026 Notes pursuant to a public exchange offer (the “2023 Exchange Offer”), which is equivalent to \$800 of the New Notes per \$1,000 principal amount of the existing 2026 Notes and (ii) \$3.0 million aggregate principal amount of the New Notes issued as consideration for the private exchange of certain of the Company’s 2023 Term Loans. Following this issuance

and related transactions, approximately \$24.0 million of 2026 Notes and no 2023 Term Loans or 2023 Notes remain outstanding.

The Issuers' obligations under the New Notes and the New Notes Indenture are irrevocably and unconditionally guaranteed, jointly and severally, by the same guarantors (the "Guarantors") that guarantee the 2026 Notes other than certain guarantors that have ceased to have operations or assets and by certain of the Issuers' other affiliates. The New Notes and the related guarantees are first-priority senior secured obligations of the Issuers and the Guarantors.

The New Notes will mature on April 15, 2026. Interest on the New Notes will accrue at 11.500% per annum and will be paid semi-annually, in arrears, on January 15 and July 15 of each year, beginning July 15, 2023. Interest will be payable in cash or in kind by issuing additional New Notes (or increasing the principal amount of the outstanding New Notes) ("PIK Interest"); provided that (i) with respect to the New Notes held by Affiliates (as defined in the New Notes Indenture) of the Issuers, for interest payment dates through and including the January 15, 2025 interest payment date, such interest shall be paid only in kind as PIK Interest and (ii) with respect to all other New Notes, (A) for the July 15, 2023 interest payment date, such interest shall be paid in kind as PIK Interest, (B) for each interest payment date from and including the January 15, 2024 interest payment date through and including the July 15, 2024 interest payment date, such interest shall be paid in cash in an amount equal to (i) 50% of such interest plus (ii) an amount not to exceed an amount that, pro forma for such payment, would leave the issuers with Unrestricted Cash (as defined in the New Notes Indenture) of at least \$15 million, with the remaining interest paid in kind as PIK Interest, and (C) for interest payment dates falling on or after January 15, 2025, such interest shall be paid in cash.

The issuers may redeem the New Notes at their option, in whole at any time or in part from time to time, at a redemption price of 100%, plus accrued and unpaid interest, if any, to, but excluding, the applicable redemption date. In addition, the New Notes will be mandatorily redeemable in part upon the sale of certain assets that constitute additional credit support.

The New Notes Indenture contains covenants that limit the Issuers' and the Affiliated Guarantors (as defined below) and their respective subsidiaries' ability to, among other things, (i) incur or guarantee additional indebtedness, (ii) pay dividends or distributions on, or redeem or repurchase, capital stock and make other restricted payments, (iii) make investments, (iv) consummate certain asset sales, (v) engage in certain transactions with affiliates, (vi) grant or assume certain liens and (vii) consolidate, merge or transfer all or substantially all of their assets. These covenants are subject to a number of important limitations and exceptions. In addition, upon the occurrence of specified change of control events, the Issuers must offer to repurchase the New Notes at 101% of the principal amount, plus accrued and unpaid interest, if any, to, but excluding, the applicable repurchase date. The New Notes Indenture also provides for events of default, which, if any of them occurs, would permit or require the principal, premium, if any, interest and any other monetary obligations on all of the then outstanding New Notes to be due and payable immediately.

On July 11, 2023, we entered into a seventh supplemental indenture to the 2026 Notes Indenture which eliminated substantially all of the restrictive covenants, eliminated certain events of default, modified covenants regarding mergers and consolidations and modified or eliminated certain other provisions, including certain provisions relating to future guarantors and defeasance, contained in the 2026 Notes Indenture and the 2026 Notes. In addition, all of the collateral securing the 2026 Notes was released pursuant to the seventh supplemental indenture.

The Company expects to account for the Note Exchange as a troubled debt restructuring under ASC 470-60 in the third quarter 2023.

#### **Senior Secured Term Loan**

On July 11, 2023, the Company entered into a financing agreement with certain lenders and Blue Torch Finance LLC, as administrative agent, pursuant to which the lenders extended a term loan of principal amount of \$40.0 million to

the Company. On the same date, the Company used proceeds of this term loan and cash on hand to repay its outstanding 2023 Notes and 2023 Term Loans.

### **Special Voting Preferred Stock**

On October 9, 2023, the Company entered into the Subscription, Voting and Redemption Agreement with GP-HGM LLC (“GP-HGM”), an entity controlled by our Executive Chairman, pursuant to which GP-HGM purchased 1,000,000 shares of a new class of preferred stock designated as “Special Voting Stock” for an aggregate purchase price of \$100 and agreed to vote all of the shares of Special Voting Stock at the annual meeting of stockholders, scheduled for December 5, 2023 (the “Annual Meeting”), in proportion to the votes cast at the Annual Meeting. Each share of Special Voting Stock is entitled to 20,000 votes per share. The Company has further agreed to redeem the shares of Special Voting Stock for an aggregate price of \$100 on the first business day following the date on which the voting on the Amendment to Series B Certificate of Designations Proposal has concluded.

At the Annual Meeting, stockholders will be asked to approve an amendment to the Certificate of Designations of the Company’s Series B Preferred Stock to allow the Company to have the ability to (a) pay dividends in shares of Common Stock, (b) pay less than all of the accrued dividends, and (c) pay dividends on any date designated by the Company’s board of directors for the payment of dividends.

### **Completion of the Merger**

On November 29, 2023, the Company completed the merger of its European business with CFFE. The combined company now operates as XBP Europe and, beginning on November 30, 2023, XBP Europe shares started trading on the Nasdaq Stock Market under the ticker symbol “XBP” and its warrants started trading on the Nasdaq Stock Market under the ticker symbol “XBPEW”.

The business combination will be accounted for as a reverse capitalization in accordance with FASB’s ASC Topic 805, *Business Combinations* (“ASC 805”). Under this method of accounting, CFFE will be treated as the “acquired” company for financial reporting purposes with XBP Europe surviving as a direct wholly-owned subsidiary of CFFE.

## Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

*You should read the following discussion and analysis together with our condensed consolidated financial statements and the related notes included elsewhere in this Form 10-Q. Among other things, the condensed consolidated financial statements include more detailed information regarding the basis of presentation for the financial data than included in the following discussion. Amounts in thousands of United States dollars.*

### **Forward Looking Statements**

*Certain statements included in this Management’s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this quarterly report are not historical facts but are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as “may”, “should”, “would”, “plan”, “intend”, “anticipate”, “believe”, “estimate”, “predict”, “potential”, “seem”, “seek”, “continue”, “future”, “will”, “expect”, “outlook” or other similar words, phrases or expressions. These forward-looking statements include statements regarding our industry, future events, estimated or anticipated future results and benefits, future opportunities for Exela, and other statements that are not historical facts. These statements are based on the current expectations of Exela management and are not predictions of actual performance. These statements are subject to a number of risks and uncertainties regarding Exela’s businesses and actual results may differ materially. The factors that may affect our results include, among others: the impact of political and economic conditions on the demand for our services; cyber incidents such as a data or security breach; the impact of competition or alternatives to our services on our business pricing and other actions by competitors; our ability to address technological development and change in order to keep pace with our industry and the industries of our customers; the impact of terrorism, natural disasters or similar events on our business; the effect of legislative and regulatory actions in the United States and internationally; the impact of operational failure due to the unavailability or failure of third-party services on which we rely; the effect of intellectual property infringement; and other factors discussed in this quarterly report and our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 (as amended, the “2022 Form 10-K”) under the heading “Risk Factors”, and otherwise identified or discussed in this quarterly report. You should consider these factors carefully in evaluating forward-looking statements and are cautioned not to place undue reliance on such statements, which speak only as of the date of this quarterly report. It is impossible for us to predict new events or circumstances that may arise in the future or how they may affect us. We undertake no obligation to update forward-looking statements to reflect events or circumstances occurring after the date of this quarterly report. We are not including the information provided on any websites that may be referenced herein as part of, or incorporating such information by reference into, this quarterly report. In addition, forward-looking statements provide our expectations, plans or forecasts of future events and views as of the date of this quarterly report. We anticipate that subsequent events and developments may cause our assessments to change. These forward-looking statements should not be relied upon as representing our assessments as of any date subsequent to the date of this quarterly report.*

### **Overview**

Exela Technologies, Inc. (“Exela”, the “Company”, “we”, “our” or “us”) is a business process automation leader leveraging a global footprint and proprietary technology to help turn the complex into the simple through user friendly software platforms and solutions that enable our customers’ digital transformation. We have decades of expertise earned from serving more than 4,000 customers worldwide, including many of the world’s largest enterprises and over 60% of the Fortune® 100, in many mission critical environments across multiple industries, including banking, healthcare, insurance and manufacturing. Our technology-enabled solutions allow global organizations to address critical challenges resulting from the massive amounts of data obtained and created through their daily operations. Our solutions address the life cycle of transaction processing and enterprise information management, from enabling payment gateways and data exchanges across multiple systems, to matching inputs against contracts and handling exceptions, to ultimately depositing payments and distributing communications. Through cloud-enabled platforms, built on a configurable stack of automation modules, and approximately 15,400 employees operating in 21 countries, Exela rapidly deploys integrated technology and operations as an end-to-end digital journey partner.

We believe our process expertise, information technology capabilities and operational insights enable our customers' organizations to more efficiently and effectively execute transactions, make decisions, drive revenue and profitability, and communicate critical information to their employees, customers, partners, and vendors. Our solutions are location agnostic, and we believe the combination of our hybrid hosted solutions and global work force in the Americas, EMEA and Asia offers meaningful differentiation in the industries we serve and services we provide.

## **History**

We are a former special purpose acquisition company that completed an initial public offering on January 22, 2015. In July 2017, Exela, formerly known as Quinpario Acquisition Corp. 2 ("Quinpario"), completed its acquisition of SourceHOV Holdings, Inc. ("SourceHOV") and Novitex Holdings, Inc. ("Novitex") pursuant to a business combination agreement dated February 21, 2017 ("Novitex Business Combination"). In conjunction with the completion of the Novitex Business Combination, Quinpario was renamed Exela Technologies, Inc.

The Novitex Business Combination was accounted for as a reverse merger for which SourceHOV was determined to be the accounting acquirer. Outstanding shares of SourceHOV were converted into shares of our common stock ("Common Stock"), presented as a recapitalization, and the net assets of Quinpario were acquired at historical cost, with no goodwill or other intangible assets recorded. The acquisition of Novitex was treated as a business combination under ASC 805 and was accounted for using the acquisition method. The strategic combination of SourceHOV and Novitex formed Exela, which is one of the largest global providers of information processing solutions based on revenues.

On May 12, 2023, we effected a one-for-two hundred reverse stock split (the "Reverse Stock Split") of our issued and outstanding shares of our Common Stock. At the effective time of the Reverse Stock Split, every two hundred (200) shares of Common Stock issued and outstanding were automatically combined into one (1) share of issued and outstanding Common Stock, without any change in the par value per share. Our Common Stock began trading on The Nasdaq Capital Market on a Reverse Stock Split-adjusted basis on May 15, 2023. There was no change in our ticker symbol as a result of the Reverse Stock Split. All information related to Common Stock, stock options, restricted stock units, warrants and earnings per share have been retroactively adjusted to give effect to the Reverse Stock Split for all periods presented.

### *Merger Agreement*

On October 9, 2022, the Company entered into a definitive merger agreement to merge its European business with CF Acquisition Corp. VIII ("CFFE"), a special purpose acquisition company, to form a new publicly-traded company which will be called XBP Europe, Inc. ("XBP Europe"). On November 29, 2023, the Company completed the merger of its European business with CFFE. Following the closing of the transaction, the Company indirectly owns a majority of the outstanding capital stock of XBP Europe. The combined company now operates as XBP Europe and, beginning on November 30, 2023, XBP Europe shares started trading on the Nasdaq Stock Market under the ticker symbol "XBP" and its warrants started trading on the Nasdaq Stock Market under the ticker symbol "XBPEW".

### *Sale of Non-core Assets*

On June 8, 2023, the Company completed the sale of the high-speed scanner business, which was a part of its Information & Transaction Processing Solutions segment, for a purchase price of approximately \$30.1 million, subject to final working capital adjustments. This transaction resulted in a pre-tax gain of \$7.2 million.

## **Our Segments**

Our three reportable segments are Information & Transaction Processing Solutions ("ITPS"), Healthcare Solutions ("HS"), and Legal & Loss Prevention Services ("LLPS"). These segments are comprised of significant strategic business units that align our transaction processing and enterprise information management products and services with how we manage our business, approach our key markets and interact with our customers based on their respective industries.



**ITPS:** Our largest segment, ITPS, provides a wide range of solutions and services designed to aid businesses in information capture, processing, decisioning and distribution to customers primarily in the financial services, commercial, public sector and legal industries. Our major customers include many leading banks, insurance companies, and utilities, as well as hundreds of federal, state and local government entities. Our ITPS offerings enable companies to increase availability of working capital, reduce turnaround times for application processes, increase regulatory compliance and enhance consumer engagement.

**HS:** HS operates and maintains an outsourcing business specializing in both the healthcare provider and payer markets. We serve the top healthcare insurance payers and hundreds of healthcare providers.

**LLPS:** Our LLPS segment provides a broad and active array of support services in connection with class action, labor claims adjudication and employment and other legal matters. Our customer base consists of corporate counsel, government attorneys, and law firms.

## **Revenues**

ITPS revenues are primarily generated from a transaction based pricing model for the various types of volumes processed, licensing and maintenance fees for technology sales, and a mix of fixed management fee and transactional revenue for document logistics and location services. HS revenues are primarily generated from a transaction based pricing model for the various types of volumes processed for healthcare payers and providers. LLPS revenues are primarily based on time and materials pricing as well as through transactional services priced on a per item basis.

## **People**

We draw on the business and technical expertise of our talented and diverse global workforce to provide our customers with high-quality services. Our business leaders bring a strong diversity of experience in our industry and a track record of successful performance and execution.

As of June 30, 2023, we had approximately 15,400 employees globally, with 53% located in the Americas and EMEA, and the remainder located primarily in India, Philippines and China.

Costs associated with our employees represent the most significant expense for our business. We incurred personnel costs of \$125.2 million and \$136.6 million for the three months ended June 30, 2023 and 2022, respectively. We incurred personnel costs of \$254.6 million and \$269.6 million for the six months ended June 30, 2023 and 2022, respectively. The majority of our personnel costs are variable and incurred only while we are providing our services.

## **Key Performance Indicators**

We use a variety of operational and financial measures to assess our performance. Among the measures considered by our management are the following:

- Revenue by segment;
- EBITDA; and
- Adjusted EBITDA

## ***Revenue by segment***

We analyze our revenue by comparing actual monthly revenue to internal projections and prior periods across our operating segments in order to assess performance, identify potential areas for improvement, and determine whether our segments are meeting management's expectations.

### **EBITDA and Adjusted EBITDA**

We view EBITDA and Adjusted EBITDA as important indicators of performance of our consolidated operations. We define EBITDA as net income, plus taxes, interest expense, and depreciation and amortization. We define Adjusted EBITDA as EBITDA plus optimization and restructuring charges, including severance and retention expenses; transaction and integration costs; other non-cash charges, including non-cash compensation, (gain) or loss from sale or disposal of assets, and impairment charges; and management fees and expenses. See “—Other Financial Information (Non-GAAP Financial Measures)” for more information and a reconciliation of EBITDA and Adjusted EBITDA to net loss, the most directly comparable financial measure calculated and presented in accordance with GAAP.

### **Results of Operations**

#### **Three Months Ended June 30, 2023 compared to Three Months Ended June 30, 2022:**

	Three Months Ended June 30,		Change	% Change
	2023	2022		
<b>Revenue:</b>				
ITPS	\$ 184,990	\$ 190,005	\$ (5,015)	(2.64)%
HS	63,608	56,390	7,218	12.80%
LLPS	24,340	20,375	3,965	19.46%
<b>Total revenue</b>	<b>272,938</b>	<b>266,770</b>	<b>6,168</b>	<b>2.31%</b>
<b>Cost of revenue (exclusive of depreciation and amortization):</b>				
ITPS	150,035	156,704	(6,669)	(4.26)%
HS	47,016	45,719	1,297	2.84%
LLPS	15,008	14,854	154	1.04%
<b>Total cost of revenues</b>	<b>212,059</b>	<b>217,277</b>	<b>(5,218)</b>	<b>(2.40)%</b>
<b>Selling, general and administrative expenses (exclusive of depreciation and amortization)</b>				
	32,026	50,195	(18,169)	(36.20)%
Depreciation and amortization	14,890	17,993	(3,103)	(17.25)%
Related party expense	2,739	2,186	553	25.30%
<b>Operating profit (loss)</b>	<b>11,224</b>	<b>(20,881)</b>	<b>32,105</b>	<b>(153.75)%</b>
Interest expense, net	45,092	42,271	2,821	6.67%
Debt modification and extinguishment costs (gain), net	(6,785)	8,117	(14,902)	(183.59)%
Sundry expense (income), net	1,500	(741)	2,241	(302.43)%
Other expense (income), net	(232)	7,375	(7,607)	(103.15)%
<b>Net loss before income taxes</b>	<b>(28,351)</b>	<b>(77,903)</b>	<b>49,552</b>	<b>(63.61)%</b>
Income tax expense	(2,535)	(1,296)	(1,239)	95.60%
<b>Net loss</b>	<b>\$ (30,886)</b>	<b>\$ (79,199)</b>	<b>\$ 48,313</b>	<b>(61.00)%</b>

### **Revenue**

For the three months ended June 30, 2023, our revenue on a consolidated basis increased by \$6.2 million, or 2.3%, to \$272.9 million from \$266.8 million for the three months ended June 30, 2022. We experienced revenue decline in the ITPS segment and revenue growth in the HS and LLPS segments. Our ITPS, HS, and LLPS segments constituted 67.8%, 23.3%, and 8.9% of total revenue, respectively, for the three months ended June 30, 2023, compared to 71.2%, 21.1%, and 7.6%, respectively, for the three months ended June 30, 2022. The revenue changes by reporting segment were as follows:

ITPS— For the three months ended June 30, 2023, revenue attributable to our ITPS segment decreased by \$5.0 million, or 2.6% compared to the same period in the prior year. This revenue decline is attributable to lower volumes, transition revenue and other customer losses. The reported ITPS segment revenue decline was also impacted by \$0.4

million from currency conversion during the three months ended June 30, 2023, compared to the three months ended June 30, 2022.

HS— For the three months ended June 30, 2023, revenue attributable to our HS segment increased by \$7.2 million, or 12.8% compared to the same period in the prior year, primarily due to higher volumes from our existing healthcare customers.

LLPS— For the three months ended June 30, 2023, revenue attributable to our LLPS segment increased by \$4.0 million, or 19.5% compared to the same period in the prior year, primarily due to an increase in project based engagements in legal claims administration services.

#### ***Cost of Revenue***

For the three months ended June 30, 2023, our cost of revenue decreased by \$5.2 million, or 2.4%, compared to the three months ended June 30, 2022. Costs in our ITPS segment decreased by \$6.7 million, or 4.3%, primarily attributable to the corresponding decline in revenues and cost savings flow through. HS segment cost of revenue increased by \$1.3 million, or 2.8%. LLPS segment cost of revenue increased by \$0.2 million, or 1.0%.

The decrease in cost of revenues on a consolidated basis was primarily due to decrease in employee-related costs of \$6.7 million, lower infrastructure and maintenance costs of \$1.5 million, lower operating costs of \$2.1 million offset by higher travel costs of \$0.1 million and higher pass through costs of \$5.0 million.

Cost of revenue for the three months ended June 30, 2023 was 77.7% of revenue compared to 81.4% for the comparable period in the prior year.

#### ***Selling, General and Administrative Expenses***

SG&A expenses decreased by \$18.2 million, or 36.2%, to \$32.0 million for the three months ended June 30, 2023, compared to \$50.2 million for the three months ended June 30, 2022. The decrease was primarily attributable to a pre-tax gain of \$6.5 million recorded in June 2023 on the sale of the high-speed scanner business, lower employee related costs by \$5.5 million, lower travel costs of \$0.2 million, lower infrastructure, maintenance and operating costs of \$0.7 million and lower professional and legal fees of \$6.3 million offset by higher other SG&A expenses of \$1.1 million. SG&A expenses decreased as a percentage of revenues to 11.7% for the three months ended June 30, 2023 as compared to 18.8% for the three months ended June 30, 2022.

#### ***Depreciation & Amortization***

Total depreciation and amortization expense was \$14.9 million and \$18.0 million for the three months ended June 30, 2023 and 2022, respectively. The decrease in total depreciation and amortization expense by \$3.1 million was primarily due to a reduction in depreciation expense as a result of the expiration of the lives of assets acquired in prior periods and decrease in intangibles amortization expense due to end of useful lives for certain intangible assets during the three months ended June 30, 2023 compared to the three months ended June 30, 2022.

#### ***Related Party Expenses***

Related party expense was \$2.7 million for the three months ended June 30, 2023 compared to \$2.2 million for the three months ended June 30, 2022.

#### ***Interest Expense***

Interest expense was \$45.1 million for the three months ended June 30, 2023 compared to \$42.3 million for the three months ended June 30, 2022. The increase in total interest expense by \$2.8 million was primarily due to higher original issue discount amortization during the three months ended June 30, 2023 compared to the three months ended June 30, 2022.

***Debt modification and extinguishment costs (gain), net***

Debt modification and extinguishment gain was \$6.8 million for the three months ended June 30, 2023 compared to a loss of \$8.1 million for the three months ended June 30, 2022. During the three months ended June 30, 2023, we repurchased \$0.4 million principal amount of 2023 Notes for a cash consideration of \$0.3 million. The gain on early extinguishment of debt for the 2023 Notes during the three months ended June 30, 2023 totaled \$0.1 million. During the three months ended June 30, 2023, we repurchased \$15.1 million principal amount of the term loans outstanding under the Credit Agreement (the “2023 Term Loans”) for a cash consideration of \$8.0 million. The gain on early extinguishment of debt for the 2023 Term Loans during the three months ended June 30, 2023 totaled \$7.1 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs. During the three months ended June 30, 2023, we paid \$0.4 million of exit fees on the partial prepayment of the BRCC Term Loan which was treated as a debt extinguishment cost.

***Sundry Expense (Income), net***

Sundry expense, net was \$1.5 million for the three months ended June 30, 2023 compared to sundry income, net of \$0.7 million for the three months ended June 30, 2022. The change over the prior year period was primarily attributable to exchange rate fluctuations on foreign currency transactions.

***Other Expense (Income), net***

Other income, net was \$0.2 million for the three months ended June 30, 2023 compared to other expense, net of \$7.4 million for the three months ended June 30, 2022. For the three months ended June 30, 2022, the expenses were primarily attributable to remeasurement of our true-up guarantee obligation under the Revolver Exchange (as defined below) and accrual of true-up liability based on the market price for the 2026 Notes.

***Income Tax Expense***

The company recorded income tax expense of \$2.5 million for the three months ended June 30, 2023 and an income tax expense of \$1.3 million for the three months ended June 30, 2022. The tax expense is primarily impacted by permanent tax adjustments, state and local current expense, foreign operations and valuation allowances. The tax expense for three months ended June 30, 2023 is slightly higher than the three months ended June 30, 2022 primarily because of in an increase in foreign tax expense relating for foreign exchange gains and the impact of foreign withholding tax.

**Six Months Ended June 30, 2023 compared to Six Months Ended June 30, 2022:**

	Six Months Ended June 30,		Change	% Change
	2023	2022		
<b>Revenue:</b>				
ITPS	\$ 378,698	\$ 395,012	\$ (16,314)	(4.13)%
HS	126,650	112,986	13,664	12.09%
LLPS	41,210	38,170	3,040	7.96%
<b>Total revenue</b>	<b>546,558</b>	<b>546,168</b>	<b>390</b>	<b>0.07%</b>
<b>Cost of revenue (exclusive of depreciation and amortization):</b>				
ITPS	308,546	320,290	(11,744)	(3.67)%
HS	93,752	92,450	1,302	1.41%
LLPS	26,228	28,041	(1,813)	(6.47)%
<b>Total cost of revenues</b>	<b>428,526</b>	<b>440,781</b>	<b>(12,255)</b>	<b>(2.78)%</b>
<b>Selling, general and administrative expenses (exclusive of depreciation and amortization)</b>				
Depreciation and amortization	76,407	93,235	(16,828)	(18.05)%
Related party expense	31,450	36,205	(4,755)	(13.13)%
Operating profit (loss)	5,851	4,173	1,678	40.21%
Interest expense, net	4,324	(28,226)	32,550	(115.32)%
Debt modification and extinguishment costs (gain), net	89,272	82,031	7,241	8.83%
Sundry expense (income), net	(15,558)	9,001	(24,559)	(272.85)%
Other expense (income), net	2,248	(434)	2,682	(617.97)%
Net loss before income taxes	(514)	13,534	(14,048)	(103.80)%
Income tax expense	(71,124)	(132,358)	61,234	(46.26)%
<b>Net loss</b>	<b>\$ (76,322)</b>	<b>\$ (136,155)</b>	<b>\$ 59,833</b>	<b>(43.94)%</b>

**Revenue**

For the six months ended June 30, 2023, our revenue on a consolidated basis increased by \$0.4 million, or 0.1%, to \$546.6 million from \$546.2 million for the six months ended June 30, 2022. We experienced revenue decline in ITPS segment and revenue growth in HS and LLPS segments. Our ITPS, HS, and LLPS segments constituted 69.3%, 23.2%, and 7.5% of total revenue, respectively, for the six months ended June 30, 2023, compared to 72.3%, 20.7%, and 7.0%, respectively, for the six months ended June 30, 2022. The revenue changes by reporting segment were as follows:

ITPS— For the six months ended June 30, 2023, revenue attributable to our ITPS segment decreased by \$16.3 million, or 4.1% compared to the same period in the prior year. The majority of this revenue decline is attributable to exiting contracts and statements of work from certain customers with revenue that we believe was unpredictable, non-recurring and were not a strategic fit to Company’s long-term success or unlikely to achieve the Company’s long-term target margins (“transition revenue”). In addition, lower volumes and staffing shortages during the six months ended June 30, 2023 impacted revenue during the period. ITPS segment revenue was also impacted adversely by \$3.6 million attributable to the depreciation of the Euro and U.K. pound sterling against the U.S. dollar during the six months ended June 30, 2023, compared to the six months ended June 30, 2022

HS— For the six months ended June 30, 2023, revenue attributable to our HS segment increased by \$13.7 million, or 12.1% compared to the same period in the prior year primarily due to higher volumes from our new and existing healthcare customers.

LLPS— For the six months ended June 30, 2023, revenue attributable to our LLPS segment increased by \$3.0 million, or 8.0% compared to the same period in the prior year primarily due to an increase in project based engagements in legal claims administration services.

### ***Cost of Revenue***

For the six months ended June 30, 2023, our cost of revenue decreased by \$12.3 million, or 2.8%, compared to the six months ended June 30, 2022. Costs in our ITPS segment decreased by \$11.7 million, or 3.7%, primarily attributable to the corresponding decline in revenues. HS segment costs increased by \$1.3 million, or 1.4% primarily due to increases in employee-related cost. LLPS segment cost of revenue decreased by \$1.8 million, or 6.5% primarily due to higher margin project engagements.

The decrease in cost of revenues on a consolidated basis was primarily due to a decrease in employee-related costs of \$10.2 million, lower infrastructure and maintenance costs of \$3.8 million and lower other operating costs of \$3.9 million offset by higher pass through costs of \$5.3 million and higher travel costs of \$0.3 million

Cost of revenue for the six months ended June 30, 2023 was 78.4% of revenue compared to 80.7% for the comparable period in the prior year.

### ***Selling, General and Administrative Expenses***

SG&A expenses decreased \$16.8 million, or 18.1%, to \$76.4 million for the six months ended June 30, 2023, compared to \$93.2 million for the six months ended June 30, 2022. The decrease was primarily attributable to a pre-tax gain of \$6.5 million recorded in June 2023 on sale of the high-speed scanner business, lower employee related costs by \$6.5 million, lower travel costs of \$0.5 million, lower infrastructure, maintenance and operating costs of \$2.1 million and lower legal and professional fees of \$4.0 million offset by higher other SG&A expenses of \$2.8 million. SG&A expenses decreased as a percentage of revenues to 14.0% for the six months ended June 30, 2023 as compared to 17.1% for the six months ended June 30, 2022.

### ***Depreciation & Amortization***

Total depreciation and amortization expense was \$31.4 million and \$36.2 million for the six months ended June 30, 2023 and 2022, respectively. The decrease in total depreciation and amortization expense by \$4.8 million was primarily due to a reduction in depreciation expense as a result of the expiration of the lives of assets acquired in prior periods and decrease in intangibles amortization expense due to end of useful lives for certain intangible assets during the six months ended June 30, 2023 compared to the six months ended June 30, 2022.

### ***Related Party Expenses***

Related party expense was \$5.9 million for the six months ended June 30, 2023 compared to \$4.2 million for the six months ended June 30, 2022.

### ***Interest Expense***

Interest expense was \$89.3 million for the six months ended June 30, 2023 compared to \$82.0 million for the six months ended June 30, 2022. The increase in total interest expense by \$7.2 million was primarily due to higher original issue discount amortization during the six months ended June 30, 2023 compared to the six months ended June 30, 2022.

### ***Debt modification and extinguishment costs (gain), net***

Debt modification and extinguishment gain was \$15.6 million for the six months ended June 30, 2023 compared to a loss of \$9.0 million for the six months ended June 30, 2022. During the six months ended June 30, 2023, we repurchased \$13.8 million principal amount of 2023 Notes for a cash consideration of \$4.4 million. The gain on early extinguishment of debt for the 2023 Notes during the six months ended June 30, 2023 totaled \$9.9 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs. During the six months ended June 30, 2023, we repurchased \$15.1 million principal amount of the 2023 Term Loans outstanding under the Credit Agreement for a cash consideration of \$8.0 million. The gain on early extinguishment of debt for the 2023 Term Loans during the six months ended June 30, 2023 totaled \$7.1 million and is inclusive of less than \$0.1 million write off of original issue

discount and debt issuance costs. During the six months ended June 30, 2023, we paid \$1.4 million of exit fees on the partial prepayment of the BRCC Term Loan which was treated as a debt extinguishment cost.

***Sundry Expense (Income), net***

The increase in sundry expenses by \$2.7 million over the prior year period was primarily attributable to exchange rate fluctuations on foreign currency transactions.

***Other Expense (Income), net***

Other income, net was \$0.5 million for the six months ended June 30, 2023 compared to other expense, net of \$13.5 million for the six months ended June 30, 2022. Remeasurement of our true-up guarantee obligation under the Revolver Exchange for the 2026 Notes was the primary driver of the \$13.5 million net expense for the six months ended June 30, 2022.

***Income Tax Expense***

The Company recorded income tax expense of \$5.2 million for the six months ended June 30, 2023 and an income tax expense of \$3.8 million for the six months ended June 30, 2022. The tax expense for the six months ended June 30, 2023 is higher than the six months ended June 30, 2022 largely due to an increase in foreign expense relating for foreign exchange gains and the impact of foreign withholding tax.

**Other Financial Information (Non-GAAP Financial Measures)**

We view EBITDA and Adjusted EBITDA as important indicators of performance. We define EBITDA as net income, plus taxes, interest expense, and depreciation and amortization. We define Adjusted EBITDA as EBITDA plus optimization and restructuring charges, including severance and retention expenses; transaction and integration costs; other non-cash charges, including non-cash compensation, (gain) or loss from sale or disposal of assets, and impairment charges; and management fees and expenses. We add back certain expenses, costs and charges in determining Adjusted EBITDA under our secured debt agreements which is used thereunder in determining various calculations. We have reported on these items in a consistent manner since our business combination in 2017.

We present EBITDA and Adjusted EBITDA because we believe they provide useful information regarding the factors and trends affecting our business in addition to measures calculated under GAAP.

***Note Regarding Non-GAAP Financial Measures***

EBITDA and Adjusted EBITDA are not financial measures presented in accordance with GAAP. We believe that the presentation of these non GAAP financial measures will provide useful information to investors in assessing our financial performance and results of operations as our Board of Directors (the "Board") and management use EBITDA and Adjusted EBITDA to assess our financial performance, because it allows them to compare our operating performance on a consistent basis across periods by removing the effects of our capital structure (such as varying levels of interest expense), asset base (such as depreciation and amortization) and items outside the control of our management team. Net loss is the GAAP measure most directly comparable to EBITDA and Adjusted EBITDA. Our non GAAP financial measures should not be considered as alternatives to the most directly comparable GAAP financial measure. Each of these non GAAP financial measures have important limitations as analytical tools because they exclude some but not all items that affect the most directly comparable GAAP financial measures. These non GAAP financial measures are not required to be uniformly applied, are not audited and should not be considered in isolation or as substitutes for results prepared in accordance with GAAP. Because EBITDA and Adjusted EBITDA may be defined differently by other companies in our industry, our definitions of these non GAAP financial measures may not be comparable to similarly titled measures of other companies, thereby diminishing their utility.

**Three Months Ended June 30, 2023 compared to the Three Months Ended June 30, 2022**

The following table presents a reconciliation of EBITDA and Adjusted EBITDA to our net loss, the most directly comparable GAAP measure, for the three months ended June 30, 2023 and 2022.

	Three Months Ended June 30,	
	2023	2022
Net Loss	\$ (30,886)	\$ (79,199)
Taxes	2,535	1,296
Interest expense	45,092	42,271
Depreciation and amortization	14,890	17,993
EBITDA	31,631	(17,639)
Optimization and restructuring expenses (1)	6,131	6,570
Transaction and integration costs (2)	2,905	8,622
Non-cash equity compensation (3)	202	528
Other charges including non-cash (4)	8,793	24,797
Loss/(gain) on sale of assets (5)	739	636
Loss/(gain) on business disposals (6)	(6,473)	—
Debt modification and extinguishment costs (gain), net	(6,785)	8,117
Contract costs (7)	3,891	4,826
Adjusted EBITDA	\$ 41,034	\$ 36,457

- (1) Adjustment represents net salary and benefits associated with positions, current vendor expenses and existing lease contracts that are part of the on-going savings and productivity improvement initiatives in process transformation, customer transformation and post-merger or acquisition integration.
- (2) Represents costs incurred related to transactions for completed or contemplated transactions during the period.
- (3) Represents the non-cash charges related to restricted stock units and options.
- (4) Represents fair value adjustments to guaranteed true up of settlement notes, accelerated ASC 842 amortization of operating lease right-of-use asset and other non-cash charges. Other charges include severance, retention bonus, facility consolidation, relocation and recruitment costs, loss contracts, network outage related costs and other transition costs.
- (5) Represents a loss/(gain) recognized on the disposal of property, plant, and equipment and other assets.
- (6) Represents a loss/(gain) recognized on the sale of high-speed scanner business in the second quarter of 2023.
- (7) Represents costs incurred on new projects, contract start-up costs and project ramp costs.



**Six Months Ended June 30, 2023 compared to the Six Months Ended June 30, 2022**

The following table presents a reconciliation of EBITDA and Adjusted EBITDA to our net loss, the most directly comparable GAAP measure, for the six months ended June 30, 2023 and 2022.

	Six Months Ended June 30,	
	2023	2022
Net Loss	\$ (76,322)	\$ (136,155)
Taxes	5,198	3,797
Interest expense	89,272	82,031
Depreciation and amortization	31,450	36,205
EBITDA	49,598	(14,122)
Optimization and restructuring expenses (1)	12,299	13,407
Transaction and integration costs (2)	8,061	12,327
Non-cash equity compensation (3)	313	845
Other charges including non-cash (4)	17,307	38,030
Loss/(gain) on sale of assets (5)	938	522
Loss/(gain) on business disposals (6)	(6,473)	—
Debt modification and extinguishment costs (gain), net	(15,558)	9,001
Contract costs (7)	9,244	12,577
Adjusted EBITDA	\$ 75,729	\$ 72,587

- (1) Adjustment represents net salary and benefits associated with positions, current vendor expenses and existing lease contracts that are part of the on-going savings and productivity improvement initiatives in process transformation, customer transformation and post-merger or acquisition integration.
- (2) Represents costs incurred related to transactions for completed or contemplated transactions during the period.
- (3) Represents the non-cash charges related to restricted stock units and options.
- (4) Represents fair value adjustments to guaranteed true up of settlement notes, accelerated ASC 842 amortization of operating lease right-of-use asset and other non-cash charges. Other charges include severance, retention bonus, facility consolidation, relocation and recruitment costs, loss contracts, network outage related costs and other transition costs.
- (5) Represents a loss/(gain) recognized on the disposal of property, plant, and equipment and other assets.
- (6) Represents a loss/(gain) recognized on the sale of high-speed scanner business in the second quarter of 2023.
- (7) Represents costs incurred on new projects, contract start-up costs and project ramp costs.

**Liquidity and Capital Resources**

**Overview**

Under ASC Subtopic 205-40, *Presentation of Financial Statements—Going Concern* (“ASC 205-40”), the Company has the responsibility to evaluate whether conditions and/or events raise substantial doubt about its ability to meet its future financial obligations as they become due within one year after the date that the financial statements are issued. The following conditions raised substantial doubt about our ability to continue as a going concern: a history of net losses, net operating cash outflows, working capital deficits and accumulated deficit. Going concern matters are more fully discussed in Note 1, *General* of the condensed consolidated financial statements.

Liquidity is the availability of adequate amounts of cash with an enterprise to meet its needs for cash requirements. At June 30, 2023, cash, restricted cash, and cash equivalents totaled \$53.5 million, including restricted cash of \$42.8 million. As of June 30, 2023, our working capital deficit amounted to \$262.3 million, a decrease of \$57.2 million as compared to working capital deficit of \$319.5 million as of December 31, 2022. This decrease in working capital deficit is primarily a result of decreases in the current portion of long-term debts and an increase in restricted cash.

In the ordinary course of business, we enter into contracts and commitments that obligate us to make payments in the future. These obligations include borrowings, interest obligations, purchase commitments, operating and finance lease commitments, employee benefit payments and taxes. Specifically, \$3.8 million of the BRCC Term Loan and \$29.6 million outstanding under the BRCC Revolver both matured in June 2023 (with the BRCC Revolver being payable in twelve (12) monthly installments of approximately \$2.5 million and the BRCC Term Loan being payable in three (3) monthly installments of approximately \$1.3 million in each case commencing July 31, 2023). Also, \$9.0 million aggregate principal amount of the 2023 Notes and \$47.3 million aggregate principal amount of the 2023 Term Loan matured and were paid in July 2023. The current maturity of the other debts is \$18.8 million. See Note 5 – *Long-Term Debt and Credit Facilities*, Note 7 – *Employee Benefit Plans*, and Note 8 – *Commitments and Contingencies*, to our condensed consolidated financial statements herein for further information on material cash requirements from known contractual and other obligations.

We currently expect to spend approximately \$15.0 to \$20.0 million on total capital expenditures over the next twelve months. We will continue to evaluate additional capital expenditure needs that may arise due to changes in the business model. Our future cash requirements will depend on many factors, including our rate of revenue growth, our investments in strategic initiatives, applications or technologies, operation centers and acquisition of complementary businesses, which may require the use of significant cash resources and/or additional financing.

On March 27, 2020, the Coronavirus Aid, Relief, and Economic Security Act (“CARES Act”) was enacted in response to the COVID-19 pandemic. The CARES Act, among other things, includes provisions relating to refundable payroll tax credits, deferral of employer side social security payments, net operating loss carryback periods, alternative minimum tax credit refunds, modifications to the net interest deduction limitations and technical corrections to tax depreciation methods for qualified improvement property. The Company has implemented favorable provisions of the CARES Act, including the refundable payroll tax credits and the deferral of employer social security payments. At the end of 2021, the Company paid a portion of the deferred employer social security due as per Internal Revenue Services guidance. The remaining balance of deferred employer social security taxes will be paid by fiscal year 2023. The Company has similarly utilized COVID-19 relief measures in various European jurisdictions, including permitted deferrals of certain payroll, social security and value added taxes. At the end of 2021, the Company paid a portion of these deferred payroll taxes, social security and value added taxes. The remaining balance of deferred payroll taxes, social security and value added taxes will be paid by fiscal year 2025 as per deferral timeline.

On May 27, 2021, the Company entered into an At Market Issuance Sales Agreement (“First ATM Agreement”) with B. Riley Securities, Inc. (“B. Riley”) and Cantor Fitzgerald & Co. (“Cantor”), as distribution agents under which the Company may offer and sell shares of the Common Stock from time to time through the Distribution Agents, acting as sales agent or principal. On September 30, 2021, the Company entered into a second At Market Issuance Sales Agreement with B. Riley, BNP Paribas Securities Corp., Cantor, Mizuho Securities USA LLC and Needham & Company, LLC, as distribution agents (together with the First ATM Agreement, the “ATM Agreement”).

Sales of the shares of Common Stock under the ATM Agreement, have been in “at the market offerings” as defined in Rule 415 under the Securities Act, including, without limitation, sales made directly on or through the Nasdaq or on any other existing trading market for the Common Stock, as applicable, or to or through a market maker or any other method permitted by law, including, without limitation, negotiated transactions and block trades. Shares of Common Stock sold under the ATM Agreement have been offered pursuant to the Company’s Registration Statement on Form S-3 (File No. 333-255707), filed with the SEC on May 3, 2021 and declared effective on May 12, 2021, and the Company’s Registration Statement on Form S-3 (File No. 333-263909), filed with the SEC on March 28, 2022 and

declared effective on May 10, 2022, and the prospectuses and related prospectus supplements included therein for sales of shares of Common Stock as follows:

<b>Supplement</b>	<b>Period</b>	<b>Number of Shares Sold</b>	<b>Weighted Average Price Per Share</b>	<b>Gross Proceeds</b>	<b>Net Proceeds</b>
Prospectus supplement dated May 27, 2021 with an aggregate offering price of up to \$100.0 million (“Common ATM Program–1”)	May 28, 2021 through July 1, 2021	12,356	\$8,032.74	\$99.3 million	\$95.7 million
Prospectus supplement dated June 30, 2021 with an aggregate offering price of up to \$150.0 million (“Common ATM Program–2”)	June 30, 2021 through September 2, 2021	14,395	\$10,413.79	\$149.9 million	\$144.4 million
Prospectus supplement dated September 30, 2021 with an aggregate offering price of up to \$250.0 million (“Common ATM Program–3”)	October 6, 2021 through March 31, 2022	83,719	\$2,986.18	\$250.0 million	\$241.0 million
Prospectus supplement dated May 23, 2022 with an aggregate offering price of up to \$250.0 million (“Common ATM Program–4”)(1)	May 24, 2022 through March 31, 2023	6,262,182	\$36.15	\$226.4 million	\$219.3 million

(1) Due to the late filing of the 2022 Form 10-K the Company lost eligibility to use Form S-3 (and thereby the ability to conduct at the market offerings) for twelve full calendar months following the date the 2022 Form 10-K was due.

On June 17, 2022, the Company entered into an amended and restated receivables purchase agreement (the “Amended Receivables Purchase Agreement”) under the Securitization Facility among certain of the Company’s subsidiaries, its wholly-owned, “bankruptcy remote” special purpose subsidiaries (“SPEs”) and certain global financial institutions (“Purchasers”). The Amended Receivables Purchase Agreement extends the term of the securitization facility such that the SPE may sell certain receivables to the Purchasers until June 17, 2025. Under the Amended Receivables Purchase Agreement, transfers of accounts receivable from the SPEs are treated as sales and are accounted for as a reduction in accounts receivable because the agreement transfers effective control over and risk related to the accounts receivable to the Purchasers. The Company de-recognized \$408.9 million of accounts receivable under this agreement during the year ended December 31, 2022. The amount remitted to the Purchasers during fiscal year 2022 was \$308.7 million. The Company de-recognized \$122.9 million and \$262.9 million of accounts receivable under this agreement during the three and six months ended June 30, 2023, respectively. The amount remitted to the Purchasers during the three and six months ended June 30, 2023 was \$125.2 and \$266.5 million, respectively. Unsold accounts receivable of \$49.4 million and \$46.5 million were pledged by the SPEs as collateral to the Purchasers as of June 30, 2023 and December 31, 2022, respectively.

On August 10, 2022, the Board authorized a share buyback program (the “2022 Share Buyback Program”), pursuant to which the Company is authorized to repurchase, from time to time, up to 50,000 shares of Common Stock over the following two-year period through various means, including, open market transactions and privately negotiated transactions. The 2022 Share Buyback Program does not obligate the Company to repurchase any shares. The decision as to whether to repurchase any shares and the timing of repurchases will be based on the price of the Common Stock, general business and market conditions and other investment considerations and factors. No shares were repurchased under the 2022 Share Buyback Program during the six months ended June 30, 2023. As of June 30, 2023, we had repurchased and concurrently retired a total of 1,787 shares of Common Stock pursuant to the 2022 Share Buyback Program.

**Cash Flows**

The following table summarizes our cash flows for the periods indicated:

	Six Months Ended June 30,		
	2023	2022	Change
Net cash (used in) provided by operating activities	\$ (49,675)	\$ 26,140	\$ (75,815)
Net cash provided by (used in) investing activities	24,478	(12,246)	36,724
Net cash provided by financing activities	33,495	31,627	1,868
Subtotal	\$ 8,298	45,521	\$ (37,223)
Effect of exchange rates on cash, restricted cash and cash equivalents	145	(404)	549
Net increase in cash, restricted cash and cash equivalents	<u>\$ 8,443</u>	<u>\$ 45,117</u>	<u>\$ (36,674)</u>

**Analysis of Cash Flow Changes between the six months ended June 30, 2023 and June 30, 2022**

**Operating Activities**—The increase of \$75.8 million in net cash used in operating activities for the six months ended June 30, 2023 was primarily due to increase in cash outflow for accounts payable and accrued liabilities and interest expense. This increase in cash used in operating activities was partially offset by lower cost of revenue, lower selling, general and administrative expenses and other expenses and cash inflow from the sale of accounts receivable during the six months ended June 30, 2023.

**Investing Activities**—The increase of \$36.7 million in net cash provided by investing activities for the six months ended June 30, 2023 was primarily due to \$29.4 million of net cash proceeds from sale of the high-speed scanner business and lower additions to property, plant and equipment and patents in 2023 offset by higher additions to internally developed software.

**Financing Activities**— Cash provided by financing activities during the six months ended June 30, 2023 was \$33.5 million, primarily as a result of \$67.0 million of net proceeds from equity offerings, \$31.5 million of proceeds from the Second Lien Note, \$9.6 million of proceeds from borrowings under the BRCC revolver and \$24.3 million of proceeds from borrowings from other loans, partially offset by debt issuance costs of \$6.4 million, repayments on the BRCC Facility and senior secured term loans and other loans of \$77.8 million and cash outflow of \$11.9 million for debt repurchases.

Cash provided by financing activities during the six months ended June 30, 2022 was \$31.6 million, primarily as a result of \$170.9 million of net proceeds from equity offerings and \$51.0 million of net proceeds from the issuance of 2026 Notes offset by repayments of our senior secured revolving facility, Securitization Facility and BRCC Facility of \$188.1 million.

**Indebtedness**

Following is a description of the Company's material credit facilities since the Novitex Business Combination, when we acquired debt facilities and issued notes totaling \$1.4 billion. Proceeds from the indebtedness were used to pay off credit facilities existing immediately before the Novitex Business Combination. On July 11, 2023, we repaid the outstanding 2023 Term Loans and 2023 Notes described below, and effected an exchange for nearly all of the 2026 Notes described below. See Note 14 – *Subsequent Events* of the condensed consolidated financial statements for a description of that transaction and the new indebtedness obligations of the Company.

*Senior Credit Facilities*

On July 12, 2017, subsidiaries of the Company entered into a First Lien Credit Agreement with Royal Bank of Canada, Credit Suisse AG, Cayman Islands Branch, Natixis, New York Branch and KKR Corporate Lending LLC (the "Credit Agreement") providing Exela Intermediate LLC, a wholly owned subsidiary of the Company, upon the terms and subject to the conditions set forth in the Credit Agreement, (i) a \$350.0 million senior secured term loan maturing

July 12, 2023 with an original issue discount of \$7.0 million, and (ii) a \$100.0 million senior secured revolving facility scheduled to mature on July 12, 2022 (the “Revolving Credit Facility”).

On July 13, 2018, we were able to refinance the \$343.4 million of term loans then outstanding under the Credit Agreement (the “Repricing Term Loans”) and borrowed an additional \$30.0 million pursuant to incremental term loans (the “2018 Incremental Term Loans”). The proceeds of the 2018 Incremental Term Loans were used by the Company for general corporate purposes and to pay related fees and expenses.

On April 16, 2019, subsidiaries of the Company borrowed a further \$30.0 million pursuant to incremental term loans (the “2019 Incremental Term Loans”), and, together with the 2018 Incremental Term Loans and Repricing Term Loans, referred to herein as the “2023 Term Loans”). The proceeds of the 2019 Incremental Term Loans were used to replace cash spent for acquisitions, pay related fees, expenses and related borrowings for general corporate purposes.

The 2023 Term Loans bore interest at a rate per annum of, at the borrower’s option, either (a) a LIBOR rate determined by reference to the costs of funds for Eurodollar deposits for the interest period relevant to such borrowing, adjusted for certain additional costs, subject to a 1.0% floor, or (b) a base rate determined by reference to the highest of (i) the federal funds rate plus 0.5%, (ii) the prime rate and (iii) the one-month adjusted LIBOR plus 1.0%, in each case plus an applicable margin of 6.5% for LIBOR loans and 5.5% for base rate loans. The 2023 Term Loans matured on July 12, 2023. As of June 30, 2023, the interest rate applicable for the 2023 Term Loans was 11.661%.

The 2023 Term Loans were jointly and severally, irrevocably and unconditionally guaranteed by the certain of Company’s U.S. subsidiaries, as primary obligors and not merely as sureties.

The borrower was entitled to voluntarily repay the 2023 Term Loans at any time, without prepayment premium or penalty, subject to customary “breakage” costs with respect to LIBOR rate loans. Other than as described above, the terms, conditions and covenants applicable to the Incremental Term Loans are consistent with the terms, conditions and covenants that were applicable to the Repricing Term Loans under the Credit Agreement.

On May 18, 2020, we amended the Credit Agreement to, among other things, extend the time for delivery of audited financial statements for the year ended December 31, 2019 and financial statements for the quarter ended March 31, 2020. Pursuant to the amendment, we also agreed to amend the Credit Agreement to, among other things: restrict the borrower and its subsidiaries’ ability to designate or invest in unrestricted subsidiaries; incur certain debt; create certain liens; make certain investments; pay certain dividends or other distributions on account of its equity interests; make certain asset sales or other dispositions (or utilize the proceeds of certain asset sales to reinvest in the business); or enter into certain affiliate transactions pursuant to the negative covenants under the Credit Agreement. In addition, pursuant to the amendment, the borrower under the Credit Agreement was required to maintain minimum Liquidity (as defined in the amendment) of \$35.0 million.

On December 9, 2021, in a separate transaction referred to here as the “Private Exchange” (as distinguished from the “Public Exchange” described below), subsidiaries of the Company agreed with three (3) of their 2023 Term Loan lenders to exchange \$212.1 million of 2023 Term Loans for \$84.3 million in cash and in \$127.8 million principal amount of new 11.500% First-Priority Senior Secured Notes due 2026 (the “2026 Notes”). In connection with the Private Exchange, the exchanging lenders provided consents to amend the Credit Agreement to (i) eliminate all affirmative covenants, (ii) eliminate all negative covenants and (iii) eliminate certain events of default (other than events of default relating to payment obligations).

As a result of the Private Exchange, repurchases (as discussed below) and periodic principal repayments, \$47.2 million aggregate principal amount of the 2023 Term Loans remained outstanding as of June 30, 2023.

#### *Revolving Credit Facility; Letters of Credit*

As of December 31, 2021, our \$100 million Revolving Credit Facility was fully drawn taking into account letters of credit issued thereunder. As of December 31, 2021, there were outstanding irrevocable letters of credit totaling

approximately \$0.5 million under the Revolving Credit Facility. As of December 31, 2022, the Revolving Credit Facility had been prepaid and terminated as described below.

On March 7, 2022, subsidiaries of the Company entered into a Revolving Loan Exchange and Prepayment Agreement with Royal Bank of Canada, Credit Suisse AG, Cayman Islands Branch, KKR Corporate Lending LLC, Granite State Capital Master Fund LP, Credit Suisse Loan Funding LLC and Revolvercap Partners Fund LP exchanging \$100.0 million of outstanding Revolving Credit Facility owed by Exela Intermediate LLC, upon the terms and subject to the conditions set forth in the Revolver Exchange agreement, for (i) \$50.0 million in cash, and (ii) \$50.0 million of 2026 Notes (such exchange, the “Revolver Exchange” and such 2026 Notes, the “Exchange Notes”).

The Exchange Notes were subject to a guarantee in the form of a true-up mechanism whereby the Company was responsible to make a payment to the holders of the Exchange Notes if holders of the Exchange Notes sold their notes at a price below certain agreed thresholds during agreed periods in 2022. The Company settled the true-up obligation with total cash payments of \$16.9 million and by permitting the holders of the Exchange Notes to keep the \$21.0 million of principal amount of 2026 Notes previously placed as Collateral Notes constituting an issuance. In addition, \$9.0 million of principal amount of 2026 Notes, which had been placed as Collateral Notes with the holders of the Exchange Notes, were sold by the holders for net proceeds of \$2.6 million which was applied against the true-up obligation.

#### *Senior Secured 2023 Notes*

Upon the closing of the Novitex Business Combination on July 12, 2017, subsidiaries of the Company issued \$1.0 billion in aggregate principal amount of 10.0% First Priority Senior Secured Notes due 2023 (the “2023 Notes”). The 2023 Notes bear interest at a rate of 10.0% per year. We pay interest on the 2023 Notes on January 15 and July 15 of each year, commencing on January 15, 2018. The 2023 Notes are jointly and severally guaranteed by nearly all U.S. subsidiaries of Exela Intermediate LLC. The 2023 Notes matured July 15, 2023. As a result of the Public Exchange and repurchases (as discussed below), \$9.0 million aggregate principal amount of the 2023 Notes remained outstanding as of June 30, 2023.

On October 27, 2021, we launched an offer to exchange (the “Public Exchange”) up to \$225.0 million in cash and new 11.500% First-Priority Senior Secured Notes due 2026 (the “2026 Notes”) issued by subsidiaries of the Company’s for the outstanding 2023 Notes. The Public Exchange was for \$900 in cash per \$1,000 principal amount of 2023 Notes tendered subject to proration. The maximum amount of cash to be paid was \$225.0 million and the offer was not subject to any minimum participation condition. In case of oversubscription to the cash offer, tendered 2023 Notes would be accepted for cash on a pro rata basis (as a single class). The balance of any tendered 2023 Notes not accepted for cash would be exchanged into 2026 Notes on the basis of \$1,000 principal amount of new 2026 Notes for each \$1,000 principal amount of outstanding 2023 Notes tendered.

As of the expiration time of the Public Exchange, \$912.7 million aggregate principal amount, or approximately 91.3%, of the 2023 Notes had been validly tendered pursuant to the Public Exchange. On December 9, 2021, upon the settlement of the Public Exchange, \$662.7 million aggregate principal amount of the 2026 Notes were issued and an aggregate \$225.0 million in cash (plus accrued but unpaid interest) was paid to participating holders in respect of the validly tendered 2023 Notes.

In conjunction with the Public Exchange, we also solicited consents to amend certain provisions in the indenture governing the 2023 Notes (“Notes Amendments”). On December 1, 2021, on receipt of the requisite consents to the Notes Amendments, the Company, and Wilmington Trust, National Association, as trustee (the “2023 Notes Trustee”), entered into a third supplemental indenture (the “Third Supplemental Indenture”) to the indenture, dated as of July 12, 2017 (as amended and supplemented by (i) the first supplemental indenture, dated as of July 12, 2017 and (ii) the second supplemental indenture, dated as of May 20, 2020, the “2023 Notes Indenture”) governing the outstanding 2023 Notes. The Third Supplemental Indenture amends the 2023 Notes Indenture and the 2023 Notes to eliminate substantially all of the restrictive covenants, eliminate certain events of default, modify covenants regarding mergers and consolidations and modify or eliminate certain other provisions, including certain provisions relating to future guarantors

and defeasance, contained in the 2023 Notes Indenture and the 2023 Notes. In addition, all of the collateral securing the 2023 Notes was released pursuant to the Third Supplemental Indenture.

#### *Senior Secured 2026 Notes*

As of December 31, 2022, subsidiaries of the Company had \$980.0 million aggregate principal amount of the 2026 Notes outstanding, including \$790.5 million in aggregate principal amount issued under the Public Exchange and Private Exchange transactions described above.

During the six months ended June 30, 2023, no 2026 Notes were sold by subsidiaries of the Company. The 2026 Notes are guaranteed by nearly all U.S. subsidiaries of Exela Intermediate LLC. The 2026 Notes bear interest at a rate of 11.5% per year. We are required to pay interest on the 2026 Notes on January 15 and July 15 of each year, and such interest payments commenced on July 15, 2022. The 2026 Notes mature on July 12, 2026.

We may redeem the 2026 Notes in whole or in part from time to time, at a redemption price of 100%, plus accrued and unpaid interest, if any, to, but excluding, the applicable redemption date.

\$980.0 million aggregate principal amount of 2026 Notes were outstanding as of June 30, 2023.

#### *Repurchases*

In July 2021, the Company commenced a debt buyback program to repurchase senior secured indebtedness, which is ongoing. During the year ended December 31, 2022, we repurchased \$15.0 million principal amount of Exchange Notes issued under the Revolver Exchange (as discussed above) for a net cash consideration of \$4.7 million. These repurchase resulted in an early extinguishment of the Exchange Notes.

During the six months ended June 30, 2023, we repurchased \$13.8 million principal amount of 2023 Notes for a cash consideration of \$4.4 million. The gain on early extinguishment of debt for the 2023 Notes during the six months ended June 30, 2023 totaled \$9.9 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs. During the six months ended June 30, 2023, we repurchased \$15.1 million principal amount of the 2023 Term Loans for a cash consideration of \$8.0 million. The gain on early extinguishment of debt for the 2023 Term Loans during the six months ended June 30, 2023 totaled \$7.1 million and is inclusive of less than \$0.1 million write off of original issue discount and debt issuance costs.

#### *BRCC Facility*

On November 17, 2021, GP2 XCV, LLC, a subsidiary of the Company (“GP2 XCV”), entered into a borrowing facility with B. Riley Commercial Capital, LLC (which was subsequently assigned to BRF Finance Co., LLC (“BRF Finance”)) pursuant to which the Company was able to borrow an original principal amount of \$75.0 million, which was later increased to \$115.0 million as of December 7, 2021 (as the same may be amended from time to time, the “BRCC Term Loan”). On March 31, 2022, GP2 XCV entered into an amendment to the borrowing facility with B. Riley Commercial Capital, LLC pursuant to which the Company was able to borrow up to \$51.0 million under a separate revolving loan (the “BRCC Revolver”, collectively with the BRCC Term Loan, the “BRCC Facility”).

The BRCC Facility is secured by a lien on all the assets of GP2 XCV and by a pledge of the equity of GP2 XCV. GP2 XCV is a bankruptcy-remote entity and as such its assets are not available to other creditors of the Company or any of its subsidiaries other than GP2 XCV. Interest under the BRCC Facility accrues at a rate of 11.5% per annum (13.5% per annum default rate) and is payable quarterly on the last business day of each March, June, September and December. The purpose of BRCC Term Loan was to fund certain repurchases of the secured indebtedness and to provide funding for the Public Exchange transaction and Private Exchange transaction described above. The purpose of BRCC Revolver is to fund general corporate purposes.

During the six months ended June 30, 2023, we repaid \$44.8 million of outstanding principal amount under the BRCC Term Loan along with \$1.4 million of exit fees and borrowed \$9.6 million of principal amount under the BRCC

Revolver. As of June 30, 2023, there were borrowings of \$3.8 million and \$29.6 million outstanding under the BRCC Term Loan and the BRCC Revolver, respectively. The BRCC Facility matured on June 10, 2023 and the BRCC Revolver became payable in twelve (12) monthly installments of approximately \$2.5 million and the BRCC Term Loan became payable in three (3) monthly installments of approximately \$1.3 million in each case commencing July 31, 2023.

#### *Securitization Facility*

On December 17, 2020, certain subsidiaries of the Company entered into a \$145.0 million securitization facility with a five year term (the “Securitization Facility”). The Securitization Facility provided for an initial funding of approximately \$92.0 million supported by the receivables portion of the borrowing base and, subject to contribution, a further funding of approximately \$53.0 million supported by inventory and intellectual property. On December 17, 2020 we made the initial borrowing of approximately \$92.0 million under the Securitization Facility and used a portion of the proceeds to repay \$83.0 million of the aggregate outstanding principal amount of loans as of December 17, 2020 under a previous \$160.0 million accounts receivable securitization facility (“A/R Facility”) and used the remaining proceeds for general corporate purposes.

The documentation for the Securitization Facility included (i) a Loan and Security Agreement (the “Securitization Loan Agreement”), dated as of December 10, 2020, by and among Exela Receivables 3, LLC (the “Securitization Borrower”), a wholly-owned indirect subsidiary of the Company, the lenders (each, a “Securitization Lender” and collectively the “Securitization Lenders”), Alter Domus (US), LLC, as administrative agent (the “Securitization Administrative Agent”) and the Company, as initial servicer, pursuant to which the Securitization Lenders will make loans to the Securitization Borrower to be used to purchase receivables and related assets from the Securitization Parent SPE (as defined below), (ii) a First Tier Receivables Purchase and Sale Agreement (the, dated as of December 17, 2020, by and among Exela Receivables 3 Holdco, LLC (the “Securitization Parent SPE”), a wholly-owned indirect subsidiary of the Company, and certain other indirect, wholly-owned subsidiaries of the Company listed therein (collectively, the “Securitization Originators”), and the Company, as initial servicer, pursuant to which each Securitization Originator has sold or contributed and will sell or contribute to the Securitization Parent SPE certain receivables and related assets in consideration for a combination of cash and equity in the Securitization Parent SPE, (iii) a Second Tier Receivables Purchase and Sale Agreement, dated as of December 17, 2020, by and among, the Securitization Borrower, the Securitization Parent SPE and the Company, as initial servicer, pursuant to which Securitization Parent SPE has sold or contributed and will sell or contribute to the Securitization Borrower certain receivables and related assets in consideration for a combination of cash and equity in the Securitization Borrower, (iv) the Sub-Servicing Agreement, dated as of December 17, 2020, by and among the Company and each Securitization Originator, (v) the Pledge and Guaranty, dated as of the December 10, 2020, between the Securitization Parent SPE and the Administrative Agent, and (vi) the Performance Guaranty, dated as of December 17, 2020, between the Company, as performance guarantor, and the Securitization Administrative Agent (and together with all other certificates, instruments, UCC financing statements, reports, notices, agreements and documents executed or delivered in connection with the Securitization Loan Agreement, the “Securitization Agreements”). On April 11, 2021, the Company amended the Securitization Loan Agreement and agreed to, among other things, extend the option to contribute inventory and intellectual property to the borrowing base from April 10, 2021 to September 30, 2021 (which did not occur).

The Securitization Borrower, the Company, the Securitization Parent SPE and the Securitization Originators provide customary representations and covenants under the Securitization Agreements. The Securitization Loan Agreement provides for certain events of default upon the occurrence of which the Securitization Administrative Agent may declare the facility’s termination date to have occurred and declare the outstanding Securitization Loan and all other obligations of the Securitization Borrower to be immediately due and payable, however the Securitization Facility does not include an ongoing liquidity covenant like the A/R Facility and aligns reporting obligations with the Company’s other material indebtedness agreements.

The Securitization Borrower and Securitization Parent SPE were formed in December 2020, and are consolidated into the Company’s financial statements. The Securitization Borrower and Securitization Parent SPE are bankruptcy remote entities and as such their assets are not available to creditors of the Company or any of its subsidiaries. Each loan under the Securitization Facility bears interest on the unpaid principal amount as follows: (i) if a Base Rate Loan, at a rate per annum equal to (x) the greatest of (a) the Prime Rate in effect on such day, (b) the Federal



Funds Effective Rate in effect on such day plus 0.50% and (c) the Adjusted LIBOR Rate (as defined in the Securitization Loan Agreement) plus 1.00%, plus (y) 8.75%; or (ii) if a LIBOR Rate Loan, at the Adjusted LIBOR Rate plus 9.75%.

On June 17, 2022, the Company repaid in full the loans outstanding under the Securitization Facility. The aggregate outstanding principal amount of loans under the Securitization Facility as of such date was approximately \$91.9 million. The early termination of the Securitization Facility triggered a prepayment premium of \$2.7 million and required payment of approximately \$0.5 million and \$1.3 million in respect of accrued interest and fees, respectively. All obligations under the Securitization Facility (other than contingent indemnification obligations that expressly survive termination) terminated upon repayment. The Securitization Facility was replaced by the Amended Receivables Purchase Agreement described below.

On June 17, 2022, the Company entered into an amended and restated receivables purchase agreement (the “Amended Receivables Purchase Agreement”) under the Securitization Facility among certain of the Company’s subsidiaries, its wholly-owned, “bankruptcy remote” special purpose subsidiaries (“SPEs”) and certain global financial institutions (“Purchasers”). The Amended Receivables Purchase Agreement extends the term of the securitization facility such that the SPE may sell certain receivables to the Purchasers until June 17, 2025. Under the Amended Receivables Purchase Agreement, transfers of accounts receivable from the SPEs are treated as sales and are accounted for as a reduction in accounts receivable because the agreement transfers effective control over and risk related to the accounts receivable to the Purchasers. The Company and related subsidiaries have no continuing involvement in the transferred accounts receivable, other than collection and administrative responsibilities and, once sold, the accounts receivable are no longer available to satisfy creditors of the Company or the related subsidiaries. On June 17, 2022, the Company sold \$85.0 million of its accounts receivable and used the whole proceeds from this sale to repay part of the borrowings from the Securitization Facility (as discussed above). These sales were transacted at 100% of the face value of the relevant accounts receivable, resulting in derecognition of the accounts receivable from the Company’s consolidated balance sheet. The Company de-recognized \$408.9 million of accounts receivable under this agreement during the year ended December 31, 2022. The amount remitted to the Purchasers during fiscal year 2022 was \$308.7 million. The Company de-recognized \$122.9 million and \$262.9 million of accounts receivable under this agreement during the three and six months ended June 30, 2023, respectively. The amount remitted to the Purchasers during the three and six months ended June 30, 2023 was \$125.2 and \$266.5 million, respectively. Unsold accounts receivable of \$49.4 million and \$46.5 million were pledged by the SPEs as collateral to the Purchasers as of June 30, 2023 and December 31, 2022, respectively. These pledged accounts receivables are included in accounts receivable, net in the condensed consolidated balance sheets. The program resulted in a pre-tax loss of \$2.0 million and \$3.9 million for the three and six months ended June 30, 2023, respectively.

#### *Second Lien Note*

On February 27, 2023, Exela Receivables 3 Holdco, LLC and its subsidiary the Securitization Borrower and B. Riley Commercial Capital, LLC entered into a new Secured Promissory Note (which was subsequently assigned to BRF Finance) pursuant to which B. Riley Commercial Capital, LLC agreed to lend up to \$35.0 million secured by a second lien pledge of the Securitization Borrower (the “Second Lien Note”). The Second Lien Note matures on June 17, 2025 and bears interest at a per annum rate of one-month Term SOFR plus 7.5%. Both subsidiaries are party to the Amended Receivables Purchase Agreement with PNC Bank, thus the transactions necessitated amendments to that agreement and related documents to permit the addition of subordinated debt and additional borrowing capacity into that transaction structure, in addition to providing for a \$5.0 million fee to PNC for facilitating the transaction. In connection with the above-described facility, we also amended the BRCC Term Loan and BRCC Revolver to provide for \$9.6 million of borrowing capacity, which was drawn as described above.

As of June 30, 2023, there were borrowings of \$31.5 million outstanding under the Second Lien Note.

#### **Potential Future Transactions**

We may, from time to time explore and evaluate possible strategic transactions, which may include joint ventures, as well as business combinations or the acquisition or disposition of assets. In order to pursue certain of these opportunities, additional funds will likely be required. Subject to applicable contractual restrictions, to obtain such

financing, we may seek to use cash on hand, or we may seek to raise additional debt or equity financing through private placements or through underwritten offerings. There can be no assurance that we will enter into additional strategic transactions or alliances, nor do we know if we will be able to obtain the necessary financing for transactions that require additional funds on favorable terms, if at all. In addition, pursuant to the Registration Rights Agreement that we entered into in connection with the closing of the Novitex Business Combination, certain of our stockholders may have the right to demand underwritten offerings of our Common Stock. We may from time to time in the future explore, with certain of those stockholders the possibility of an underwritten public offering of our Common Stock held by those stockholders. There can be no assurance as to whether or when an offering may be commenced or completed, or as to the actual size or terms of the offering.

### **Item 3. Quantitative and Qualitative Disclosure About Market Risk**

#### **Interest Rate Risk**

At June 30, 2023, we had \$1,134.9 million of principal amount of debt outstanding, with a weighted average interest rate of 11.4%. Interest is calculated under the terms of our credit agreements based on the greatest of certain specified base rates plus an applicable margin that varies based on certain factors. Assuming no change in the principal amount outstanding, the impact on interest expense of a 1% increase or decrease in the assumed weighted average interest rate would be approximately \$11.3 million per year.

#### **Foreign Currency Risk**

We are exposed to foreign currency risks that arise from normal business operations. These risks include transaction gains and losses associated with intercompany loans with foreign subsidiaries and transactions denominated in currencies other than a location's functional currency. Our contracts are denominated in currencies of major industrial countries.

#### **Market Risk**

We are exposed to market risks primarily from changes in interest rates and foreign currency exchange rates. We do not use derivatives for trading purposes, to generate income or to engage in speculative activity.

### **Item 4. Controls and Procedures**

#### **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that material information required to be disclosed in our reports that we file or submit under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Executive Chairman and Chief Financial Officer, as appropriate, to allow timely decisions regarding required financial disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

As of the end of the period covered by this quarterly report, we carried out an evaluation, under the supervision and with the participation of our management, including our Executive Chairman and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15 of the Exchange Act. Based upon that evaluation, our Executive Chairman and Chief Financial Officer concluded that our disclosure controls and procedures were not effective due to the material weaknesses in internal control over financial reporting that are described in the 2022 Form 10-K.

Notwithstanding such material weaknesses in internal control over financial reporting, our management, including our Executive Chairman and Chief Financial Officer, has concluded that our condensed consolidated financial statements present fairly, in all material respects, our financial position, results of our operations and our cash flows for the periods presented in this quarterly report, in conformity with U.S. generally accepted accounting principles.

**Remediation**

As previously described in Part II—Item 9A – Controls and Procedures of the 2022 Form 10-K, we continue to implement a remediation plan to address the material weaknesses mentioned above. The material weaknesses will not be considered remediated until the applicable controls operate for a sufficient period of time and management has concluded, through testing, that these controls are operating effectively.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2023, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

#### *Class Action*

On March 23, 2020, the Plaintiff, Bo Shen, filed a putative class action against the Company, Ronald Cogburn, the Company's former Chief Executive Officer, and James Reynolds, the Company's former Chief Financial Officer. Plaintiff claims to have been a holder of 4,000 shares of Company stock, purchased on October 4, 2019 at \$1.34/share (in the case of the number of shares and share price without adjusting for any of the reverse stock splits occurring after that date). Plaintiff asserts two claims covering the purported class period of March 16, 2018 to March 16, 2020: (1) a violation of Section 10(b) and Rule 10b-5 of the Exchange Act against all defendants; and (2) a violation of Section 20(a) of the Exchange Act against Mr. Cogburn and Mr. Reynolds. The allegations stem from the Company's press release, dated March 16, 2020 (announcing the postponement of the earnings call and delay in filing of its annual report on Form 10-K for the fiscal year ended December 31, 2019), and press release and related SEC filings, dated March 17, 2020 (announcing its intent to restate its financial statements for 2017, 2018 and interim periods through September 30, 2019) and certain other matters. On July 27, 2023, the parties submitted a settlement agreement to the Court that, if approved, will result in the dismissal of the action with prejudice in exchange for a settlement payment of \$5.0 million, which the Company anticipates will be funded by the Company's insurance carrier to the extent the payment exceeds any remaining deductible under the applicable insurance policy. The settlement agreement was preliminary approved by the Court on August 21, 2023 and the final approval hearing is scheduled for December 7, 2023.

#### *Derivative Actions*

On July 8, 2020, Plaintiff Gregory McKenna filed a shareholder derivative action asserting the following claims against current and former directors and officers of Exela: (1) Violations of Section 14(a) of the Exchange Act; (2) Violations of Section 10(b) and Rule 10b-5 of the Exchange Act; (3) Violations of Section 20(a) of the Exchange Act; (4) breach of fiduciary duty; (5) unjust enrichment; and (6) waste of corporate assets. On December 21, 2020, Plaintiffs Richard W. Moser and Jonathan Gonzalez filed a substantially similar shareholder derivative action, which has been consolidated with the McKenna action. The claims stem from substantially the same factual allegations set forth in the Shen securities class action lawsuit, described above. At this time, it is not practicable to render an opinion about whether an unfavorable outcome is probable or remote with respect to this matter; however, the Company believes it has meritorious defenses and will continue to vigorously assert them.

#### *Other*

We are, from time to time, involved in other legal proceedings, inquiries, claims and disputes, which arise in the ordinary course of business. Although our management cannot predict the outcomes of these matters, our management believes these actions will not have a material, adverse effect on our financial position, results of operations or cash flows.

### Item 1A. Risk Factors.

In addition to the other information set forth in this quarterly report, you should carefully consider the risk factors described in Part I, "Item 1A. Risk Factors" in the 2022 Form 10-K, which could materially affect our business, financial condition and/or operating results. The risks described in those Risk Factors are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition and/or operating results.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds, and Issuer Purchases of Equity Securities.

On August 10, 2022, the Board authorized a share buyback program (the "2022 Share Buyback Program"), pursuant to which the Company was authorized to repurchase, from time to time, up to 50,000 shares of the Common

Stock over a two-year period through various means, including, open market transactions and privately negotiated transactions. The 2022 Share Buyback Program does not obligate the Company to repurchase any shares. The decision as to whether to repurchase any shares and the timing of repurchases will be based on the price of the Common Stock, general business and market conditions and other investment considerations and factors. No shares were repurchased under the 2022 Share Buyback Program during the six months ended June 30, 2023. As of June 30, 2023, we had repurchased and concurrently retired a total of 1,787 shares of Common Stock pursuant to the 2022 Share Buyback Program.

Share repurchase activity during the three months ended June 30, 2023 was as follows:

Period	Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 1 – April 30, 2023	—	\$ —	1,787	48,213
May 1 – May 31, 2023	—	—	1,787	48,213
June 1 – June 30, 2023	—	—	1,787	48,213
<b>Total</b>	—	\$		

**Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Mine Safety Disclosures.**

Not applicable.

**Item 5. Other Information.**

None.

**Item 6. Exhibits.**

Exhibit No.	Description
3.1	<a href="#">Third Certificate of Amendment to the Second Amended and Restated Certificate of Incorporation of Exela Technologies, Inc., effective May 12, 2023. (1)</a>
3.2	<a href="#">Certificate of Elimination of Special Voting Preferred Stock of Exela Technologies, Inc., effective May 12, 2023. (1)</a>
10.1	<a href="#">Restructuring Support Agreement, dated June 8, 2023, by and between the Company and the Company Parties. (2)</a>
31.1*	<a href="#">Certification of the Principal Executive Officer required by Rule 13a-14(a) and Rule 15d-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002</a>
31.2*	<a href="#">Certification of the Principal Financial and Accounting Officer required by Rule 13a-14(a) and Rule 15d-14(a) under the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes Oxley Act of 2002</a>
32.1**	<a href="#">Certification of the Principal Executive Officer required by 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002</a>
32.2**	<a href="#">Certification of the Principal Financial and Accounting Officer required by 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes Oxley Act of 2002</a>

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101.INS	Inline XBRL Instance Document (the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document)
101.SCH	Inline XBRL Taxonomy Extension Schema
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101)

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\* Filed herewith.

\*\* Furnished herewith.

(1) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed on May 12, 2023.

(2) Incorporated by reference to the Registrant's Current Report on Form 8-K, filed on June 9, 2023.

**SIGNATURES**

Pursuant to the requirements of the Section 13 or 15 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on the 30<sup>th</sup> day of November 2023.

EXELA TECHNOLOGIES, INC.

By: /s/ Par Chadha

\_\_\_\_\_  
Par Chadha  
Executive Chairman (Principal Executive Officer)

By: /s/ Matthew T. Brown

\_\_\_\_\_  
Matthew T. Brown  
Interim Chief Financial Officer (Principal Financial and  
Accounting Officer)

**CERTIFICATION PURSUANT TO  
RULE 13a-14(a) or RULE 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Par Chadha, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Exela Technologies, Inc. for the quarter ended June 30, 2023;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 30, 2023

/s/ Par Chadha  
\_\_\_\_\_  
Name: Par Chadha  
Title: Executive Chairman  
(Principal Executive Officer)

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**CERTIFICATION PURSUANT TO  
RULE 13a-14(a) or RULE 15d-14(a) OF THE SECURITIES EXCHANGE ACT OF 1934,  
AS ADOPTED PURSUANT TO SECTION 302 OF THE  
SARBANES-OXLEY ACT OF 2002**

I, Matthew T. Brown, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Exela Technologies, Inc. for the quarter ended June 30, 2023;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 30, 2023

/s/ Matthew T. Brown  
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Name: Matthew T. Brown  
Title: Interim Chief Financial Officer  
(Principal Financial and Accounting Officer)

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Exela Technologies, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Par Chadha, Executive Chairman of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 30, 2023

/s/ Par Chadha  
\_\_\_\_\_  
Name: Par Chadha  
Title: Executive Chairman  
*(Principal Executive Officer)*

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**CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Exela Technologies, Inc. (the "Company") on Form 10-Q for the period ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Matthew T. Brown, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 30, 2023

/s/ Matthew T. Brown  
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Name: Matthew T. Brown  
Title: *Chief Financial Officer*

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